- 562.663.6850 phone 562-634-8216 fax
- · www.gatewayirwmp.org

#### ANNOUNCEMENT OF OPPORTUNITY TO ACCESS BID PRICING FOR

### **CATCH BASIN MAINTENANCE/CLEANING**

To: Director of Public Works

From: Toni M. Penn, Administrative/Accounting Assistant

Gateway Water Management Authority (GWMA)

Subject: Municipal Storm Sewer Catch Basin Maintenance

Date: June 16, 2014

As you may know, The Gateway Water Management Authority ("GWMA") is a large coalition of municipalities responsible for the regional water planning needs of 2 million people in the Gateway Region of Southeast Los Angeles County. While current membership is 26 voting members from 24 cities, 2 water agencies, the interests, activities and services of the GWMA expand to the entire region regardless of membership.

Earlier this year, the GWMA prepared and issued a Request for Bids for catch basin maintenance/cleaning. The board felt it was necessary and prudent to solicit competitive pricing on behalf of the entire region's cities for retrofitted and non-retrofitted catch basin cleaning because of its high cost. GWMA's role is limited to conducting the competitive bidding process with the board accepting the bidders that meet the requirements. GWMA is not the contracting agency. But rather, it is presenting the results of the competitive bid process to all Gateway Region cities wishing to take advantage of the competitive pricing. In the event a city wishes to avail themselves of this process, each city is free to contact and/or enter into contracts with any of the three bidders (see below).

For purposes of the Catch Basin Maintenance/Cleaning bid process and in order to take advantage of the pricing, eligibility is limited to the following Gateway Region cities:

- 562.663.6850 phone 562-634-8216 fax
- www.gatewayirwmp.org

Artesia, Bell, Bell Gardens, Bellflower, Cerritos, Commerce, Compton, Cudahy, Downey, Hawaiian Gardens, Huntington Park, La Mirada, Lakewood, Long Beach, Lynwood, Maywood, Montebello, Norwalk, Paramount, Pico Rivera, Santa Fe Springs, Signal Hill, South Gate, Vernon and Whittier.

To that end, the board presents the following bidders from lowest to highest cost. All three bidders meet the bid requirements as set forth in the bid documents enclosed herein:

Nationwide Environmental Services

11914 Front Street Norwalk, CA 90650

Phone: 562-860-0604 Fax: 562-868-5726

E-mail: ani@bes-sweeping.com

Catch Basin Maintenance/Cleaning Prices:

ARS Catch Basins \$17.00 each cleaning
CPS Catch Basin \$17.00 each cleaning
ARS & CPS Catch Basins \$17.00 each cleaning
Non-retrofitted Catch Basins \$17.00 each cleaning

"No Dumping" stenciling \$7.00 each
"Staff Gauge" stenciling \$4.00 each

- 562.663.6850 phone 562-634-8216 fax
- www.gatewayirwmp.org

Ron's Maintenance 5428 S Broadway St Los Angeles, CA 90037 Phone: 562-861-2430

Fax: 562-861-2418

E-mail: ronsmaintenance@aol.com

#### Catch Basin Maintenance/Cleaning Prices:

ARS Catch Basins \$19.00 each cleaning
CPS Catch Basin \$19.00 each cleaning
ARS & CPS Catch Basins \$19.00 each cleaning
Non-retrofitted Catch Basins \$17.00 each cleaning

"No Dumping" stenciling \$6.00 each
"Staff Gauge" stenciling \$6.00 each

United Storm Water, Inc. 14000 E Valley Blvd. City of Industry, CA 91746 Phone: 626-961-9326

Fax: 626-961-3166

E-mail: ramon@unitedstormwater.com

#### Catch Basin Maintenance/Cleaning Prices:

ARS Catch Basins \$85.81 each cleaning
CPS Catch Basin \$103.08 each cleaning
ARS & CPS Catch Basins \$103.08 each cleaning
Non-retrofitted Catch Basins \$85.81 each cleaning

"No Dumping" stenciling \$35.00 each
"Staff Gauge" stenciling \$5.00 each

Christopher Cash, Board Chair • Adriana Figueroa, Vice-Chair • Charlie Honeycutt, Secretary/Treasurer • Kevin Wattier, Chair Emeritus Proudly serving Gateway cities and agencies in Southeastern Los Angeles County

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- · www.gatewayirwmp.org

In the attachments to this memo, you will find a staff report to the GWMA dated June 12, 2014, which describes the bidding process. In addition, the documents pertaining to the bid process, including the description of work to be included in the pricing, are attached herein for your reference. If your city wishes to utilize the competitive pricing of the Gateway Authority's selected bidder, please contact the bidder directly to enter into a contract with your city.

We hope that you will find this type of service to our region's cities as helpful in minimizing costs and reducing budgetary requirements for what seems like an ever-increasing amount of unfunded mandates.

If you have any questions, or need more information, please do not hesitate to contact Toni Penn at (626) 484/6876

Attachments: Staff Letter to Gateway Board regarding bid process

Notice Inviting Bids Instructions to Bidders Description of Work

Bid Analysis

1 set of bid proposals from each responsive bidder (3 bidders)

#### **GATEWAY WATER MANAGEMENT AUTHORITY**

# NOTICE INVITING SEALED BIDS FOR

#### MUNICIPAL STORM SEWER CATCH BASIN MAINTENANCE BID

Public notice is hereby given that the Gateway Water Management Authority ("The Los Angeles Gateway Region Integrated Regional Water Management Joint Powers Authority"), invites sealed bids for the above-stated project and will receive such bids in the office of the Gateway Water Management Authority, 16401 Paramount Blvd., CA 90723 up to the hour of Tuesday, May 27, 2014 at 11:00 a.m., at which time they will be publicly opened.

The description of work to be done is available at the offices of the Gateway Water Management Authority at 16401 Paramount Blvd., Paramount, CA 90723 or upon written request via e-mail. Direct your request to Toni Penn at <a href="mailto:tonipenn.gateway@gmail.com">tonipenn.gateway@gmail.com</a> with the subject line, "Request for Instructions and Description of Work to be Done for MSS Catch Basin Maintenance Bid". E-mail requests without such subject line may not receive the requested information.

The winning bidder will enter into contracts with individual municipalities ("Contracting Agencies") within the Gateway Water Management Authority region wishing to accept Contractor's pricing and terms.

Bids must be prepared on the proposal form in conformance with the Instructions to Bidders and submitted in a sealed envelope plainly marked on the outside.

The Gateway Water Management Authority reserves the right to reject any or all bids, to waive any irregularity, and to take all bids under advisement for a period of 30 days.

#### **Gateway Water Management Authority**

#### INSTRUCTIONS TO BIDDERS FOR

#### MUNICIPAL STORM SEWER CATCH BASIN MAINTENANCE BID

Cover Letter (to be attached to the front of the Bid Packet):

- Introduce your company and summarize your proposal in the cover letter.
   Describe your understanding of the Description of Work (DOC) as well as your general approach. Include the name and telephone number of the person who is completely familiar with the bid.
- The bid cover letter shall be signed by an official authorized to bind the bidder contractually.

#### • Bidder Information

- o Bidder's full name and address and year company was founded
- Bidder's legal status, type of State contractor's license, state contractor's license number and Tax Identification Number

#### General Requirements:

- o Names of subsidiaries or parent company, if applicable
- Names of company owners and senior management team
- Resumes of proposed individuals that shall participate in providing services, including their title and years of experience.

#### Minimum Qualifications:

 Proof of meeting all of the minimum qualifications listed above must be included with the bid.

A bidder's failure to provide proof of meeting the minimum qualifications shall result in an immediate rejection of the bid.

#### Specifications and Examination of Sites and Work:

The Standard Specifications of the Greenbook are incorporated into this request for bids.

The following sentences are added to the end of Subsection 2-5.1, "General," of the Standard Specifications of the Greenbook:

"Each bidder must become fully informed of the conditions relating to the work and the employment of labor thereon. Failure to do so will not relieve the Contractor of the obligation to furnish all material and labor necessary to carry out the provisions hereof."

#### Pre-bid Conference:

No pre-bid conference is scheduled. At the discretion of the Gateway Water Management Authority, a meeting may be scheduled prior to the closing of the bid process.

#### Examination of Bid Documents:

By submitting a bid, the bidder represents that it has thoroughly examined and become familiar with the work required under this request for bids, and that it is capable of performing quality work within the established schedule to achieve the objectives of the Gateway Water Management Authority specified in this request for bids. All bidders are required to comply with all of the provisions of this request for bids. The Contractor shall be bound by the Plans, Specifications, and Bid for Contracting Agencies and shall perform the required work at the price bid.

#### Addenda:

If the Executive Officer, in the Executive Officer's sole discretion, believes there is a need for clarification, the Executive Officer will issue an Addendum to all prospective bidders. The Gateway Water Management Authority shall make any changes to the requirements of this request for bids by written addenda only. Changes to the bid will be posted on the Gateway Water Management Authority's website at (www.gatewayirwmp.org).

