



*Los Angeles Gateway Region
Integrated Regional Water Management
Joint Powers Authority*

September 14, 2023

AGENDA ITEM 6 – Catch Basin Cleaning Proposals

SUMMARY

A Request for Proposal (RFP) for Gateway Region catch basin cleaning was released July 26, 2023. A copy of the RFP was sent to all the Board members requesting their assistance in circulating it or posting it on their agency's website. The RFP was also sent to the previous vendors that have provided proposals or have expressed interest. The deadline for written questions was August 9, 2023. Staff did not receive any questions. The deadline to receive proposals was September 8, 2023 at 12:00 PM.

A total of three (3) proposals were received by GWMA staff. Proposals were submitted by Nationwide Environmental Services (NES), Ron's Maintenance (RMI), and United Stormwater (United). The three proposals were deemed responsive to GWMA's requirements.

NES, located in Norwalk, is a division of Joe's Sweeping, Inc, and has been providing services since 1968. Catch basins are proposed to be cleaned in accordance with each contracting agency's requirements using customized equipment which include: chassis/engine; debris body; vacuum system boom and pick-up hose; high-pressure jet; water tank; side-mounted vacuum hose; manhole cleaning handgun; electric and hydraulic system. Nationwide Environmental Services proposed fee is \$48.60 per catch basin, modified or unmodified.

RMI, located in Los Angeles, has been providing municipal catch basin and storm drain clean-out services throughout Southern California for nearly 30 years. RMI incorporates computerized work order management system to track cleaning and inspections performed. Information collected will be transmitted to the contracting agency to help optimize future catch basin cleaning and maintenance efforts. RMI's services includes properly disposing waste in accordance with all applicable Federal, State and local regulations, and providing the contracting agency with the total amounts of all waste removed from each round of cleaning. RMI's proposed fee is \$30 per catch basin, modified or unmodified.

Adriana Figueroa (Paramount), Board Chair • Kelli Pickler (Lakewood), Vice-Chair • Thomas Bekele (Signal Hill), Secretary/Treasurer
Proudly serving Gateway cities and agencies in Southeastern Los Angeles County

Members: Artesia • Avalon • Bell • Bell Gardens • Bellflower • Central Basin Municipal Water District • Cerritos • Commerce • Compton • Cudahy • Downey
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Pico Rivera • Port of Long Beach • Santa Fe Springs • Signal Hill • South Gate • Vernon • Water Replenishment District of Southern California • Whittier

With Technical Support From The Sanitation Districts Of Los Angeles County

United, founded in 1999, is a minority business enterprise located in the City of Industry with 24 years of demonstrated expertise in storm water maintenance and BMP fabrication and installation. Their proposal assumes all extracted debris will be the responsibility of the contracting agency unless their fee is adjusted to include waste disposal. United's proposed fee is \$42 per catch basin, modified or unmodified.

Staff is recommending that the board authorize staff to receive and file the proposals and to distribute the entire Request for Proposal package with the proposal analysis to assist cities with their respective selection. GWMA will not be making recommendations to Gateway Region Cities regarding proposals.

FISCAL IMPACT

None.

RECOMMENDATION

- a. Receive and File Proposals and direct staff to distribute the complete Request for Proposal Package to each of the Gateway Region Cities with no proposal recommendation.

Adriana Figueroa (Paramount), Board Chair • Kelli Pickler (Lakewood), Vice-Chair • Thomas Bekele (Signal Hill), Secretary/Treasurer
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With Technical Support From The Sanitation Districts Of Los Angeles County

GATEWAY WATER MANAGEMENT AUTHORITY

MUNICIPAL STORM SEWER CATCH BASIN CLEANING PROPOSAL

RFP 2023-01

DUE DATE: AUGUST 18, 2023 BY 4:00 PM

SUBMITTED BY:



11914 FRONT STREET, NORWALK, CA 90650

PH. (562) 860-0604 • FAX (562) 868-5726

www.nes-sweeping.com



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Flyer of Services	Enclosed



COVER LETTER

August 14, 2023

Gateway Water Management Authority
Attn: Ms. Traci Gleason
16401 Paramount Blvd.
Paramount, CA 90723

Re: Municipal Storm Sewer Catch Basin Cleaning Proposal

Dear Ms. Gleason:

Introduction

Nationwide Environmental Services (NES) has provided services to over 50 municipalities in the Southern California region since 1968. NES is a second generation, woman and family owned business providing state-of-the-art catch basin cleaning, street sweeping, graffiti abatement, bus stop maintenance, parking lot sweeping and roll-off services at competitive prices. As a division of Joe's Sweeping, Inc., NES pledges to continue to provide the excellent and professional service that, historically, has been proven to be our company's most distinguishing attribute.

NES is committed in providing quality services with a dedicated staff to ensure a clean, healthy and safe environment. NES is known for its reliability, reputation and quality services with a courteous and responsive customer service department. Furthermore, NES is proud to state that we currently provide services (catch basin cleaning, street sweeping, bus stop cleaning, graffiti abatement) to several of the Cities which are part of the Gateway Region, such as, Montebello, Norwalk, Commerce, Pico Rivera, Lynwood, Huntington Park and Downey.

Company History

Nationwide Environmental Services (NES), a division of Joe's Sweeping, Inc., is one of the largest street sweeping companies in the nation. Through ceaseless dedication, founder Joe Samuelian, who started sweeping parking lots in 1968, created a company that has served over 50 municipalities throughout California. The company's success lies in its mission statement: to provide the highest level of customer satisfaction with quality services using state-of-the-art, environmentally friendly technologies.



COVER LETTER

Our extensive fleet of sweeping and cleaning vehicles continues to maintain municipalities, residential communities, homeowner's associations (HOA), business parks, parking facilities, construction sites, private companies, various unified school districts and transportation authorities. Our current contracts cover services within the Greater Los Angeles Area and the surrounding areas of Orange, Ventura, San Bernardino, and Riverside Counties, serving over 1.5 million citizens.

NES implements technologically advanced softwares and employs experienced and dedicated management and personnel. Through this dedication to excellence, NES proactively addresses the needs of the communities we serve.

Our clean and efficient services enhance a community's appearance and consistently ensure a cleaner environment in which to reside and work. This type of environment promotes community pride and helps increase property values.

At NES, we realize the importance of a clean and dependable fleet. This is why our vehicles are routinely cleaned and inspected to make sure they provide the highest level of service. Our equipment technicians are highly qualified, and every operator is a trained professional. Everyone at NES is dedicated to keeping our fleet on the road and on time.

Description of Work

NES' general work plan to meet catch basin cleaning requirements incorporates a well-managed administration and operational structure supported by interdepartmental teamwork. NES' management will meet with each City representative to examine and evaluate the locations and cleaning schedule.

NES will clean catch basins with connector pipe screens (CPS) and/or automatic retractable screens (ARS) and unmodified catch basins in accordance with each City's requirements. NES will report damaged catch basin screens and missing stenciling to each City and will inspect, clear all debris, and will report any evidence of rodents and/or vectors breeding/living in the storm drain system within 24 hours of discovery. NES will also take no less than five (5) photos documenting the before and after conditions of all debris cleaning from the same vantage points.

NES will provide services at a minimum of one time per year between May 1 and September 30 each year. Also, inspections will be performed during October, January, and April. Per MS4 permit requirements, trash capture inserts will be cleaned at regular intervals to maintain efficiency.



COVER LETTER

NES provides consistent and thorough services, thereby ensuring not only a cleaner environment in which to reside and work, but additionally, assists communities in diverting debris from storm drain systems. The diversion of debris is an important step in meeting NPDES (National Pollutant Discharge Elimination System) mandates.

Contact Information

Ani Samuelian
President
(562) 860-0604
ani@nes-sweeping.com

Nejteh Der Bedrossian
Operations Manager
(562) 254-0205
nejtehd@nes-sweeping.com

If you have any questions or need additional information, please feel free to contact me at (562) 860-0604. Thank you for your time and consideration.

Sincerely,

A handwritten signature in blue ink, appearing to read "Ani Samuelian", is positioned above the printed name.