#### Clarifications:

Should a bidder have questions about this request for bids or require clarifications or comments, the bidder shall notify the Gateway Water Management Authority <u>via email</u> <u>ONLY</u>. All questions or requests for clarifications and/or comments submitted shall be clearly labeled "Written Questions," and e-mailed to Toni Penn at <u>tonipenn.gateway@gmail.com</u> with the email subject line "Catch Basin Maintenance Bid – Written Questions." All question or requests for clarifications and/or comments must be received by the Gateway Water Management Authority no later than May 16, 2014 at 5:00 p.m. The Gateway Water Management Authority shall not be responsible for failure to respond to a question or request for clarification and/or comment that has not been properly labeled.

#### Additional Information Regarding this Request for Bids:

For further information regarding this request for bids, bidders may contact Toni Penn at tonipenn.gateway@gmail.com. No phone calls will be accepted.

#### Last Day to Receive Bids:

Bids must be received by the Gateway Authority at or before 11:00 a.m. on Tuesday, May 27, 2014 Pacific Standard Time (PST) at which time they will be publicly opened. Any bid received after the date and time specified above will be rejected, considered non-responsive, and returned to the Bidder(s) unopened.

#### Submission of Bids:

Bids shall be addressed as follows:

Gateway Water Management Authority
Attn: Toni Penn
16401 Paramount Blvd.
Paramount, CA 90723

Bidders shall submit an original bid document in a sealed package, addressed as shown above, bearing the bidders' names and addresses. Proposals may be mailed or delivered by messenger. However, it is the bidder's responsibility alone to ensure delivery of the proposal to the Gateway Water Management Authority office at the address listed above. Late proposals will not be considered.

#### Acceptance of Bids:

The Gateway Water Management Authority reserves the right to accept or reject any and all submittals, or any item or part thereof, or to waive any informalities or irregularities in submittals.

The Gateway Water Management Authority reserves the right to withdraw this request for bids at any time without prior notice, and the Gateway Water Management Authority makes no representations that any contract will be awarded to any bidder responding to this request for bids by any of the Contracting Agencies. The Contracting Agencies reserve the right to contract with other entities for catch-basin maintenance services. The Gateway Water Management Authority reserves the right to postpone for its own convenience the date for receipt of the bids. The Gateway Water Management Authority reserves the right to modify the schedule.

#### Pre-Contractual Expenses:

The Gateway Water Management Authority shall not pay or reimburse bidders for precontractual expenses incurred by any bidder, including but not limited to those identified below:

- 1. Submitting a bid to the Gateway Water Management Authority; and/or
- Any other expenses incurred by bidder prior to the date of execution of contract documents constituting the agreement between the bidder and any of the contracting agencies.

# Gateway Water Management Authority MUNICIPAL STORM SEWER CATCH BASIN MAINTENANCE BID

#### **DESCRIPTION OF WORK TO BE DONE**

The Gateway Water Management Authority ("Los Angeles Gateway Region Integrated Regional Water Management Joint Powers Authority") is a coalition of 24 municipalities responsible for the regional water planning needs of 2 million people in the Gateway Region of Southeast Los Angeles County.

In 2009, the Gateway Water Management Authority was awarded a \$10,000,000 stimulus grant through the America Reinvestment and Recovery Act (ARRA) to retrofit over 10,000 catch basins in 16 cities tributary to the Los Angeles River to meet Trash Total Maximum Daily Load (TMDL) targets.

The Gateway Water Management Authority is now seeking qualified bids for maintenance of catch basins within the entire Gateway Region (Los Angeles River and San Gabriel River tributaries). The Gateway Region is comprised of the following municipalities: the cities of Artesia, Bell, Bell Gardens, Cerritos, Commerce, Compton, Cudahy, Downey, Hawaiian Gardens, Huntington Park, La Habra Heights, La Mirada, Lakewood, Long Beach, Lynwood, Maywood, Montebello, Norwalk, Paramount, Pico Rivera, Santa Fe Springs, Signal Hill, South Gate, Vernon, Whittier. The lowest responsible bidder ("Contractor") will enter into contracts with individual municipalities ("Contracting Agencies") wishing to accept Contractor's pricing and terms. All, some or none of the municipalities within the Gateway Region may wish to accept Contractor's pricing and terms. The total number of catch basins, if all cities contracted, is estimated between 14,000 and 18,000. The Gateway Water Management Authority will not be a Contracting Agency.

The Contractor will be required to maintain catch basins with connector pipe screens (CPS) and/or automatic retractable screens (ARS) and unmodified catch basins in accordance with the agreements entered into with the individual Contracting Agencies. Each Contracting Agency has a varying number of catch basins; therefore bids shall be made on a per catch basin basis and will remain in effect for 3 years from the date of acceptance.

Contract Work (including the maintenance of all catch basins owned by the Contracting Agencies):

Contractor shall inspect, clear all debris, and perform any required minor repairs to catch basins within the jurisdiction of the Contracting Agencies a minimum of one time between May 1 and September 30 of each year. In addition, Contractor shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies during the months of October, January and April. Contractor shall immediately clean any catch basin sumps found to have a blocked screened inlets, screened outlet, or be at least forty percent (40%) full of trash and debris. Contractor shall make minor repairs to any catch basin trash screen or trash collection device that is damaged. Contractor shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the Contracting Agencies within twenty-four (24) hours of discovery.

Each Contracting Agency has a varying number of catch basins, most or all of which are currently labeled with the appropriate "NO DUMPING" language. When a Contracting Agency's catch basin having a CPS or ARS installation is not stenciled or needs to be restenciled, Contractor shall apply a stencil within forty-eight (48) hours of discovery. Stencil material shall be two-layer resilient thermoplastic with thirty percent (30%) graded glass beads, 3.15mm (125 mils) total thickness with beveled edges or equivalent. Material shall be AASHTO designated M249-79 (86), except that material shall be preformed (See CLB Standard Plan No. 636). If the Catch basin is owned by the County of Los Angeles, Contractor shall re-stencil catch basins that have the existing stenciling – "Staff Gauge" – if needed in accordance with Los Angeles County Standard (Appendix A-2 Staff Gauge) attached as Exhibit A. Contractor shall take photos documenting the before and after conditions of all debris clearing, from the same vantage points, in an amount not less than five (5) of each condition. All photos shall be at least 4 megapixel (MP) in quality, in peg (.jpg) format, and submitted with the invoice to the designated Contracting Agency office.

Bid prices shall be submitted for each type of catch basin and shall include costs to maintain each type for a twelve-month period including inspections, debris removal and minor repairs, as specified. Bid prices shall also be submitted for stenciling and shall include costs, as specified herein. The Contracting Agencies will pay the Contractor for each of the required inspections and cleanings based on the Contractor's bid. Requests for payment shall be submitted to the contracting agency upon completion of each of the four required inspections and cleanings. The contracting agency may request additional cleanings based on the Contractors bid.

Minor Maintenance as used within this specification shall mean adjustments to the ARS unit to allow for proper operation. Minor Maintenance shall include repairs to the CPS screen that may result during the cleaning of the catch basin. Minor Maintenance does not include the replacement of bent or damaged parts caused by vandalism or accident. If the work required to restore the ARS to proper operation exceeds minor Maintenance the contractor shall schedule a meeting with the City Maintenance staff to confirm the extent of the damages. The Cleaning Contractor shall not participate in the replacement of damaged ARS units when the work exceeds the definition of Minor work contained above.

The contractors are advised that the following tables are an approximate total of catch basins that the individual cities own and are responsible for. If the Cities sign contracts based on this proposal the Contractor is advised to work with the Cities to arrive at an accurate and complete list of Catch Basins.

City catch basins San Gabriel River Watershed

Artesia	0
Cerritos	344
Hawaiian Gardens	49
La Habra Heights	27
La Mirada	221
Lakewood	90
Long Beach	3
Norwalk	55
Paramount	58
Pico Rivera	83
Santa Fe Springs	312
Signal Hill	12
Whittier	59
Total	1,313

Current Gateway Cities Los Angeles River Watershed Catch Basins:

	ARS CB	CPS CB	unmodified CB
Long Beach	1130	2691	750
Vernon	13	848	46
Compton	854	1145	99
Commerce	320	545	115
South Gate	499	682	59
Montebello	881	919	135
Bell Gardens	154	248	25
Downey	76	395	43
Huntington Pk	284	442	37
Lynwood	359	579	14
Paramount	229	320	
Bell	137	238	
Maywood	116	151	
Signal Hill	114	139	
Cudahy	105	130	
Pico Rivera	47	56	
Lakewood	2	2	4
Total	5320	9537	1327

#### **GATEWAY WATER MANAGEMENT AUTHORITY**

#### MUNICIPAL STORM SEWER CATCH BASIN MAINTENANCE CATCH BASIN MAINTENANCE BID FORM

Bidder Name and Address:		
Bidder Phone and E-mail:		
Did price shall be based on a	nor eatab basis easts and shall include the falls	wing work

Bid price shall be based on a per catch basin costs and shall include the following work to be performed:

Contractor shall inspect, clear all debris, and perform any required minor repairs to catch basins within the jurisdiction of the Contracting Agencies a minimum of one time between May 1 and September 30 of each year. In addition, Contractor shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies during the months of October, January and April. Contractor shall immediately clean any catch basin sumps found to have a blocked screened inlet, screened outlet, or be at least forty percent (40%) full of trash and debris. Contractor shall make minor repairs to any catch basin trash screen or trash collection device that is damaged. Contractor shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the Contracting Agencies within twenty-four (24) hours of discovery.