Ani Samuelian
President



PROPOSER INFORMATION

Nationwide Environmental Services div. of Joe's Sweeping, Inc.
11914 Front Street
Norwalk, CA 90650

Founded: 1968

Legal Status: California Corporation

License: CA #600689, B, C-33, C61/D38, C61/D24

Storm Water Inspector Certification – See Attached, Page 5

Ani Samuelian – Owner, President and Contract Manager

Joe Samuelian – Owner and Vice President

Never Samuelian – Owner, Vice President, and Treasurer

Suzy Samuelian – Executive Secretary

Nejteh Der Bedrossian – Operations Manager (Certified Storm Water Inspector)

George Ramirez – Asst. Operations Manager

Marlene Melchor – Office Manager



CERTIFIED STORMWATER INSPECTOR®



THIS CERTIFICATE ACKNOWLEDGES THAT

Nejteh Der Bedrossian

Has successfully completed recertification of the stormwater permit training including, but not limited to, the required MS4 minimum controls measures, and industrial and construction permit compliance. This certification is effective for a period of five years and includes .4 Continued Education Units.

A handwritten signature in blue ink, reading "Laurie G. Murphy".

Laurie Murphy, President

6658

Certificate Number

January 27, 2021

Date

NATIONAL STORMWATER CENTER

105 EAST BROADWAY

BEL AIR MD 21014

NES prides itself on its excellent customer service. All employees at NES are courteous, responsive, timely, equitable and professional. Employees are trained whether in person or on the phone to be pleasant, respectful, and professional. Employees give full attention to each customer's needs by asking questions and by providing accurate information. Our customer service representatives offer immediate action to requests and complaints.

NES maintains a drug-free workplace and employs a staff of over 80 operators including back-up personnel. This method of employing back-up operators allows NES to manage personnel changes without sacrificing the quality of service to any one of our customers. All personnel wear company uniforms which include identification patches identifying the company and employee.

At NES, employees are trained, licensed, insured and competent to assure quick response along with professional services. NES has been known for its remarkable quality of service and stands above all others in the industry by providing excellent customer service. All employees at NES have been screened and selected per NES' Driver Selection and Screening Policy.

NES believes that communication is a key factor in providing quality services, therefore, we have a 24/7 dispatch service available to assist Cities with additional, special or emergency requests. In addition, NES will provide all the Cities with NES' 24-hour dispatch telephone number and cellular telephone number of the project manager.

Safety comes first at NES; therefore, all managers, supervisors and employees receive ongoing safety training during their employment.

All operators have over five (5) years' experience, have completed training on the proper operating procedures of the vehicles assigned. Management personnel have over fifteen (15) years' experience and are highly trained in maintaining the highest level of customer service by focusing on guaranteed satisfaction. All employees and management personnel are skilled, experienced, and competent and all are capable of communicating in both written and oral English. If necessary, NES has a staff of management personnel, back-up operators and back-up vehicles which can be utilized.

NES also has full-time in-house mechanics available 24/7 to handle any type of mechanical problem, should the need arise. Mechanics are trained and skilled to repair and maintain all types of vehicles.

NES will clean catch basins with connector pipe screens (CPS) and/or automatic retractable screens (ARS) and unmodified catch basins in accordance with each City's requirements. NES will report damaged catch basin screens and missing stenciling to each City and will inspect, clear all debris, and will report any evidence of rodents and/or vectors breeding/living in the storm drain system within 24 hours of discovery.

Furthermore, NES will take no less than five (5) photos documenting the before and after conditions of all debris cleaning from the same vantage points. All photos will be in jpeg format and labeled so that it is easy to identify. The photos will be submitted with the invoice.

NES will provide services at a minimum of one time per year between May 1 and September 30 each year. Also, inspections will be performed during October, January, and April. Per MS4 permit requirements, trash capture inserts will be cleaned at regular intervals to maintain efficiency.

NES will be responsible for all traffic controls in accordance with California Manual on Uniform Traffic Control Devices.

NES will utilize high-tech, customized equipment to clean the catch basins. See below equipment specifications:

Chassis/Engine

Freightliner Cab/Chassis

Engine 230 hp @ 3,500

rpm Front Axle 9,000 lb

Rear Axle 17,000 lb

Axle 120"

Wheel Base

110" Axle

Frame 61"

Gross Vehicle Weight 26,000

lb Transmission AT-545E

Allison MD 3060

Air Brake System

Rear Suspension 17,500 lb w/ 4,500 lb aux.

Debris Body (Custom Built NES Specs)

Custom body 6.5 yd capacity;
3/16" abrasion- and corrosion
resistant steel; full-size rear door,
top hinged, equipped with
replaceable neoprene
seal; minimum 50° dump angle;
hydraulic latches; load level indicator;
body drain hose; stainless steel float
ball shut-off;
full dump controls.

Vacuum System (Regenerative Air, PM-10)

Positive displacement, rotary lobe blower;
2,100 cfm and 33" HG
vacuum; powered by auxiliary engine
and driven via heavy-duty split shaft
transfer case; exhaust silencer and
PM-10 dust control screen.

Boom and Pick-Up Hose

Side-Mount operation; all connections
between debris body and boom self
adjusting, pressure-fitting seals;
8" ID on all hose and tubes;
hydraulic 8'extendible boom
with 120° rotation; electric over
hydraulic solenoid system; boom
movement controls at the hose reel via
pendant control with emergency
shutdown switch; 9' of aluminum
suction pipe and over-center clamps.

High-Pressure Jet (Rodder® Hose)

50' x 1-2" rodder hose; 3,000 psi operating pressure and 7,250 psi burst pressure; 15° sand nozzle and 30° sanitary nozzle; hose guide and rope. High-Pressure Water Pump Hydraulically driven, double-acting, single piston water pump; hydraulic pump driven off of auxiliary engine via heavy-duty transfer case; side control engagement/disengagement; accumulator; pump capable of 4.0 gpm at 2,500 psi; independent flow and pressure capabilities at full vacuum; flooded suction inlet; capable of running dry without damage.

Water Tank

One cylindrical cell constructed of PVC; 350 gal capacity; positioned at frame rail for best weight distribution and center of gravity; single curbside fill point equipped with antisiphon device; water level sight gauge.

Side-Mounted Vacuum Hose 8"

Assembly mounted on independent frame attached to truck frame; spun steel construction with no braces required; 120° rotation on heavy-duty bearing; Hydraulic drive motor with speed and forward/reverse controls; adjustable, rotating swivel joints with replaceable seals on inlet line; all operating controls located on curbside.

Manhole Cleaning Handgun

High-pressure water pump relieved to provide 5.0 gpm at 1800 psi for cleaning manholes; 25' x 1/2" wire-reinforced hose; quick-connect coupler; mid-ship mount; variable flow pattern, fine mist to steady stream.

Electric and Hydraulic System

All connections sealed; hydraulic reservoir; modular, accessible and removable 35 gal hydraulic reservoir.