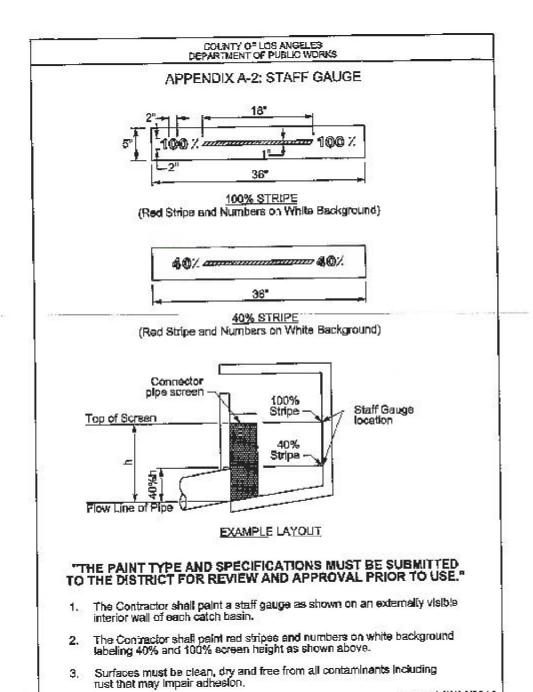
Each Contracting Agency has a varying number of catch basins, most or all of which are currently labeled with the appropriate "NO DUMPING" language. When a Contracting Agency's catch basin having a CPS or ARS installation is not stenciled or needs to be re-stenciled, Contractor shall apply a stencil within forty-eight (48) hours of discovery. Stencil material shall be two-layer resilient thermoplastic with thirty percent (30%) graded glass beads, 3.15mm (125 mils) total thickness with beveled edges or equivalent. Material shall be AASHTO designated M249-79 (86), except that material shall be pre-formed (See CLB Standard Plan No. 636). If the Catch Basin is owned by the County of Los Angeles, Contractor shall re-stencil catch basins that have the existing stenciling – "Staff Gauge" – if needed in accordance with Los Angeles County Standard (Appendix A-2 Staff Gauge).

Contractor shall take photos documenting the before and after conditions of all debris clearing, from the same vantage points, in an amount not less than five (5) of each condition. All photos shall be at least 4 megapixel (MP) in quality, in peg (.jpg) format, and submitted with the invoice to the designated Contracting Agency office.

Bid prices shall be guaranteed.

	Unit Price		# of CB		Extended \$
ARS Catch Basins	\$	_each	1000	\$_	<del> </del>
CPS Catch Basins	.\$	_each	1000	\$	
ARS & CPS Catch Basins	\$	_each	1000	\$	
Non-retrofitted Catch Basins	\$	_each	1000	\$	
"No Dumping" stenciling	.\$	each	1000	\$_	
"Staff Gauge" stenciling	.\$	each	1000 _	\$_	
			Total	\$	
Authorized Signature		Da	ite		

#### Exhibit A



Revised 07/21/2010



# **MEMORANDUM**

To:

Ms. Toni Penn

From:

Elroy Kiepke Elwy 2 Kuple

Date:

May 29, 2014

Subject:

Bid Analysis for Catch Basin Cleaning Bids

Ms. Penn two of the Bids were highly competitive and one Bid was on the high side. The bids by Nationwide Environmental services and Ron's Maintenance services were reasonably close at \$17 for Nationwide and \$19 for Ron's then there was the bid by United of \$85.80 per basin. All Proposals fulfilled the RFP requirements. I understand that Nationwide Environmental Services is a large cleaning company that is trying to break into the Catch Basin cleaning business and their proposal identifies a large fleet or equipment that can be used for this purpose. They have no experience with the Clean Screen III system that has been installed by the Authority \$10 Million grant from the State.

It is apparent that both Nationwide and Ron's can clean the catch basins for the prices that they have bid, but only the individual City's can judge their ability to perform the "minor maintenance" that the RPF asks for. Nationwide can bring their fleet of vactor trucks to the project which Ron's cannot. I do not believe that Ron's has the equipment nor that Nationwide will bring them for the \$17 bid.

United Storm water's bid has been given by a company that has the vactor equipment and proposes to use it for the project. They also have a clear edge on what it takes to maintain the Clean Screen III ARS equipment installed for this project. With that said their bid is too High and while it should be presented to the to the Gateway Cities for their consideration the Budget conscious Cities will not select them for the high bid that they presented.

# **CATCH BASIN MAINTENCE BID OPENING**

MAY 27, 2014 AT 11:00 A.M.

\$ 417,780.00	\$ 86,000.00 \$	\$ 79,000.00 \$	TOTALS:
\$ 5,000.00	\$ 6,000.00 \$	\$ 4,000.00 \$	Staff Gauge Stenciling
\$ 35,000.00	\$ 6,000.00 \$	\$ 7,000.00 \$	No Dumping Stenciling
\$ 85,810.00	\$ 17,000.00 \$	\$ 17,000.00 \$	Non-retrofitted Catch Basins
\$ 103,080.00	\$ 19,000.00 \$	\$ 17,000.00 \$	ARS & CPS Catch Basins
\$ 103,080.00	\$ 19,000.00 \$	\$ 17,000.00 \$	CPS Catch Basins
\$ 85,810.00	\$ 19,000.00 \$	\$ 17,000.00 \$	ARS Catch Basins
United Storm Water	Ron's Maintenance, Inc.	Nationwide Environmental Services	

Etroy L Kiepke Verifying Individual's Name

Edward of Jungha

# GATEWAY WATER MANAGEMENT AUTHORITY

MUNICIPAL STORM SEWER CATCH BASIN MAINTENANCE PROPOSAL

**DUE DATE: MAY 27, 2014 @ 11:00 AM** 

SUBMITTED BY:



11914 FRONT STREET, NORWALK, CA 90650 PH. (562) 860-0604 • FAX (562) 868-5726 www.nes-sweeping.com



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ENCLOSURE Flyer of Services	Enclosed



May 27, 2014

Ms. Toni Penn Gateway Water Management Authority 16401 Paramount Blvd. Paramount, CA 90723

Re: Municipal Storm Sewer Catch Basin Maintenance Bid

Dear Ms. Penn:

#### Introduction

Nationwide Environmental Services (NES), has provided services to over 40 municipalities in the Southern California region since 1968. NES is a second generation and family owned business providing state-of-the-art catch basin cleaning, street sweeping, graffiti abatement, bus stop maintenance, parking lot sweeping and roll-off services at competitive prices. As a division of Joe's Sweeping, Inc., NES pledges to continue to provide the excellent and professional service that, historically, has been proven to be our company's most distinguishing attribute.

NES is committed in providing quality services with a dedicated staff to ensure a clean, healthy and safe environment. NES is known for its reliability, reputation and quality services with a courteous and responsive customer service department. Furthermore, NES is proud to state that we currently provide services (catch basin cleaning, street sweeping, bus stop maintenance, graffiti abatement) to several of the Cities which are part of the Gateway Region, such as, Montebello and Downey.

#### **Company History**

Nationwide Environmental Services (NES), a division of Joe's Sweeping, Inc. (California Corporation), was founded in 1968 by Joe Samuelian to provide parking lot sweeping services. Joe's mission statement at the time was "To provide quality sweeping services utilizing the latest state-of-the-art equipment and creating the highest level of customer service available." From a single sweeper company to a fleet of more than 70 sweeping and cleaning vehicles, serving over 25 municipalities, that mission statement is as true today as it was over 45 years ago.

Our extensive fleet of cleaning and sweeping vehicles continues to maintain municipalities, residential communities (HOA), business parks, parking facilities, construction sites, private companies, various unified school districts and all employee

#### COVER LETTER



parking lots and bus divisions at various locations for the Los Angeles Metropolitan Transportation Authority. Our current contracts cover the greater Los Angeles area, and the surrounding areas of Orange County, Ventura, San Bernardino, and Riverside with populations ranging from 10,000 to 200,000.