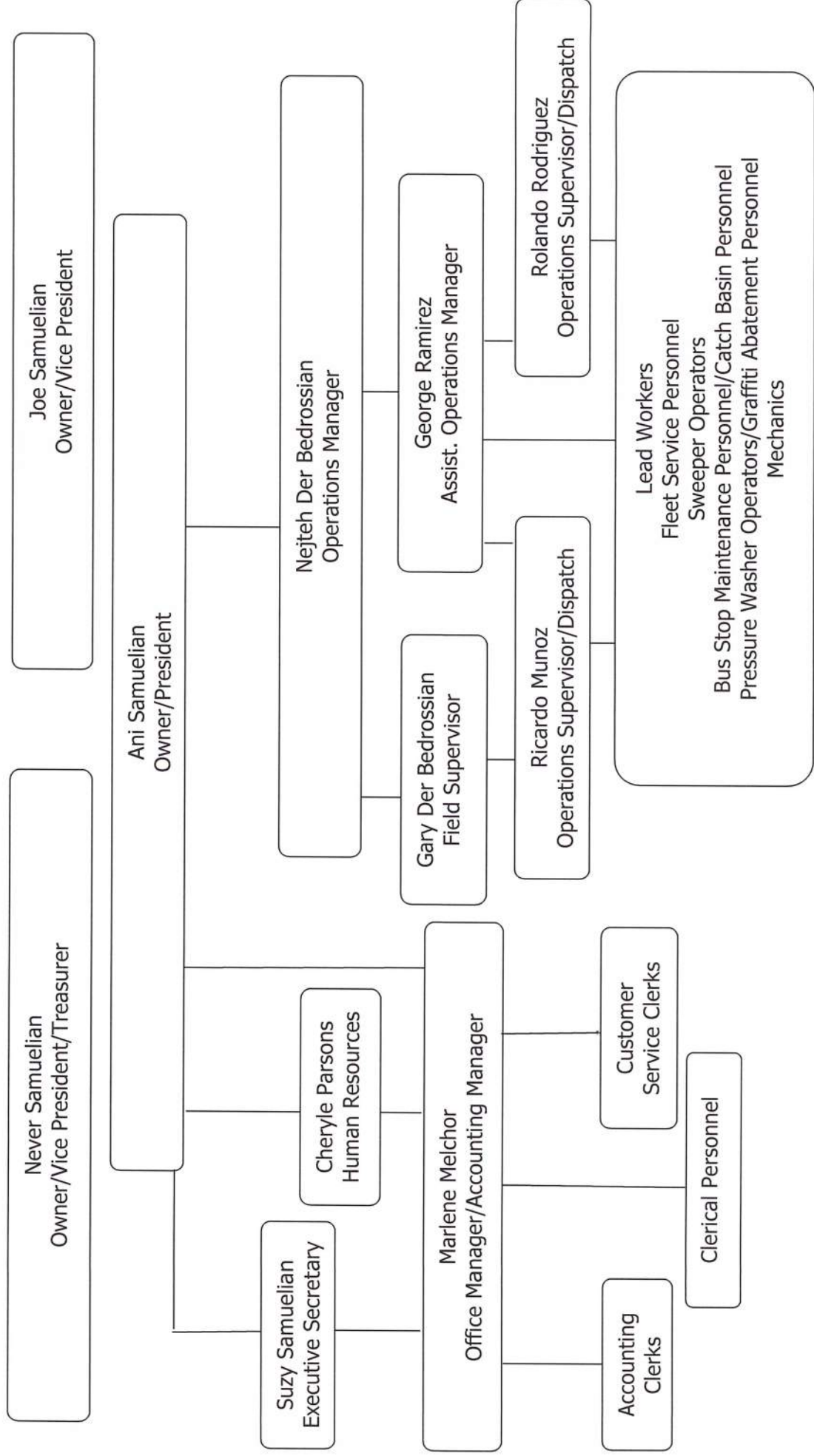
COMPANY & TEAM EXPERIENCE*CONFIDENTIAL*

Three (3) Year Minimum Experience Requirement

Customer Name Address	Contact Person Title	Phone # Fax # Email Service Dates
City of Montebello 1600 W. Beverly Blvd. Montebello, CA 90640	Arlene Salazar Interim City Manager	Ph. (323) 887-4616 Fax (323) 887-4716 asalazar@cityofmontebello.com Service Dates: 2013 to Current
City of Commerce 2535 Commerce Way Commerce, CA 90040	Edgar Cisneros City Manager	Ph. (323) 722-4805 Fax (323) 726-6231 ECisneros@ci.commerce.ca.us Service Dates: 2014 to Current
City of Huntington Park 6550 Miles Ave. Huntington Park, CA 90255	Ricardo Reyes City Manager	Ph. (323) 582-6161 Fax (323) 588-4577 citymanager@hpcac.gov Service Dates: 2014 to Current



COMPANY & TEAM EXPERIENCE





COMPANY & TEAM EXPERIENCE

Executive:

Ani Samuelian
Joe Samuelian
Never Samuelian
Suzy Samuelian

President (**Contract Manager**)
Vice President
Vice President/Treasurer
Executive Secretary

Administrative:

Marlene Melchor
Cheryle Parsons

Office Manager/Accounting Manager
Human Resources, PHR
Accounting Clerks
Customer Service Clerks
Clerical Personnel

Operations:

Nejtch Der Bedrossian
George Ramirez
Gary Der Bedrossian

Operations Manager (**Project Manager**)
Assistant Operations Manager
Field Supervisor
Lead Workers
Fleet Service Personnel
Sweeper Operators
Bus Stop Maintenance Personnel
Catch Basin Personnel
Pressure Washer Operators
Graffiti Abatement Personnel

Mechanics:

Jose Hernandez

Fleet Maintenance Supervisor
Lead Mechanic
Mechanics

COMPANY & TEAM EXPERIENCE

Ani Samuelian/President (Contract Manager)

Ani Samuelian has been employed with NES since 1994 and her responsibilities include: Oversee daily operations, contract management, accounts payable/receivable/payroll. Assist in establishing effective company goals and evaluate all insurance and bonding policies and procedures. Responsible for developing and implementing marketing strategies. Provide adequate communication with staff to identify problems and coordinate corrective action plans. Coordinate with department heads to facilitate efficient management functions. Participate in weekly meetings to discuss daily operations performance, regulatory issues, client concerns and company policies and procedures. Responsible for ensuring compliance of all State and Federal laws and regulations. Oversee Human Resources, Safety and Public/Government Relations. Ani is bilingual (English/Armenian) and has graduated from Southern California College of Business & Law. Ani is also a proud member of the L.A. Chapter Maintenance Superintendents Association (MSA) and the north american Power Sweeping association (naPSa). In March 2023, Ani was honored as the "Woman of the Year" in the area of business from the 30th Senate District.

Nejteh Der Bedrossian/Operations Manager (Project Manager)

Nejteh Der Bedrossian has been employed with NES since 1991 and his responsibilities include: Oversee and supervise the daily operations of the plant. Responsible for designing new routes and organizing daily service routes and schedules for an effective operation. Managing and overseeing employees. Managing disposal operations; administer and oversee disposal program, including recycling and composting; establish programs with municipalities to meet AB 939 mandates. Monitoring and inspecting field operations; project point liaison for emergency callouts or request for services; monitors and reviews GPS tracking system reports. Perform cost comparison analysis to determine the most efficient and cost-effective way to provide services to our clients. Responsible for inventory control of the plant and purchases for maintaining an effective operation. Participate in weekly meetings to discuss daily operations performance, regulatory issues, client concerns and company policies and procedures. Responsible for ensuring compliance of all State and Federal laws and regulations. Nejteh is a Certified Stormwater Inspector. Nejteh is also multilingual and a proud member of the L. A. Chapter - Maintenance Superintendents Association (MSA) and the north american Power Sweeping association (naPSa).

George Ramirez/Assistant Operations Manager

George Ramirez has been employed with NES since 2007 and his responsibilities include: assisting in the daily operations, organizing daily routes, scheduling, dispatch, field supervision, quality control, GPS monitoring and overseeing and supervising the daily maintenance and cleanliness of all vehicles. George is bilingual (English/Spanish) and has over 15 years experience.



COMPANY & TEAM EXPERIENCE

Gary Der Bedrossian/Field Supervisor

Gary Der Bedrossian has been employed with NES since 1985 and his current responsibilities include: field supervision, quality control, monitoring and inspecting field operations, designing new routes and organizing daily service routes and schedules for an effective operation. Gary started employment with NES as a sweeper operator; therefore, Gary is well aware and knowledgeable of the pattern of sweeping, quality, route design and issues relating to sweeping performance and all other aspects of sweeping. Gary is multi-lingual (English, Armenian, Arabic, and Turkish).

Marlene Melchor/Office Manager

Marlene Melchor has been employed with NES since 2000 and her current responsibilities include: office management, accounts payable, accounts receivable, payroll, scheduling, report administration and overseeing customer service department.



GATEWAY WATER MANAGEMENT AUTHORITY

16401 Paramount Boulevard • Paramount, California 90723

REQUEST FOR PROPOSALS FOR MUNICIPAL STORM SEWER CATCH BASIN CLEANING (RFP 2023-01)

CATCH BASIN CLEANING COST PROPOSAL FORM

Company Name and Address:

Nationwide Environmental Services div. of Joe's Sweeping, Inc.

11914 Front Street

Norwalk, CA 90650

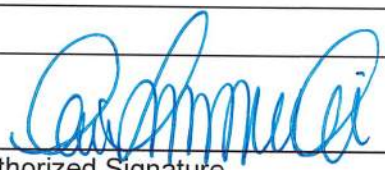
Proposal pricing shall be based on a per catch basin costs and shall include the following work to be performed:

Each Company shall inspect at regular intervals and clear all debris in catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract a minimum of one time between May 1 and September 30 of each year. In addition, the Company shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract during the months of October, January, and April. The Los Angeles MS4 Permit requires trash capture inserts be cleaned at regular intervals to maintain efficiency. The Company shall not perform repair, maintenance or other work that would require a Contractor's License or the payment of prevailing wages. The Company shall report to the appropriate Contracting Agency any damaged catch basin screens and missing stenciling requirements. The Company shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the appropriate Contracting Agencies within twenty-four (24) hours of discovery.

The Company shall be responsible for developing and implementing traffic control procedures in accordance with California Manual on Uniform Traffic Control Devices (latest addition). The Contracting Agency may request written copies of Traffic Control Plans for collector or arterial streets, if necessary. The Company shall take a photo documenting the before and after conditions of all debris cleaning, from the same vantage points, in an amount not less than five (5) of each condition. All photos shall be at least 4 MP in quality, in .jpg format, labeled such that it is easy to identify each catch basin location and submitted with the invoice to the appropriate Contracting Agency.