NES has the most technologically advanced software's and the most experienced and dedicated management and personnel. NES is committed to total customer satisfaction by proactively addressing the needs of the communities we serve.

Our clean, efficient services enhance a community's appearance. NES provides consistent and thorough services, thereby, ensuring a cleaner environment in which to reside and work. This type of environment promotes community pride and helps increase property values.

At NES we realize the importance of a clean and dependable fleet. Our vehicles are routinely cleaned and inspected which allows us to consistently present a positive image. Our truck mechanics are highly qualified and every driver is a trained professional. Everyone at NES is dedicated to keeping our fleet on the road and on time. Our motto is "Service First," which ensures you the client, when a NES truck is in your community it is serious about keeping your community clean.

#### **Description of Work**

Nationwide Environmental Services (NES) general work plan to meet catch basin maintenance cleaning requirements incorporates a well-managed administration and operational structure supported by interdepartmental team work. NES' management will meet with each City representative to examine and evaluate the locations and schedule according to specifications.

NES will maintain catch basins and connector pipe screens (CPS) and/or automatic retractable screens (ARS) and unmodified catch basins in accordance with each agencies requirements. NES will inspect, clear all debris, and perform minor repairs. NES will report to each City any evidence of rodents and/or vectors breeding/living in the storm drain system within 24 hours of discovery.

NES will provide services at a minimum one time per year between May 1 and September 30 each year. Also, inspections will be performed during October, January and April. During the inspections, NES will clean any catch basin sumps that have blocked screened inlets, screened outlet or if the basins are at least 40% full of trash/debris. In additions, stenciling will be performed per the bid requirements and photos will be taken before and after cleaning.



NES provides consistent and thorough services, thereby, ensuring not only a cleaner environment in which to reside and work, but additionally, assists communities in diverting debris from storm drain systems. The diversion of debris is an important step in meeting NPDES (National Pollutant Discharge Elimination System) mandates.

#### **Contact Information**

Ani Samuelian Vice President (562) 860-0604 ani@nes-sweeping.com

Nejteh Der Bedrossian Operations Manager (562) 254-0205 neiteh@nes-sweeping.com

If you have any questions or need additional information, please feel free to contact me at (562) 860-0604. Thank you for your time and consideration.

Sincerely.

Ani Samuelian Vice President



## **BIDDER INFORMATION**

Nationwide Environmental Services div. of Joe's Sweeping, Inc.

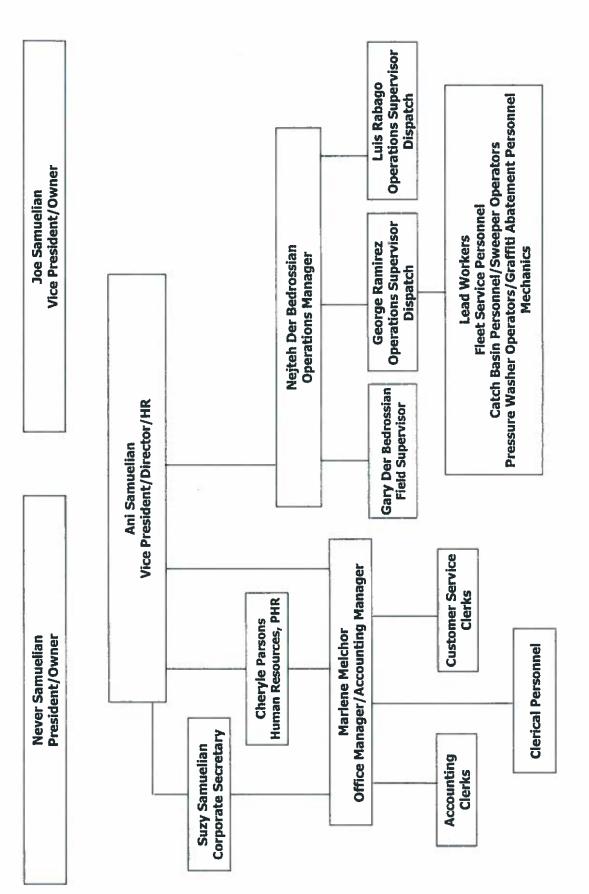
11914 Front Street Norwalk, CA 90650 Founded: 1968

Legal Status: California Corporation

License: CA #600689, B, C-33, C61, D64, D38

FIN: 95-4251996







#### **Executive:**

Never Samuelian
Joe Samuelian

Ani Samuelian

Suzy Samuelian

President/Treasurer

Vice President

Vice President/Director/HR (Contract Manager)

Corporate Secretary

#### Administrative:

Marlene Melchor

Cheryle Parsons

Office Manager/Accounting Manager

Human Resources, PHR

Accounting Clerks

**Customer Service Clerks** 

Clerical Personnel

#### **Operations:**

Nejteh Der Bedrossian

George Ramirez Luis Rabago

Gary Der Bedrossian

Operations Manager (Project Manager)

Operations Supervisor/Quality Control Rep. Operations Supervisor/Quality Control Rep.

Field Supervisor Lead Workers

Fleet Service Personnel

Catch Basin Personnel/Sweeper Operators
Bus Stop Maint/Graffiti Abatement Personnel

#### **Mechanics:**

Jake Der Bedrossian

Fleet Maintenance Supervisor

Lead Mechanic Mechanics



NES prides itself on its excellent customer service. All employees at NES are courteous, responsive, timely, equitable and professional. Employees are trained whether in person or on the phone to be pleasant, respectful and professional. Employees give full attention to each customer's needs by asking questions and by providing accurate information. Our customer service representatives offer immediate action to requests and complaints.

NES maintains a drug-free workplace and employs a staff of over 60 operators including back-up personnel. This method of employing back-up operators allows NES to manage personnel changes without sacrificing the quality of service to any one of our customers. All personnel wear company uniforms which include identification patches identifying the company and employee.

At NES, employees are trained, licensed, insured and competent to assure quick response along with professional services. NES has been known for its remarkable quality of service and stands above all others in the industry by providing excellent customer service. All employees at NES have been screened and selected per NES' Driver Selection and Screening Policy.

NES believes that communication is a key factor in providing quality services, therefore, we have a 24/7 dispatch service available to assist Cities with additional, special or emergency requests. In addition, NES will provide all the Cities with NES' 24-hour dispatch telephone number and cellular telephone number of the project manager.

Safety comes first at NES; therefore, all managers, supervisors and employees receive ongoing safety training during their employment.

All operators have over five (5) years' experience, have completed training on the proper operating procedures of the vehicles assigned. Management personnel have over fifteen (15) years experience and are highly trained in maintaining the highest level of customer service by focusing on guaranteed satisfaction. All employees and management personnel are skilled, experienced and competent and all are capable of communicating in both written and oral English. If necessary, NES has a staff of management personnel, back-up operators and back-up vehicles which can be utilized.

NES also has fulltime in-house mechanics available 24/7 to handle any type of mechanical problem, should the need arise. Mechanics are trained and skilled to repair and maintain all types of vehicles.



#### Ani Samuelian/Vice President & Director (Contract Manager)

Ani Samuelian has been employed with NES since 1994 and her responsibilities include: Oversee daily operations, contract management, accounts payable/receivable/payroll. Assist in establishing effective company goals and evaluate all insurance and bonding policies and procedures. Responsible for developing and implementing marketing strategies. Provide adequate communication with staff to identify problems and coordinate corrective action plans. Coordinate with department heads to facilitate efficient management functions. Participate in weekly meetings to discuss daily operations performance, regulatory issues, client concerns and company policies and procedures. Responsible for ensuring compliance of all State and Federal laws and regulations. Oversee Human Resources, Safety and Public Relations.

Ani is bilingual (English/Armenian) and has graduated from Southern California College of Business & Law. Ani is also a proud member of the L.A. Chapter Maintenance Superintendents Association (MSA) and the north american Power Sweeping association (naPSa).

#### Neiteh Der Bedrossian/Operations Manager (Project Manager)

Neiteh Der Bedrossian has been employed with NES since 1991 and his responsibilities include: Oversee and supervise the daily operations of the plant. Responsible for designing new routes and organizing daily service routes and schedules for an effective operation. Managing and overseeing employees. Managing disposal operations; administer and oversee disposal program, including recycling and composting; establish programs with municipalities to meet AB 939 mandates. Monitoring and inspecting field operations; project point liaison for emergency callouts or request for services; monitors and reviews GPS tracking system reports. Perform cost comparison analysis to determine the most efficient and cost effective way to provide services to our clients. Responsible for inventory control of the plant and purchases for maintaining an effective operation. Participate in weekly meetings to discuss daily operations performance, regulatory issues, client concerns and company policies and procedures. Responsible for ensuring compliance of all State and Federal laws and regulations. Neiteh is multilingual and a proud member of the L. A. Chapter - Maintenance Superintendents Association (MSA) and the north american Power Sweeping association (naPSa).