Proposal prices shall be guaranteed.

Description	Quantity	Unit	Unit Price	Total
ARS Catch Basin	1,000	each	\$ 48.60	\$ 48,600.00
CPS Catch Basin	9,500	each	\$ 48.60	\$ 461,700.00
ARS & CPS Catch Basin	4,000	each	\$ 48.60	\$ 194,400.00
Non-retrofitted Catch Basin	3,000	each	\$ 48.60	\$ 145,800.00
Total				\$ 850,500.00


Authorized Signature

August 14, 2023

Date

CATCH BASIN CLEANING



- ♦ EPA (MS-4) COMPLIANT CATCH BASIN CLEANING.
- ♦ PREVENTING POLLUTANTS FROM FLOWING TO THE OCEAN.
- ♦ PRE AND POST RAIN CLEANING PREVENTS STREETS FROM FLOODING.
- ♦ REMOVING DECAYING DEBRIS REDUCES FOUL ODORS.
- ♦ COMPLIMENTS CLEAN WATER ACT
- ♦ HELPS TO CONTROL WEST-NILE VIRUS.
- ♦ ROUTINE CLEANING PROTECTS OUR ENVIRONMENT.



BEFORE



BEFORE



AFTER



AFTER

**Nationwide
Environmental
Services**
Division of Joe's Sweeping, Inc.

11914 Front St.
Norwalk, CA 90650
(562) 860-0604

Request for Proposal For Municipal Storm Sewer Catch Basin Cleaning (RFP 2023-01)

A Proposal Submitted to the Gateway Water Management
Authority



**RON'S MAINTENANCE INC.
P.O. Box 4562
DOWNEY, CA 90241**

August 18, 2023

Gateway Water Management Authority
Attn: Ms. Traci Gleason
16401 Paramount Blvd.
Paramount, CA 90723

RE: REQUEST FOR PROPOSAL – MUNICIPAL STORM SEWER CATCH BASIN CLEANING (RFP 2023-01)

Ron's Maintenance, Inc. (RMI) has reviewed the requested for proposal and is pleased to submit the attached proposal to the Gateway Water Management Authority (GWMA) for Municipal Storm Sewer Catch Basin Cleaning services.

RMI has been committed to providing the Contracting Agencies of the GWMA with superior catch basin cleaning services since 2011. If selected, RMI promises continued delivery of unparalleled service in inspection and cleaning of the approximately 1488 catch basins within the San Gabriel River Watershed and 16,177 modified and unmodified catch basins within the Los Angeles River Watershed. RMI guarantees our level of service, and cost-effective approach can not be duplicated by our competitors.

As company President, I Ron Norman, have the legal authority to negotiate and contractually bind RMI. Should you have any questions or need additional information, please feel free to contact me via email at Ron@ronsmaintenance.com or by telephone at (213) 359-3827.

Sincerely,

A handwritten signature in blue ink that reads "Ronnie Norman". The signature is fluid and cursive, with a long horizontal stroke at the end.

Ronnie Norman,
President/CEO
Ron's Maintenance, Inc.

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PROPOSER (COMPANY) INFORMATION

COMPANY BACKGROUND

Ron's Maintenance, Inc. (RMI), was founded in 1994 by Ron Norman in Los Angeles, CA and has been providing municipal catch basin and storm drain clean-out services to municipal agencies throughout southern California for nearly thirty (30) years. We take the responsibility of protecting the environment seriously, by maintaining catch basins to prevent blockages of the municipal storm sewer system and to minimize the amount of pollutants discharged into our local waterways.

At RMI we are committed to providing municipal agencies with unsurpassed catch basin and storm drain cleaning and inspection services, utilizing the most efficient and cost-effective cleaning methods in the industry. RMI utilizes a computerized work order management system to track cleaning and inspection activities in real time. Vital information is collected in RMI's work order management system, including the date of cleaning and/or inspection; maintenance and/or repair requirements; the amount of trash, sediment, and green waste removed; and if the catch basin was re-stenciled. The information collected is utilized to optimize future catch basin cleaning and maintenance efforts. Our optimized cleaning and inspection program helps to reduce street flooding, to minimize nuisance odors, and to significantly reduce the discharge of pollution to our waterways.

RMI'S COMPANY PROFILE

- RMI is an S Corporation, owned and operated by Ron Norman.
- There are no subsidiaries or parent companies.
- C-61/D63 General Contractor License: License number 972124

All services will be directed from our company yard located at 5428 S Broadway St, in the City of Los Angeles. All written communication should be mailed to P.O. Box 4562, Downey, CA 90241.

UNDERSTANDING OF NEED

The GWMA is soliciting bids on behalf of its Contracting Agencies to provide annual catch basin cleaning and inspection services for the entire Gateway Region (Los Angeles River and San Gabriel River Watershed areas) for a minimum annual frequency of one cleaning between May 1st and September 30th. In addition, the Contracting Agencies require inspection of all catch basins within their jurisdictions during the months of October, January, and April annually. Further, the Contracting Agencies are seeking the assistance of a firm to quickly and effectively report damaged screens, missing stenciling, evidence of rodents and/or vector breeding, and the identification of illicit discharges within twenty-four (24) hours of discovery.

We have thoroughly reviewed the scope of services requested. RMI has provided the services requested to a number of Contracting Agencies within the GWMA since 2011. Each Contracting Agency has our assurance that our project team will accomplish the scope of services in the comprehensive and thorough manner outlined below:

- **Service:** Our project team is service oriented, courteous, and reliable. Each Contracting Agency will receive personalized service by a project team who is familiar with the agency and has an understanding of the environmental and regulatory sensitivities of the services requested.
- **Professionalism:** We understand that each Contracting Agency has come to expect a high level of confidence in the staff assigned. The individuals assigned possess the technical skills the GWMA is seeking and the interpersonal skills that tie our technical know-how to practical service.
- **Control:** Our systematic approach guarantees that we will deliver the services requested in the Scope of Work and that we are held accountable for the quality of our services. Levels of service are provided to meet the workload demands and the priorities of each Contracting Agency and will be clearly defined and communicated to all assigned staff.
- **Responsiveness:** Each Contracting Agency will be served by a team that has worked effectively with key staff, and able to respond to the needs and priorities of each Contracting Agency,

As we deliver these services, we will continually:

- Evaluate our operations to ensure that services are being properly, efficiently, and effectively delivered;
- Evaluate services being provided and the resources assigned to complete the tasks, assuring staffing levels are always appropriate based on the workload; and
- Identify any improvements in our processes to enhance services provided.

RMI is committed to providing the Contracting Agencies of the GWMA with unsurpassed catch basin cleaning and inspection services by: 1) utilizing the most efficient and cost-effective catch basin and storm drain cleaning methods in the industry; 2) incorporating a computerized work order management system to track cleaning and inspections performed; and 3) collecting vital information in our work order management system. If any defects/upset are observed, RMI will communicate the nature of the upset/repair (i.e., damaged or missing stencils, evidence of vectors or illicit discharges, damaged catch basin screens, or catch basin in need of cleaning). RMI will transmit the information collected to each Contracting Agency to help them optimize future catch basin cleaning and maintenance efforts. Our optimized inspection program helps to reduce street flooding, to minimize nuisance conditions, and to significantly reduce the discharge of pollution to our waterways.

RMI's project approach and quality assurance measures described on the following pages will ensure that all services are performed to the Contracting Agency's satisfaction.

Project Initiation:

The RMI project team will contact each Contracting Agency in advance of catch basin cleaning services to establish the project schedule and deliverables; traffic control requirements/constraints; waste handling and disposal; and other pertinent project information. Our supervisory staff will review and verify each Contracting Agency's data collection and reporting requirements. In addition, we will review our safety procedures and traffic control considerations with staff prior to performing any field-work.

Traffic Control Measures:

Should catch basin cleaning activities require the closure or impediment of vehicle traffic, we will obtain the necessary encroachment permits from the Contracting Agency. If required, RMI will submit a traffic control plan and provide traffic control services and devices to include: cones, delineators, signage and flaggers (as necessary).

Cleaning Procedures:

- Our field crews will implement appropriate traffic control measures that will be included in standard or customized traffic control plans. Working hours will be limited to 7:00 a.m. to 4:00 p.m., Monday through Friday, unless otherwise approved by the Contracting Agency.
- Upon approach, we will visually inspect the condition of the catch basins; the legibility of “no dumping” signage/stencils; and note any build-up of debris outside the catch basin. Our staff will look for evidence of blockage or damage to the catch basin. Any damage will be reported to the Contracting Agency’s representative within one (1) business day of discovery.
- Field personnel will document all information from inspections/cleaning using RMI Catch Basin Maintenance form or forms supplied by the Contracting Agency. Information collected will be provided to the Contracting Agency within 30 days of completion of cleaning and inspection activities.
- Our staff is trained to look for evidence of illegal dumping of hazardous wastes such as used oil and paint in the catch basin / storm drain system. Should our crews encounter these materials, they will immediately notify the Contracting Agency’s representative.
- We will document the condition of the catch basin prior to and upon completion of cleaning utilizing a digital camera with a time stamp. Photographs will be provided to each Contracting Agency’s representative. All photographic images will be submitted to the Contracting Agency along with maintenance logs within 30 days of service completion date.
- Waste shall be properly disposed of in accordance with all applicable Federal, State, and local regulations. We will provide the Contracting Agency with the total amounts of all waste removed from each round of cleaning.



On-Going Inspections:

- RMI will perform inspections of all identified catch basins during the months of October, January, and April (on an annual basis).
- If authorized by the Contracting Agency, RMI will immediately clean any catch basins observed having blocked screen inlets, blocked screened outlets, or found to be filled with trash and debris.
- RMI will document inspection results on a Field Data Sheet along with providing any necessary photographic documentation.



Vector/Rodents:

- RMI will report to contracting agencies within 24 hours of discovering evidence of vector or rodent breeding/living activities in catch basins/storm drains.

Confined Space Training

RMI fully complies with all applicable State of California Occupational Safety and Health Administration (Cal/OSHA) and Public Works' Safety Requirements, while performing all catch basin and storm drain system maintenance activities.

RMI is aware that entry into Permit-Required Confined Spaces, as defined in California Code of Regulations Title 8, Section 5157, may be required as a part of the work specified in the Scope of Work. RMI shall perform any required confined space entries in accordance with Cal/OSHA Confined Space Section 5156, 5157, 5158, Title 8 and CCR.

Hazardous Waste Recognition

RMI staff is trained and is familiar with recognizing signs of illegal dumping of hazardous materials such as used oil and paint in catch basins and the storm drain system. Upon discovery of illegal dumping of hazardous wastes, RMI staff will comply with the reporting and response procedures established by the Contracting Agency, which includes immediate telephone notification of staff.

COMPANY AND TEAM EXPERIENCE

PROJECT TEAM

Our project team is comprised of recognized storm drain system maintenance experts, with more than 60 years of combined industry experience. Additionally, our team has the technical depth as well as training to address all of the City's storm drain cleaning and inspection needs.

Mario Gudino Sr. – Project Manager

Mr. Gudino is a strong asset to the Project Team and has over twenty-six (26) years of experience as a project manager. Mr. Gudino will supervise crews in performing catch basin cleaning and inspection services. Mr. Gudino's duties will include the following:

- On-site project supervision and project coordination;
- Inspect and clean CPS and filter units;
- Oversee work crews to complete all project tasks;
- Manage supplies and keep track business expenses;
- Responsible for knowing and abiding by local ordinances/regulations; and
- Generate reports of work completed and report to City staff contact.

Mr. Gudino has more than eight (8) years of experience in cleaning CPS, APS, MRS, and FBI inserts and is certified in Confined Space Entry; First Response for Unusual and Hazmat Occurrences; Traffic Management; and is a Contech Certified Maintenance Provider.

Martin Pinedo

Mr. Pinedo has more than nineteen (19) years of experience providing field support services on storm drain and catch basin cleaning and inspection projects throughout southern California. Mr. Pinedo's current duties include the following:

- Cleaning, inspection, and repair of catch basins;
- Contech Certified Maintenance Provider;
- Confined space entry recognition and awareness certification;
- Documenting catch basin cleaning and inspection information; and
- Traffic control measures implementation.

Juan Diaz

Mr. Diaz has more than twelve (12) years of experience in the field providing support on well over 100 contracts. In addition, Mr. Diaz has five (5) years of experience in cleaning catch basins and catch basins equipped with CPS, APS, MRS and FBI inserts and has completed Certified in Confined Space Entry training and is a Contech Certified Maintenance Provider.

Mario Gudino Jr.

Mr. Gudino has more than sixteen (16) years of experience in providing storm drain system inspection and maintenance services to municipal clients throughout southern California. Mr. Gudino has completed Certified Confined Space Entry training and is a Contech Certified Maintenance Provider.



CITY OF PARAMOUNT – ANNUAL CATCH BASIN INSPECTION AND CLEANING SERVICES
2014-Present

CONTACT: Sarah Ho, Assistant Public Works Director
16400 Colorado Ave
Paramount, CA 90723 | Telephone Number: (562) 220-2157

PROJECT DESCRIPTION: Annual cleaning and inspections of the City's 500+ catch basins.



LOS ANGELES COUNTY DEPARTMENT OF PUBLIC WORKS – STORM DRAIN CLEANING SERVICES

1998 – Present

CONTACT: Aki Gadim, Head Construction Inspector
900 S. Fremont Ave

Alhambra, CA 91803 | Telephone Number: (818) 994-9964

PROJECT DESCRIPTION: On-going annual cleaning of 37,000 retrofitted and unmodified catch basins within Los Angeles County. RMI performs annual Dry and Wet season cleaning of unmodified and modified catch basins, documenting the amount of trash and debris removed from each basin; the condition of any trash excluder device; and re-stenciling catch basins (as necessary).



COUNTY OF ORANGE – ANNUAL CATCH BASIN INSPECTION AND CLEANING SERVICES

2013 – Present

CONTACT: Ceaser Segura
County of Orange Public Works
222 E. Bristol St
Orange, CA 92865-2714 | Telephone Number: (714) 448-2924

PROJECT DESCRIPTION: Annual storm drain cleaning and inspection of the 1250 retrofitted and unmodified catch basin/drop inlet structures. RMI performs inspection and cleaning services during the Wet and Dry seasons; documenting services with digital photographs; disposal of collected debris; reporting inoperable or damaged excluder devices; and re-stenciling catch basins (as necessary).



GATEWAY WATER MANAGEMENT AUTHORITY

16401 Paramount Boulevard • Paramount, California 90723

REQUEST FOR PROPOSALS FOR MUNICIPAL STORM SEWER CATCH BASIN CLEANING (RFP 2023-01)

CATCH BASIN CLEANING COST PROPOSAL FORM

Company Name and Address:

Ron's Maintenance Inc.

P.O. Box 4562 , Downey, CA 90241

Proposal pricing shall be based on a per catch basin costs and shall include the following work to be performed:

Each Company shall inspect at regular intervals and clear all debris in catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract a minimum of one time between May 1 and September 30 of each year. In addition, the Company shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract during the months of October, January, and April. The Los Angeles MS4 Permit requires trash capture inserts be cleaned at regular intervals to maintain efficiency. The Company shall not perform repair, maintenance or other work that would require a Contractor's License or the payment of prevailing wages. The Company shall report to the appropriate Contracting Agency any damaged catch basin screens and missing stenciling requirements. The Company shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the appropriate Contracting Agencies within twenty-four (24) hours of discovery.

The Company shall be responsible for developing and implementing traffic control procedures in accordance with California Manual on Uniform Traffic Control Devices (latest addition). The Contracting Agency may request written copies of Traffic Control Plans for collector or arterial streets, if necessary. The Company shall take a photo documenting the before and after conditions of all debris cleaning, from the same vantage points, in an amount not less than five (5) of each condition. All photos shall be at least 4 MP in quality, in .jpg format, labeled such that it is easy to identify each catch basin location and submitted with the invoice to the appropriate Contracting Agency.