#### **George Ramirez/Operations Supervisor**

George Ramirez has been employed with NES since 2007 and his responsibilities include: assisting in the daily operations, organizing daily routes, scheduling, dispatch, field supervision, GPS monitoring and overseeing and supervising the daily maintenance and cleanliness of all vehicles. George is bilingual (English/Spanish) and has over 10 years experience.



#### Luis Rabago/Operations Supervisor

Luis Rabago has been employed with NES since 2007 and his responsibilities include: quality control/quality assurance of our daily services, overseeing the daily inspection reports, identifying & resolving problems and assisting in the daily operations. Luis is bilingual (English/Spanish) and has over 10 years experience.

#### **Gary Der Bedrossian/Field Supervisor**

Gary Der Bedrossian has been employed with NES since 1985 and his current responsibilities include: field supervision, quality control, monitoring and inspecting field operations, designing new routes and organizing daily service routes and schedules for an effective operation. Gary is multi-lingual (English, Armenian, Arabic, and Turkish).

#### Marlene Melchor/Office Manager

Marlene Melchor has been employed with NES since 2000 and her current responsibilities include: office management, accounts payable, accounts receivable, payroll, scheduling, report administration and overseeing customer service department.

#### **GATEWAY WATER MANAGEMENT AUTHORITY**

# MUNICIPAL STORM SEWER CATCH BASIN MAINTENANCE CATCH BASIN MAINTENANCE BID FORM

Bidder Name and Address:	Nationwide Environmental Services div. of Joe's Sweeping, Inc.
	11914 Front Street
	Norwalk, CA 90650
Bidder Phone and E-mail:	(562) 860-0604 ani@nes-sweeping.com

Bid price shall be based on a per catch basin costs and shall include the following work to be performed:

Contractor shall inspect, clear all debris, and perform any required minor repairs to catch basins within the jurisdiction of the Contracting Agencies a minimum of one time between May 1 and September 30 of each year. In addition, Contractor shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies during the months of October, January and April. Contractor shall immediately clean any catch basin sumps found to have a blocked screened inlet, screened outlet, or be at least forty percent (40%) full of trash and debris. Contractor shall make minor repairs to any catch basin trash screen or trash collection device that is damaged. Contractor shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the Contracting Agencies within twenty-four (24) hours of discovery.

Each Contracting Agency has a varying number of catch basins, most or all of which are currently labeled with the appropriate "NO DUMPING" language. When a Contracting Agency's catch basin having a CPS or ARS installation is not stenciled or needs to be re-stenciled, Contractor shall apply a stencil within forty-eight (48) hours of discovery. Stencil material shall be two-layer resilient thermoplastic with thirty percent (30%) graded glass beads, 3.15mm (125 mils) total thickness with beveled edges or equivalent. Material shall be AASHTO designated M249-79 (86), except that material shall be pre-formed (See CLB Standard Plan No. 636). If the Catch Basin is owned by the County of Los Angeles, Contractor shall re-stencil catch basins that have the existing stenciling – "Staff Gauge" – if needed in accordance with Los Angeles County Standard (Appendix A-2 Staff Gauge).

Contractor shall take photos documenting the before and after conditions of all debris clearing, from the same vantage points, in an amount not less than five (5) of each condition. All photos shall be at least 4 megapixel (MP) in quality, in peg (.jpg) format, and submitted with the invoice to the designated Contracting Agency office.

Bid prices shall be guaranteed.

	Unit Price	# of CB	Extended \$
ARS Catch Basins	\$ <u>17.00</u> each	1000	\$ <u>17.000.00</u>
CPS Catch Basins	\$ <u>17.00</u> each	1000	\$ 17,000.00
ARS & CPS Catch Basins	\$ <u>17.00</u> each	1000	\$ 17,000.00
Non-retrofitted Catch Basins	\$ <u>17.00</u> each	1000	\$ 17,000.00
"No Dumping" stenciling	\$ <u>7.00</u> each	1000	\$ 7,000.00
"Staff Gauge" stenciling	\$ <u>4.00</u> each	1000 _	\$_4,000.00
1-01-1		Total	\$ 79,000.00
Gul Mul	M	ay 27, 2014	
Authorized Signature	D	ate	

# CATCH BASIN CLEANING













- EPA (MS-4) COMPLIANT CATCH BASIN CLEANING.
- PREVENTING POLLUTANTS FROM FLOWING TO THE OCEAN.
- PRE AND POST RAIN CLEANING PREVENTS STREETS FROM FLOODING.
- REMOVING DECAYING DEBRIS REDUCES FOUL ODORS.
- COMPLIMENTS CLEAN WATER ACT
- HELPS TO CONTROL WEST-NILE VIRUS.
- ROUTINE CLEANING PROTECTS
  OUR ENVIRONMENT:











BEFORE

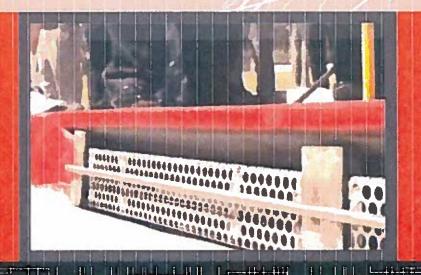


AFTER

# MUNICIPAL STORM SEWER CATCH BASIN MAINTENANCE BID

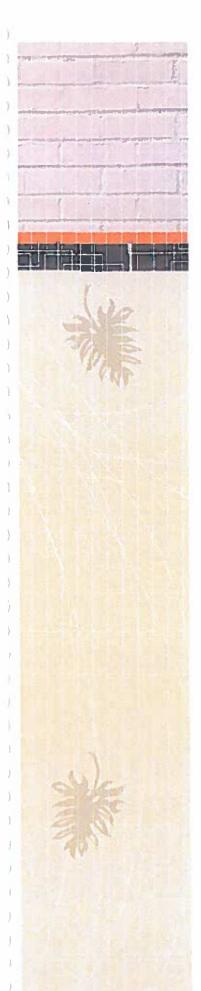
A PROPOSAL SUBMITTED TO: GATEWAY AUTHORITY





# RMI

Ron's Majmenance Inc. 5428 S. Broadway St. Los Arigeles, CA 90037 Tel. (562) 861-2430 Fax: (562) 861-2418 Www.ronsmaintenance.com



May 27, 2014

Gateway Authority 16401 Paramount Blvd Paramount, CA 90723

RE: MUNICIPAL STORM SEWER CATCH BASIN MAINTENANCE BID

Dear Contracting Agencies:

Ron's Maintenance, Inc., (RMI) is a highly respected company, specializing in municipal catch basin cleaning and storm drain maintenance services. We are committed to providing agencies the Gateway Water Management Authority with the tools necessary to maintain environmental compliance in addition to providing superior catch basin cleaning and maintenance services.

For the more than 20 years, RMI has been committed to protecting and improving the quality of our water-ways and the environment. We were selected in 2011 as the "lowest responsible bidder" by the Gateway Management Authority and have been providing cost effective services to a number of the contracting agencies for the past three years. RMI is committed to providing each the contracting agency with the tools and information necessary to maintain compliance with the Los Angeles County Municipal Storm Water Permit. If selected, RMI promises to deliver unparalleled service in inspection, cleaning and maintenance of catch basins with connector pipe screens (CPS) and/or automatic retractable screens (ARS) and unmodified catch basins within the each contracting agency's boundaries.

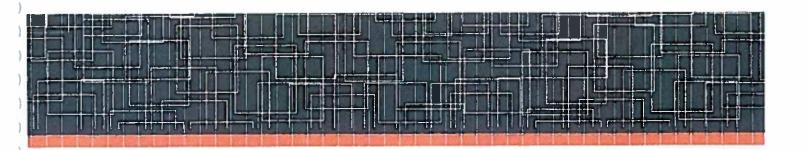
We greatly appreciate this opportunity to submit the enclosed bid proposal. If you have any questions or need additional information, please feel free to contact me directly at (213) 359-3827.

Rome none

Sincerely,

Ron Norman.

President



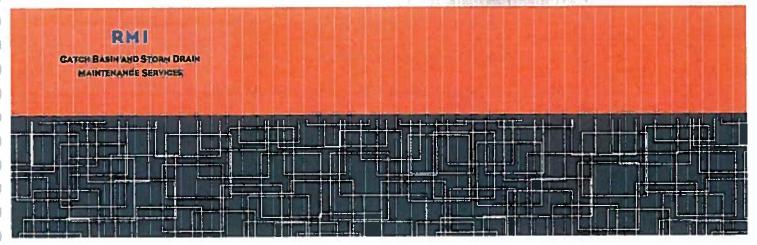
May 27, 2014

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#### **BIDDER INFORMATION**

#### **COMPANY BACKGROUND**

Ron's Maintenance, Inc. (RMI) was founded in 1994 by Ron Norman in the City of Los Angeles, with the goal of becoming the industry leader in municipal catch basin cleaning services.