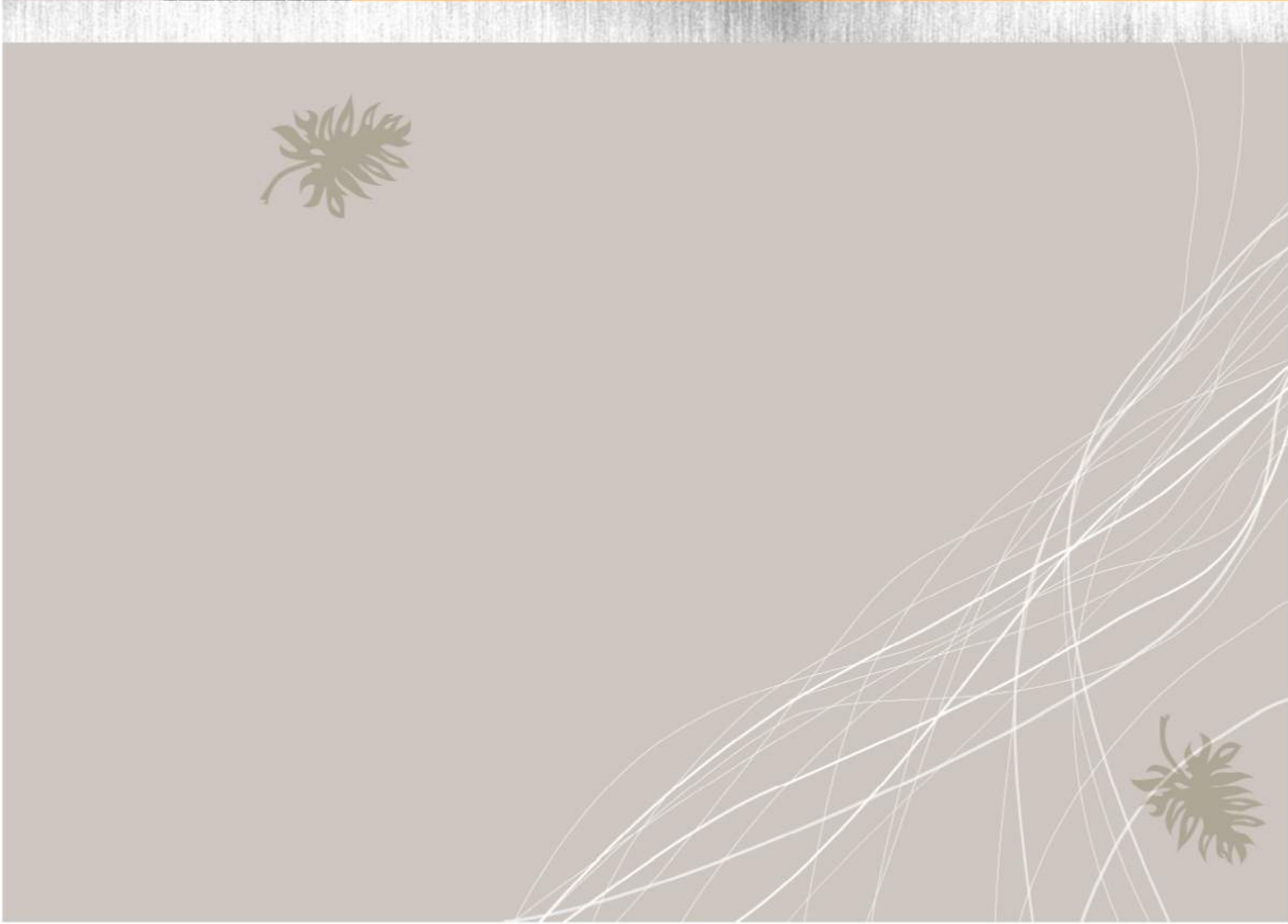
Proposal prices shall be guaranteed.

Description	Quantity	Unit	Unit Price	Total
ARS Catch Basin	1,000	each	\$ 30.00	\$ 30,000
CPS Catch Basin	9,500	each	\$ 30.00	\$ 285,000
ARS & CPS Catch Basin	4,000	each	\$ 30.00	\$ 120,000
Non-retrofitted Catch Basin	3,000	each	\$ 30.00	\$ 90,000
Total				\$ 525,000

Authorized Signature

08-18-2023

Date



REQUEST FOR PROPOSALS

MUNICIPAL STORM SEWER CATCH BASIN CLEANING (RFP 2023-01)

**Gateway Water Management Authority
16401 Paramount Boulevard
Paramount, CA 90723
Attn: Traci Gleason**

Submitted by



14000 E. Valley Blvd.
City of Industry, CA 91746

Lydia Perry
V.P. of Marketing & Sales
626/ 961-9326 Office
626/ 434-6285 Fax
626/ 890-7078 Cell
lydia@unitedstormwater.com

Bid Opening Date: August 18, 2023 @ 4:00 PM

SECTION 1: COVER LETTER



August 18, 2023

Gateway Water Management Authority
16401 Paramount Boulevard
Paramount, CA 90723
Attn: Traci Gleason

Subject: Municipal Storm Sewer Catch Basin Cleaning (RFP 2023-01)

Dear Ms. Gleason,

United Storm Water, Inc. (United) is pleased to submit the enclosed response to the RFP for Municipal Storm Sewer Catch Basin Cleaning. United is a Class A Minority Business Enterprise (MBE) having (24) years demonstrated expertise in storm water maintenance and BMP fabrication and installation. United has the experience and resources necessary for fulfillment of the scope of work and have successfully provided catch basin inspection and cleaning services to numerous public agencies within the Gateway Region as well as installation of thousands of the BMP devices that are to be maintained.

United will provide all labor, equipment and materials needed for inspecting and cleaning unmodified catch basins as well as catch basins containing Connector Pipe Screens (CPS) and/or Automatic Retractable Screens (ARS). United Storm Water will enter into contracts with individual municipalities wishing to accept its pricing and terms. The term of the agreement will be for (3) years from the date of acceptance.

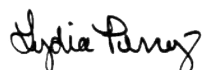
Services include traffic control, catch basin cleaning (includes BMP cleaning) and documentation. Documentation will include before and after photos of cleaning from the same vantage points in an amount not less than (5) of each condition. Disposal of the extracted waste will be the responsibility of the Contracting Agency or can be handled by United per request as extra work as agreed to in writing.

The rates provided include considerations for permits, mobilization, traffic control, catch basin inspection and debris clearing (excludes disposal), and documentation of services. All fees associated with transportation and disposal of the extracted waste will be negotiated with the Contracting Agency separately. **The unit rates provided will be charged every time each catch basin is serviced (concurrent inspection/cleaning or separate inspection event).**

Per the RFP prevailing wage rates do not apply. Should the Department of Industrial Relations determine that prevailing wage rates do apply for the contracted work a change order will be issued to additionally compensate United for all personnel and operated equipment.

Please contact me should you require any additional information or to schedule an interview as part of the competitive bid process. Thank you for your consideration of our proposal!

Sincerely,

A handwritten signature in black ink that reads "Lydia Perry". The signature is written in a cursive, flowing style.

Lydia Perry
V.P. Of Marketing & Sales | Secretary/Treasurer

lydia@unitedstormwater.com
Cell (626) 890-7078

SECTION 2: PROPOSER INFORMATION

Identification of Bidder

Company Information	
Legal Name	United Storm Water, Inc.
Address	14000 E. Valley Blvd., City of Industry, CA 91746
Legal Form of Company	S-Corporation
Year Incorporated	1999 (24 years)
California Corporation No.	C2155753
Tax Identification No.	95-4742126
DIR Registration No.	1000012438
Contractor License No.	768583 (A, HAZ, C21, C27, C31, C42)
Parent Company	N/A
DBE Designation	Minority Business Enterprise (MBE)
Contact Name/Title	Lydia Perry, Secretary/Treasurer
Contact Email/Telephone	lydia@unitedstormwater.com; (626) 890-7078

Ownership & Management

United Storm Water is a family owned and operated MBE under the following ownership and management:

NAME	Title
Eduardo Perry Jr.	President/Owner
Daniel C. Perry	Executive Vice President/Owner
Lydia Perry	Secretary/Treasurer/Owner
Ramon Menjivar	Sales Manager

SECTION 3: UNDERSTANDING OF NEED

Description of Work

United Storm Water (United) will provide all labor, equipment and materials needed for inspecting and clearing debris from unmodified catch basins as well as catch basins containing Connector Pipe Screens (CPS) and/or Automatic Retractable Screens (ARS) in accordance with the agreements entered into with the individual Contracting Agencies. The total number of catch basins, if all cities contracted, is estimated between 14,000 and 18,000. The term of the agreement will be for (3) years from the date of acceptance.

Services include traffic control, catch basin cleaning (includes BMP cleaning) and documentation. United shall inspect and clear debris from the subject catch basins a

minimum of one time between May 1 and September 30 of each year. In addition, United shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agency during the months of October, January and April. Documentation will include before and after photos of cleaning from the same vantage points in an amount not less than (5) of each condition.

The Contracting Agency may request additional cleanings based on the rates provided in United's proposal. Disposal of the extracted waste will be the responsibility of the Contracting Agency or can be handled by United per request as extra work as agreed to in writing.