RMI has been providing catch basin and storm drain cleanout services to municipal agencies throughout southern California for more than 20 years. Our company's longevity and growth is a result of continually striving to meet and exceed the needs of each and every one of our service contracts. RMI is committed to our founding principle of protecting the environment by effectively maintaining municipal storm drain system.

RMI recognizes both large and small cities are faced with requirement to effectively reduce the amount of trash and debris discharged through the municipal storm drain system and improve waters quality. We understand our role in the prevention of blockages in the municipal storm sewer system helps to minimize the amount of pollutants that is eventually discharged into our local waterways and the ocean.

At RMI, we are committed to providing municipal agencies with unsurpassed catch basin and storm drain cleanout and maintenance services. RMI utilizes the most efficient and cost effective catch basin and storm drain cleaning methods. In addition, we employ a staff of highly trained and professional staff, offering more than 50 years of combined industry experience.

#### **COMPANY PROFILE**

- RMI is an S Corporation, owned and operated by Ron Norman
- RMI's Tax Identification Number: 20-1345634
- D47 General Contractor License: License number 4343559

All project support and services associated with this project will be directed from RMI's offices, located at 5428 S Broadway St., in Los Angeles California.

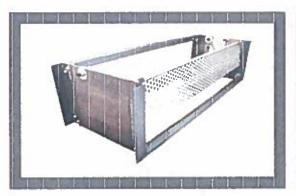


## GENERAL REQUIREMENTS AND APPROACH

#### **EXPERIENCE**

RMI has been providing professional catch basin and storm drain cleaning, and maintenance services for municipal agencies throughout southern California for more than 20 years. RMI has more than seven (7) years of experience cleaning and servicing ARS and CPS retrofitted catch basins for the Los Angeles County Department of Public Works, the City of San Diego Department of Environmental Services and host of municipalities in Los Angeles and Orange counties.

Our typical maintenance of a catch basin includes the removal of trash and sediments collected in the sump. Additional general maintenance activities are performed whenever necessary including minor repairs to the catch basin's, frames, covers; and the re-stenciling catch basins with "no dumping" messages.





RMI's staff is able to quickly familiarize themselves with a city's storm drain atlas maps, ensuring maximum service efficiency. Our staff documents vital information including the date of cleaning, maintenance and/or repair; the amount of man-made trash removed; the amount of sediment and green waste removed; if any repairs were needed and the nature of repair; and if the catch basin was re-stenciled. RMI utilizes the information collected to optimize future catch basin cleaning and maintenance repair efforts. Our optimized maintenance program helps to reduce street flooding, minimizes nuisance odors, and significantly reduces the discharge of pollution to our waterways.



#### CONFINED SPACE TRAINING

RMI fully complies with all applicable State of California Occupational Safety and Health Administration (Cal/OSHA) and Public Works' Safety Requirements, while performing all catch basin and storm drain system maintenance activities.

RMI is aware that entry into Permit-Required Confined Spaces, as defined in California Code of Regulations Title 8, Section 5157, may be required as a part of the work specified in the Scope of Work. RMI shall perform any required confined space entries in accordance with Cal/OSHA Confined Space Section 5156, 5157, 5158, Title 8 and CCR.

#### HAZARDOUS WASTE RECOGNITION

RMI's staff is trained and is familiar with recognizing signs of illegal dumping of hazardous materials such as used oil and paint into the storm drain system. Upon discovery of illegal dumping of hazardous wastes, RMI staff will comply with the reporting and response procedures established by the contracting agency, which includes immediate telephone notification of municipal contacts.





#### APPROACH

## **Project Scheduling and Coordination:**

- To ensure that all affected catch basins are cleaned prior to the start of the Rainy Season (Oct 1), RMI will contact contracting agencies within seven (7) days of contract award to establish the lines of communication, obtain catch basin inventories, and obtain copies of catch basin location maps.
- After meeting with all contracting agencies, RMI will establish a service master schedule to ensure that all contacting agencies receive the highest level of service, and that the established cleaning schedule (min. of one cleaning between May 1<sup>st</sup> and September 30<sup>th</sup>) is maintained.

### Inspection and Cleaning Procedures:

- RMI will visually inspect the condition of the catch basin grates, ARS, and CPS units; the legibility of "no dumping" signage/stencils; and note any build-up of debris outside the catch basin.
- RMI will note the type and quantity of materials removed from each catch basin and storm drain (i.e. trash, green waste, and dirt /sediment). In addition, staff will document any signs of vector/rodents habitats.
- RMI will immediately clean any catch basins found to be more than 40% full of trash.
- RMI will look for evidence of illegal dumping of hazardous wastes such as used oil and paint in the catch basin/storm drain system.
   Should our crews encounter these materials, they will immediately notify the contracting agency.
- RMI will document all information from inspections/cleaning, repair, and stenciling activities using a Field Data Sheet. This information along with site photographs will be provided to the contracting agencies upon the completion of the 1<sup>st</sup> round of cleaning and inspection activities.



• RMI will provide photographic documentation of inspection and cleaning activities. Photographs shall be taken prior to cleaning and after completion of cleaning activities from the same vantage points (before and after). A minimum of five (5) photographs will be taken of each catch basin. All photographs will be at least 4 megapixel in quality and submitted in peg (.jpeg) format with the invoice to the designated contracting agency.

### On-Going Inspections:

- RMI will perform inspections of all identified catch basins during the months of October, January, and April (on an annual basis).
- RMI will clean any catch basins observed having blocked screen inlets, blocked screened outlets, or are forty percent (40%) full of trash and debris.
- RMI will document inspection results on a Field Data Sheet along with providing any necessary photographic documentation.

<u>Please note</u>: Upon approval of the contracting agency's respective Watershed Management Program or Enhanced Watershed Management Program by the Los Angeles Regional Water Quality Control Board, the threshold for cleaning will be 25% full of trash.

## **Catch Basin Stenciling**

- RMI will stencil catch basins retrofitted with ARS or CPS units, which have not been stenciled or having damaged stencils within 48 hours of discovery.
- All stencil material shall consist of two-layer resilient thermoplastic with thirty percent (30%) graded glass beads,
   0.1mm total thickness with beveled edges or equivalent.
- County owned catch basins will be re-stenciled the existing "Staff Gauge" if needed in accordance with the Los Angeles County Standard.
- Contracting agency will arrange for any major repairs or replacements of damaged units.



## Minor Repairs:

- RMI crews are able to, and will make the following minor repairs to screens and trash collection devices that have minor damage:
  - o Adjust ARS units to allow proper operation; and
  - o Repair CPS screens.
- Any damage observed beyond RMI's capabilities, will be reported to the contracting agency within 24 hours of discovery.

## Vector/Rodents:

 RMI will report to contracting agencies within 24 hours of discovering evidence of vector or rodent breeding/living activities in catch basins/storm drains.

## **ORGANIZATION CHART**

RMI Ron Norman, President

Mario Gudino Project Manager Martin Nava Project Manager



## RESUMES AND EXPERIENCE

## PRESIDENT/OWNER

#### Ron Norman

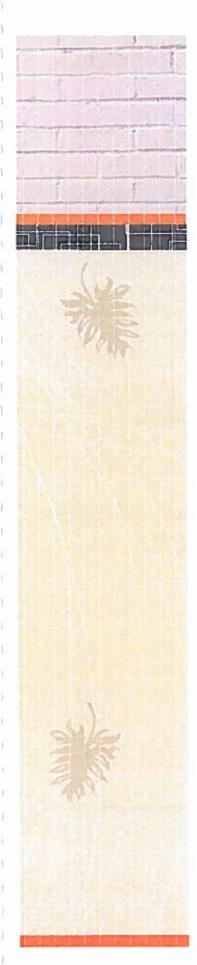
Mr. Norman is the President and Owner of Ron's Maintenance, Inc. (RMI). He directs all aspects of the company's business affairs and oversees all client services. Mr. Norman is responsible for bottom-line results, client relations, and quality control. He is involved in all aspects of RMI's service to its municipal clients. He believes in providing the highest quality service for all RMI's municipal clients, doing what ever is necessary to ensure customer satisfaction.

#### Education:

Grambling State University, Grambling Louisiana; Major - Business

## **Key Qualifications and Experience:**

- Administration and implementation of more than fifteen (15) municipal catch basin cleaning contracts throughout Southern California
- More than 20 years of experience
- D47 State Contractor's License
- Project Management and Quality Control
- Certification in Confined Space Entry
- Class B Commercial License
- Project Management



#### **PROJECT MANAGERS**

## Mario Gudino- Project Manager

Mr. Gudino is a strong asset in our organization and has over 18 years of experience as a project manager with RMI. Mr. Gudino's duties in include:

- On-Site project supervision.
- Cleaning, stenciling and repair of catch basins.
- Oversee large work crews to complete various contracts.
- Responsible for knowing and abiding by municipal ordinances and applicable regulations.
- Organized and completed over 100 awarded contracts.
- Assists in the bid process.
- Generates reports of work completed and report to each respective agency.