SECTION 4: COMPANY AND TEAM EXPERIENCE

Background Information

United Storm Water has been in business since 1999 (24 years) and was incorporated by the owners of United Pumping Service who has been among the forerunners in hazardous waste transportation since 1970 (53 years).

United Pumping Service, was the original firm who was contracted by Los Angeles County in 1998 to design and implement what was at the time the largest storm water remediation project in the United States when (15) cities were sued for noncompliance with the Clean Water Act. United Pumping Service's original storm water division was so successful and determined to lead the industry with storm water solutions, that there was a high need for the establishment of a specialized company, hence the beginning of United Storm Water.

These family owned and operated Minority Business Enterprises (MBEs) are experts in their fields, and are true pioneers in storm water management and environmental remediation.

Capabilities

United Storm Water is a qualified firm having demonstrated experience and expertise including but not limited to:

- Storm Drain Inspection and Monitoring
- Conveyance System Maintenance
- Certified Contech Maintenance Provider
- Fabrication and Installation of BMPs (Filter Inserts, Automatic Retractable Screens, Connector Pipe Screens)
- Curb Stenciling
- Trash Quantification
- Hazardous Waste Removal

- Pond Maintenance
- COVID-19 Sanitizing Services
- 24-Hour Emergency Response

United) meets and exceeds the qualifications identified in the bid specifications:

- ✓ Have never been debarred by Federal, State, nor local government
- ✓ Have (24) years of experience performing city wide storm drain system maintenance work for public agencies
- ✓ Class A California contractor's license including the following specialty licenses:
 - HAZ- Hazardous Substance Removal
 - C21- Demolition
 - C27- Landscaping
 - C31- Traffic Control
 - C42- Sanitation System
- ✓ California Dept. of Industrial Relations Registration

Experience

United Storm Water has successfully performed services of a similar size and nature to that described in the RFP for numerous public agencies for (24) years including the various Gateway Region Agencies.

The most challenging and complex storm drain maintenance project that United Storm Water has participated in is for Caltrans District 7 where the United family of companies has provided services over various contract periods since 1998. United is required to field a minimum of (1) 4-man day crew and (6) 4-man night crews (approximately 30 people total on the night crew including Supervisors and Managers), for cleaning (8,500) catch basins within (75) work days. This work requires the activation of over (300) static lane closures on highways.

The largest individual catch basin retrofit project that United Storm Water has participated in was as a subcontractor for the Gateway Catch Basin Retrofit Project where United cleaned and retrofitted some (13,000) catch basins with Connector Pipe Screen devices for (15) cities located within the Gateway Region.

Examples of storm drain system maintenance projects performed for other public agencies within the past (5) years of a similar nature to that described in the RFP is included in the [References](#) section below.

References

Reference 1	Company	California Department of Transportation (CALTRANS) District 7
	Address	100 South Main Street, Los Angeles, CA 90012
	Contact Name	David Lawrence
	Phone Number	(213) 400-6781
	Email Address	david.lawrence@dot.ca.gov
	Project Name	On-Call As-Needed Drainage Structure Debris and Sediment Removal Analysis in Los Angeles and Ventura Counties
	Project Description	Drainage structure maintenance including (8,500) catch basins, (52) pump stations, including the removal of approximately 60,000 cubic yards of waste from channels, culverts, basins, and drainage ditches on a yearly basis.
	Duration of Project	2012-On Going
Reference 2	Company	City of Dana Point
	Address	33282 Golden Lantern, Dana Point, CA 92629
	Contact Name	Lisa Zawaski
	Phone Number	(949) 248-3584
	Email Address	lzawaski@DanaPoint.org
	Project Name	Storm Water Best Management Practices (BMP) Maintenance Services & As-Needed Spill Response
	Project Description	Cleanout of approximately four hundred twenty (420) catch basins and eight (8) CDS units including as needed storm drain cleaning three times yearly.
	Duration of Project	2018 – 2023; 2000 - 2017
Reference 3	Company	City of Long Beach
	Address	1651 San Francisco Ave., Long Beach, CA 90813
	Contact Name	Willie Owens
	Phone Number	(562) 570-2784
	Email Address	willie.owens@longbeach.gov
	Project Name	City Storm Drain System Maintenance
	Project Description	Storm drain structure cleaning including catch basins, pump stations, and inspection and cleaning of 5.5 miles of storm channels.
	Duration of Project	2005 - 2023
Reference 4	Company	City of Monterey Park
	Address	320 W. Newmark Avenue, Monterey Park, CA 91754
	Contact Name	Anthony Bendezu
	Phone Number	(626) 307-1320
	Email Address	ABendezu@MontereyPark.ca.gov
	Project Name	Catch Basin Maintenance Agreement
	Project Description	Perform inspection and maintenance services of all City owned catch basins and retrofitted County owned catch basins.
	Duration of Project	2023-Ongoing

Project Staffing

United Storm Water has all of the manpower and resources in place for providing reliable services as required by this RFP. The proposed individuals to be assigned to the various projects that will be individually contracted with interested Agencies include the following staff pool:

- Project Manager— Cesar Garcia
- Project Manager— Robert Hernandez
- Project Manager— Ramon Menjivar
- Project Manager— Daniel Perry Jr.
- Environmental Health & Safety Manager— Marisa Bishop
- Field Supervisors/Inspectors— Aron Angulo, Luis Juarez, Jose Ponce

Experience of Key Personnel and Project Responsibilities

Project Manager, Cesar Garcia (16-Years Experience)

Mr. Garcia joined United Storm Water in 2007 where he began as a Field Technician, moved up in the ranks to Field Supervisor, and was promoted to Sales Representative / Project Manager in 2021. While working in the field Mr. Garcia performed scheduled and emergency response storm drain cleaning and inspections, installation of United fabricated structural BMPs (Automatic Retractable Screen Covers, Connector Pipe Screens, Storm Drain Filter Inserts), and maintenance of all varieties of structural BMPs (pump houses, CDS Units, StormCeptors, Vortex Units, compost filters and sand filters) under confined space procedures as applicable.

Mr. Garcia has received professional training in CPR and first aid; bloodborne pathogens; 40-hour HAZWOPER; confined space entry; traffic control per Caltrans standards; DOT certification; e-RAILSAFE training; and is also trained as a Contech Certified Maintenance Provider.

Mr. Garcia will have full responsibility for the contract(s) that are assigned to him and will coordinate with the Contracting Agency, and all other project team members to fulfill service requests. Cesar is thoroughly familiar with municipal storm drain systems, and the protocols, and expectations of public agencies. Mr. Garcia is always on-call 24-hours.

Project Manager, Robert Hernandez (16-Years Experience)

Mr. Hernandez joined United Storm Water in 2007 where he began as a Field Technician, moved up in the ranks to Field Supervisor, and was promoted to Sales

Representative / Project Manager in 2021. While working in the field Mr. Hernandez performed scheduled and emergency response storm drain cleaning and inspections, installation of United fabricated structural BMPs (Automatic Retractable Screen Covers, Connector Pipe Screens, Storm Drain Filter Inserts), and maintenance of all varieties of structural BMPs (pump houses, CDS Units, StormCeptors, Vortex Units, compost filters and sand filters) under confined space procedures as applicable.

Mr. Hernandez has received professional training in CPR and first aid; bloodborne pathogens; 40-hour HAZWOPER; confined space entry; traffic control per Caltrans standards; DOT certification; e-RAILSAFE training; and is also trained as a Contech Certified Maintenance Provider.

Mr. Hernandez will have full responsibility for the contract(s) that are assigned to him and will coordinate with the Contracting Agency, and all other project team members to fulfill service requests. Robert is thoroughly familiar with municipal storm drain systems, and the protocols, and expectations of public agencies. Mr. Hernandez is always on-call 24-hours.

Project Manager, Ramon Menjivar (24-Years Experience)

With experience at United Storm Water since its inception in 1999, Mr. Menjivar entered his position as Senior Project Manager after advancing from (6) years of experience as a Field Technician, and (2) years of experience as BMP Fabrication and Installation Manager. In 2021 he was promoted to Sales Manager of the company.

Mr. Menjivar's management experience includes the organization of road closure permits, projects involving hazardous material remediation, pump house cleaning, sewer and storm drain cleaning, channel cleaning, and development and installation of United fabricated structural BMP devices. Mr. Menjivar is capable of managing multiple projects concurrently, and can take on projects of any size.

Mr. Menjivar has received professional training in CPR and first aid; bloodborne pathogens; 40-hour HAZWOPER; confined space entry; traffic control per Caltrans standards; DOT certification; e-RAILSAFE training; and is also trained as a Contech Certified Maintenance Provider.

Mr. Menjivar will have full responsibility for the contract(s) that are assigned to him and will coordinate with the Contracting Agency, and all other project team members to fulfill service requests. Ramon is thoroughly familiar with municipal storm drain systems, and the protocols, and expectations of public agencies. Mr. Menjivar is always on-call 24-hours.

Project Manager, Daniel Perry Jr. (22-Years Experience)

Mr. Perry joined his family's business in 2001 where he was cross-trained through various departments ranging from Dispatch to Accounting, Sales, and he also worked as a Laborer and Driver in the field. He has 22-years of experience dealing with various types of hazardous and non-hazardous emergency response scenarios and has been trained to operate heavy equipment such as, Backhoe Loaders, Vactor Trucks, Vacuum Trucks and Roll-off Trucks. Combined with an education in Business Administration and Occupational Health and Safety, this experience has molded Daniel into a well-rounded Project Manager who is skilled at meeting the needs of any Client who requires environmental remediation services.

Mr. Perry's current responsibilities include those of Project Manager/Sales Representative and Occupational Health and Safety Trainer. Daniel's Project Management experience began in 2016 and includes the organization of road closure permits, projects involving hazardous material remediation, and planning city-wide catch basin cleaning and retrofit projects. With regard to safety he researches and conducts training programs for United's Field Personnel including yet not limited to HAZWOPER 8-hour annual refresher training, proper use of fall protection and personal protection equipment, and CPR and first aid. He is also skilled in inspecting and evaluating workplace environments, equipment, and field practices to ensure compliance and a safe working environment. To this end he has built a reputation as a dependable team member who is always willing to go the extra mile to get the job done in a safe and environmentally conscious manner.

Mr. Perry has received professional training in CPR and first aid; bloodborne pathogens; 40-hour HAZWOPER; confined space entry; traffic control per Caltrans standards; DOT certification; e-RAILSAFE training; Contech Certified Maintenance Provider; various worker occupational safety and health certifications; and has a Bachelor of Science degree in Business Administration.

Mr. Perry will have full responsibility for the contract(s) that are assigned to him and will coordinate with the Contracting Agency, and all other project team members to fulfill service requests. Daniel is thoroughly familiar with municipal storm drain systems, and the protocols, and expectations of public agencies. Mr. Perry is always on-call 24-hours.

Env. Health & Safety Manager, Marisa Bishop (8-Years Experience)

Mrs. Bishop joined her family's business in 2015 as Human Resources and Environmental Health and Safety (EHS) Assistant. After learning about the business and gaining interest in the environmental field she exhibited determination by obtaining the training and education necessary to eventually become United's EHS Manager. In this position she directs a proactive safety and

environmental program, and has participated in every sanitizing project performed by United (for public agencies and commercial facilities) since the outbreak of COVID-19 in 2020.

Mrs. Bishop has a B.S. Degree in Behavioral Science as well as professional training in the following environmental and construction related disciplines: OSHA 30-hour; OSHA 40-hour HAZWOPER; confined space entry; traffic control per Caltrans standards; DOT certification; e-RAILSAFE training; and numerous OSHA Health and Safety Specialist Certifications.

Mrs. Bishop’s daily responsibilities are to improve the quality of safety and environmental management processes by following established regulations, policies, standards, and practices. Mrs. Bishop is always on-call 24-hours.

Aron Angulo, Field Supervisor (16-Years Experience)
Luis Juarez, Field Supervisor (17-Years Experience)
Jose Ponce, Field Supervisor (16-Years Experience)

Mr. Angulo, Mr. Juarez, and Mr. Ponce are seasoned Field Supervisors having (16) to (17) years of storm drain maintenance experience with United Storm Water. They have performed scheduled and emergency response storm drain cleaning and inspections, installation of United fabricated structural Best Management Practices (BMPs), maintenance of all varieties of structural BMPs (pump houses, CDS Units, StormCeptors, Vortex Units, compost filters and sand filters), lab packing, channel cleaning, and sanitizing services under confined space entry procedures as applicable.

United’s Field Supervisors are trained and medically monitored in accordance with O.S.H.A. Title 29 CFR 1910.120 to conduct tasks involving the handling of or exposure to hazardous materials, substances, or waste including: CPR; first aid; bloodborne pathogens; 40-hour HAZWOPER; confined space entry; traffic control per Caltrans standards; DOT certification; and e-RAILSAFE training.

These trained and experienced Field Supervisors will oversee all storm drain maintenance procedures. Having performed this work for multiple public agencies over the past (15) to (16) years, they are thoroughly familiar with municipal storm drain systems as well as the protocols and expectations required by public agencies. All Field Supervisors are always on-call 24-hours.

SECTION 5: CATCH BASIN PROPOSAL FORM

The rates provided include considerations for permits, mobilization, traffic control, catch basin inspection and debris clearing (excludes disposal), and documentation of services. All fees associated with transportation and disposal of the extracted waste

will be negotiated with the Contracting Agency separately based on the number of catch basins to be cleaned.

Per the RFP prevailing wage rates do not apply. Should the Department of Industrial Relations determine that prevailing wage rates do apply for the contracted work a change order will be issued to additionally compensate United for all personnel and operated equipment.

United Storm Water will enter into contracts with individual municipalities wishing to accept its pricing and terms. **The unit rates provided will be charged every time each catch basin is serviced (concurrent inspection/cleaning or separate inspection event).** The term of the agreement will be for (3) years from the date of acceptance.

SECTION 6: ADDED VALUE

The Contracting Agency may request United Storm Water to perform extra services not covered in the RFP at a cost that is mutually agreed upon by both parties in writing. Such services may include yet are not limited to the following:

- Disposal of extracted catch basin waste
- As needed repair or replacement of existing BMPs that are installed within the Contracting Agency's City
- Catch basin retrofit for installing trash excluder devices such as Wing-Gate Automatic Retractable Screen Covers, Connector Pipe Screens, and/or DrainPac Storm Drain Filter Inserts
- Cleaning (scheduled or emergency response) of any storm water conveyance system that is not defined in the scope of work of this RFP
- Catch basin stenciling
- Trash quantification
- Closed circuit television (CCTV) pipeline inspection

ATTACHMENTS

- Catch Basin Cleaning Cost Proposal Form



GATEWAY WATER MANAGEMENT AUTHORITY

16401 Paramount Boulevard • Paramount, California 90723

REQUEST FOR PROPOSALS FOR MUNICIPAL STORM SEWER CATCH BASIN CLEANING (RFP 2023-01)

CATCH BASIN CLEANING COST PROPOSAL FORM

Company Name and Address:

United Storm Water, Inc.

14000 E. Valley Blvd.

Industry, CA 91746

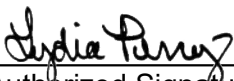
Proposal pricing shall be based on a per catch basin costs and shall include the following work to be performed:

Each Company shall inspect at regular intervals and clear all debris in catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract a minimum of one time between May 1 and September 30 of each year. In addition, the Company shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract during the months of October, January, and April. The Los Angeles MS4 Permit requires trash capture inserts be cleaned at regular intervals to maintain efficiency. The Company shall not perform repair, maintenance or other work that would require a Contractor's License or the payment of prevailing wages. The Company shall report to the appropriate Contracting Agency any damaged catch basin screens and missing stenciling requirements. The Company shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the appropriate Contracting Agencies within twenty-four (24) hours of discovery.

The Company shall be responsible for developing and implementing traffic control procedures in accordance with California Manual on Uniform Traffic Control Devices (latest addition). The Contracting Agency may request written copies of Traffic Control Plans for collector or arterial streets, if necessary. The Company shall take a photo documenting the before and after conditions of all debris cleaning, from the same vantage points, in an amount not less than five (5) of each condition. All photos shall be at least 4 MP in quality, in .jpg format, labeled such that it is easy to identify each catch basin location and submitted with the invoice to the appropriate Contracting Agency.

Proposal prices shall be guaranteed.

Description	Quantity	Unit	Unit Price	Total
ARS Catch Basin	1,000	each	\$ 42.00	\$ 42,000.00
CPS Catch Basin	9,500	each	\$ 42.00	\$ 399,000.00
ARS & CPS Catch Basin	4,000	each	\$ 42.00	\$ 168,000.00
Non-retrofitted Catch Basin	3,000	each	\$ 42.00	\$ 126,000.00
Total				\$ 735,000.00


Authorized Signature

8/18/2023
Date