In addition, Mr. Gudino has five years of experience in cleaning CPS, APS, MRS and FBI inserts and is certified in Confined Space Entry; First Response for Unusual and Hazmat Occurrences; and Traffic Management.

## Martin Nava- Project Manager

Mr. Nava is a project manager with RMI. Mr. Nava has more than 15 years of experience in the field providing support on well over 100 contracts. Mr. Nava's current duties include:

- On-Site project supervision.
- Cleaning, stenciling and repair catch basins.
- Oversee large work crews to complete various contracts
- Manage supplies and project budgets.
- Responsible for knowing and abiding by municipal ordinances and applicable regulations.
- Organized and completed over 100 awarded contracts.
- Assists in the bid process.
- Generates reports of work completed and report to respective agency.

In addition, Mr. Nava has five years of experience in cleaning CPS, APS, MRS and FBI inserts and has completed Certified in Confined Space Entry training.



## REFERENCES

RMI addresses this need by serving as specialists in the field, and by providing quality work with cost effective pricing. RMI has an extensive list of references which includes the following:

Los Angeles County Department of Public Works Contact: Aki Gadim, Head Construction Inspector 900 S. Freemont Ave Alhambra, CA 91803 Years Service: 20

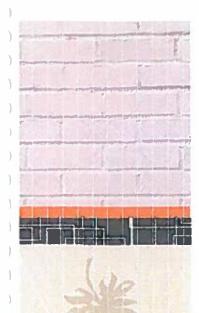
City of Compton Contact: John Strickland, Director of Public Works 458 S. Alameda Compton, CA 90411 Tel: (310) 605-5505 Years Service: 12

City of Vernon Contact: Michael DeFrank, Project Engineer 4305 South Santa Fe Avenue Vernon, CA 90058-1714 Tel: (323) 583-8811 Years of Service: 2+

City of South Gate
Contact: David Torres, Acting Director of Public Works
8650 California Avenue
South Gate, CA 90280
Tel: (323) 563-5784
Years of Service: 2+

City of Signal Hill
Contact: Rick Olson, Deputy Director of Public Works
2175 Cherry Avenue
Signal Hill, CA 90755
Tel: (562) 989-7251
Years of Service: 2+

City of Paramount
Contact: Len Gorecki, Assistant Director of Public Works
16400 Colorado Ave
Paramount, CA 90723
Tel: (562) 220-2111
Years of Service: 2+



# ATTACHMENT A- BID FORM

#### **GATEWAY WATER MANAGEMENT AUTHORITY**

## MUNICIPAL STORM SEWER CATCH BASIN MAINTENANCE CATCH BASIN MAINTENANCE BID FORM

Bidder Name and Address:	Ron's Maintenance Inc.,		
	P.O. Box 4562		
	Downey, CA 90241		
Bidder Phone and E-mail:	(213) 359-3827	·	

Bid price shall be based on a per catch basin costs and shall include the following work to be performed:

Contractor shall inspect, clear all debris, and perform any required minor repairs to catch basins within the jurisdiction of the Contracting Agencies a minimum of one time between May 1 and September 30 of each year. In addition, Contractor shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies during the months of October, January and April. Contractor shall immediately clean any catch basin sumps found to have a blocked screened inlet, screened outlet, or be at least forty percent (40%) full of trash and debris. Contractor shall make minor repairs to any catch basin trash screen or trash collection device that is damaged. Contractor shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the Contracting Agencies within twenty-four (24) hours of discovery.

Each Contracting Agency has a varying number of catch basins, most or all of which are currently labeled with the appropriate "NO DUMPING" language. When a Contracting Agency's catch basin having a CPS or ARS installation is not stenciled or needs to be re-stenciled, Contractor shall apply a stencil within forty-eight (48) hours of discovery. Stencil material shall be two-layer resilient thermoplastic with thirty percent (30%) graded glass beads, 3.15mm (125 mils) total thickness with beveled edges or equivalent. Material shall be AASHTO designated M249-79 (86), except that material shall be pre-formed (See CLB Standard Plan No. 636). If the Catch Basin is owned by the County of Los Angeles, Contractor shall re-stencil catch basins that have the existing stenciling – "Staff Gauge" – if needed in accordance with Los Angeles County Standard (Appendix A-2 Staff Gauge).

Contractor shall take photos documenting the before and after conditions of all debris clearing, from the same vantage points, in an amount not less than five (5) of each condition. All photos shall be at least 4 megapixel (MP) in quality, in peg (.jpg) format, and submitted with the invoice to the designated Contracting Agency office.

Bid prices shall be guaranteed.

ARS Catch Basins	Unit Price \$ <u>19.00</u>	_each	# of CB 1000		Extended \$ 19,000
CPS Catch Basins	\$ 19.00	_ each	1000	\$_	19,000
ARS & CPS Catch Basins	\$ 19.00	_ each	1000	\$_	19,000
Non-retrofitted Catch Basins	\$ 17.00	_ each	1000	\$_	17,000
"No Dumping" stenciling	\$ 6.00	_each	1000	\$_	6,000
"Staff Gauge" stenciling	\$ 6.00	_each	1000 _	\$_	6,000
			Total	\$	86,000.00
Roma nome			5/27/2014		
Authorized Signature		D	ate		



## **REQUEST FOR PROPOSALS**

# **Municipal Storm Sewer Catch Basin Maintenance**

Gateway Management Authority 16401 Paramount Blvd Paramount, CA 90723

# Submitted by



14000 E. Valley Blvd. City of Industry, CA 91746

Ramon Menjivar/JustinWelham Senior Project Manager 626/ 961-9326 Office 626/ 961-3166 Fax 626/ 890-7104 Cell ramon@unitedstormwater.com

Due Date: May 27, 2014 11 am

#### **GATEWAY WATER MANAGEMENT AUTHORITY**

## MUNICIPAL STORM SEWER CATCH BASIN MAINTENANCE CATCH BASIN MAINTENANCE BID FORM

Bidder Name and Address: United Storm Water, Inc.

14000 E. Valley Blvd

City of Industry, CA 91746

Bidder Phone and E-mail:

626/890-7071 dan\_p@unitedpumping.com

Bid price shall be based on a per catch basin costs and shall include the following work to be performed:

Contractor shall inspect, clear all debris, and perform any required minor repairs to catch basins within the jurisdiction of the Contracting Agencies a minimum of one time between May 1 and September 30 of each year. In addition, Contractor shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies during the months of October, January and April. Contractor shall immediately clean any catch basin sumps found to have a blocked screened inlet, screened outlet, or be at least forty percent (40%) full of trash and debris. Contractor shall make minor repairs to any catch basin trash screen or trash collection device that is damaged. Contractor shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the Contracting Agencies within twenty-four (24) hours of discovery.

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Contractor shall take photos documenting the before and after conditions of all debris clearing, from the same vantage points, in an amount not less than five (5) of each condition. All photos shall be at least 4 megapixel (MP) in quality, in peg (.jpg) format, and submitted with the invoice to the designated Contracting Agency office.

Bid prices shall be guaranteed.

ARS Catch Basins	Unit Price \$ <u>85.81</u> each	# of CB 1000	Extended \$ \$_ <i>R5</i> , 810,00
CPS Catch Basins	\$ <u>103.08</u> each	1000	\$ 103,080.00
ARS & CPS Catch Basins	\$ <u>103.08</u> each	1000	\$ 103,080.00
Non-retrofitted Catch Basins	\$ <u>85.81</u> each	1000	\$ 85,810.00
"No Dumping" stenciling	\$ <u>35</u> -ω each	1000	\$ 35,000.00
"Staff Gauge" stenciling	\$ <u>5.00</u> each	1000 _	\$ 5,000.00
		Total	\$ 417, 780.00
1/a/1 (/n/	5	127/14	
Authorized Signature	Da	ate	



May 27, 2014

Toni Penn Gateway Water Management Authority 16401 Paramount Blvd Paramount, CA 90723

Subject: RFP—Municipal Storm Sewer Catch Basin Maintenance Bid

Dear Mr. Penn,

United Storm Water, Inc., (United) thanks you for this opportunity to submit the following RFP Gateway Management Authority:

#### Introduction

United Storm Water is a fully qualified environmental remediation, transportation, and storm water management contractor. United Storm Water was incorporated in 1999 by the owners of United Pumping Service who has been among the forerunners in hazardous waste transportation since 1970. United Pumping Service's original storm water department was so successful and determined to lead the industry with storm water solutions, that there was a high need for the establishment of a specialized company, hence the beginning of United Storm Water. These family owned and operated minority business enterprises are true pioneers in hazardous waste remediation and storm water management and are experienced in offering reliable turnkey services to their clients in an innovative and responsible manner.

Using advanced technologies in storm water management, we aid our customers in protecting vital resources and reducing the amount of harmful contaminants that can enter waterways through storm drains. Our innovative storm water solutions address a broad spectrum of environmental areas ranging from structural best management practice (BMP) products to storm water management, industrial vacuum truck services (e.g., CDS cleaning, tank cleaning, pump station cleaning), sludge dewatering, excavation, and emergency spill response services. Our custom made DrainPac<sup>TM</sup> Storm Drain Filter Insert is proven to reduce the level of debris, heavy metals, and petroleum hydrocarbons from storm water effluent. Our Automatic Retractable Screen (ARS) and made to order Connector Pipe Screen (CPS) units provide additional filtration of trash, debris, and sediment for a full capture storm water management system.

Providing storm water management services that include storm water inspection and monitoring, cleaning, and a robust documentation program, United Storm Water offers proactive means of complying with the numerous local, state, and federal regulations that govern illicit storm water discharge. Cleaning thousands of storm drain conveyance systems every year, and fabricating and installing a myriad of custom made structural BMPs United Storm Water is considered experts in their field.

## Company Owners and Senior Management Team

Eduardo Perry

President

Daniel C. Perry

Vice President

Robert Pina

Secretary/ Treasurer

Lydia Perry

VP of Marketing & Sales

Terry Flury

Sales Manager

Ramon Menjivar

Senior Project Manager

Justin Welham

Sales Person

#### Approach & Scope of Work

United will supply as needed crews to this contract as each of the cities start to participate, United has experience running this type of contract as is similar to our County of Los Angeles retrofit project. Our employees have the experience in documenting any damages that need to be addressed for each of the devices ARS, CPS or any catch basin insert. United will dispatch a crew of 2 with vacuum truck the units are equipped with pressure washer if needed, all material will be contained in the truck until they are offloaded on a 10 yard sealed bin which then will be transported for disposal.

#### Qualifications & Experience

United Storm Water is a fully qualified storm water management contractor offering turnkey environmental services and BMP products to suit the individual needs of our customers. Being a sister company to United Pumping Service and United Traffic Services & Supplies, we can provide a wide range of technical experience, physical resources, and innovative solutions to every job. The United family of companies is a reputable organization that is highly qualified in environmental remediation and transportation, in storm water management, and in traffic control products and services.

United Storm Water's team includes experienced individuals that have been successful with United Pumping Service for over 44 years. These individuals along with the rest of our employees have successfully planned, managed, and delivered the professional, reliable, and innovative services in hazardous waste management services for over a decade.

Ramon Menjivar, Senior Project Manager along with Justin Welham will have full responsibility for the Contract and will coordinate with the City and all other project team members in order to fulfill service requests. Mr. Menjivar's and Mr. Welham's involvement in the management of this project will be key to its success and he will be on-call 24-

#### Safety Officer

United employs a full-time Safety Officer who addresses the protocol that is followed by its employees to ensure a healthy and safe work environment including:

- · Conducting and enforcing a company safety program
- Instructing 40-hour HAZWOPER training and 8-hour refresher courses, confined space entry training, environmental compliance training, PPE training, hazardous material response training, and other assigned training sessions
- Developing Site Health and Safety Plans
- Conducting field safety inspections
- Tracking employee accident and health exposures
- Maintaining permits with regulatory agencies
- Preparing for compliance audits

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- Conducting field safety inspections
- Tracking employee accident and health exposures
- Maintaining permits with regulatory agencies
- Preparing for compliance audits

## Hazmat Emergency Responder

United employs a Hazmat Emergency Responder who is on-call 24/7 for dispatch and response to emergency spills involving hazardous materials/wastes. This individual is responsible for training field personnel in a classroom setting, and also supervises and manages crews during spill incidents. His training for this position includes:

- Incident Commander Training
- Hazardous Materials Technician Training
- Certified Advanced Tank Car Specialist
- 40-Hour HAZWOPER Training
- SCBA Certified
- Confined Space Entry Training
- Confined Space Rescue Training
- DOT HM-126F, HM-180 & HM-181
- Bloodborne Pathogens Training
- CPR & First Aid Training
- Traffic Control Training Per Caltrans Chapter 8 Standards
- Certified Air Monitor Calibration & Repair Technician

### Service Staff

Our highly experienced, professional service staff are trained and medically monitored in accordance with O.S.H.A. Title 29 CFR 1910.120 to conduct tasks involving the handling of or exposure to hazardous materials, substances, or waste including:

- 40-Hour HAZWOPER Training & 8-Hour Annual Refresher Courses
- Traffic Control Training Per Caltrans Chapter 8 Standards
- Confined Space Entry Training
- Confined Space Rescue Training
- DOT HM-126F, HM-180 & HM-181
- Bloodborne Pathogens Training
- Medical Surveillance Program
- O.M.V. & D.O.T. Drug & Driving Record Programs
- CPR & First Aid Training
- LiveScan (Required by Transportation Security Administration)

#### Administrative Personnel

United's administrative personnel have firsthand experience with developing and maintaining databases required for projects using MSExcel, MSAccess, and MSProject software. They efficiently and accurately perform data entry and prepare reports for all of the contracts that are managed by our firm.

#### Manpower & Resources

United Storm Water is in its 15th year of business and is comprised of a team of experienced individuals that have been successful with United Pumping Service for 44 years. United Storm Water and United Pumping Service share the same 8-acre property in the City of Industry that houses a large corporate office and fleet yard. Together we have effectively planned, managed, and delivered the professional, reliable, and innovative services that our customers deserve for over a decade. All of our employees are on-call 24-hours and our field staff is comprised of 35 Drivers, 50 Supervisors and Technicians, and 10 Project Managers. Designated Hazmat responders are assigned Emergency Response Utility vehicles that are in their possession 24-hours per day in order to facilitate the rapid response times that our customers rely on. The customer is invited to contact any of our references and or past clients to confirm the level of service and professionalism that United is known for. A strong financial position and bonding capability and a sound reputation with clients and vendors alike ensures that United Storm Water is capable of successfully completing any project taken on and that we stand behind our work. United is a 24-hour service provider with all of the staff, equipment, permits and licenses in place for beginning the work required for this project immediately. Subcontractors will not be used for this contract.

United owns and operates a wide variety of equipment required for storm drain cleaning, structural BMP maintenance, sludge dewatering, traffic control, and dredging and excavation including yet not limited to the following:

Quantity	Equipment Type
3	Heavy Industrial Vactor Jetters
9	Heavy Industrial Vactors
11	Residential Industrial Vactrons
4	Portable Jetters
1	Rodder Truck
11	End Dump & Roll-Off Trucks
700	Roll-Off & Dewatering Bins
21	Vacuum Trucks
24	Stakebed Trucks
6	Dry Vans
3	Drop Deck & Flatbed Trailers
20	Portable Liquid Storage Tanks (2,000 gal to 10,000 gal capacity)
12	Various Washing Equipment/Pressure Washers
3	Hydrotech High Pressure Heated Wash Units
8	Forklifts (4,000 lb to 12,000 lb capacity)
1	Kabota 4-WD Tractor Front End Loader
1	950B Cat Loader
1	446 Cat Backhoe
2	853 Bobcat Loader
1	John Deere 555 Crawler Loader
1	Minnie Excavator
10	Wilden M-8 to M-15 Pumps
4	Six Person Air Purification Panels
12	Flood Lights w/Generators

Corporate Office: 14000 E. Valley Blvd., Industry CA 91746

12	Arrow Boards, Trailer Mounted w/Generators
3000	Reflective Traffic Cones, Caltrans Approved
250	Delineators, Caltrans Approved
150	Barricades, Caltrans Approved Warning Lights Types A, B, and C
200	Associated Construction, Safety, and Directional Signs
1	Bio-Hazard Trailer
1	Emergency Command Center
1	Emergency Response Center
5	Emergency Response Utility Vehicles
1	Nessie Dredge
multiple	Other Specialized Equipment
multiple	24-Hour Access to any Rental Equipment in the Market Place

#### **Licenses & Permits**

United Storm Water is a general engineering contractor with the proper licenses, permits, qualifications, and approvals to perform the scope of work required for this project as well as extra services that may be contracted separately.

- Date Incorporated: 1999
- Federal Tax ID Number: 95-4742126
- California Contractor's Board License Number: 768583
  - o A General Engineering
  - o HAZ Hazardous Substance Removal and Remedial Actions Contractor
  - o C21 Building Moving/Demolition Contractor
  - o C27 Landscaping Contractor
  - o C31 Construction Zone Traffic Control Contractor
  - o C42 Sanitation System Contractor
- California Department of Motor Vehicles Motor Carrier Permit Number: 0203159
- Hazardous Waste Transporter Registration Number: 4034
- Cal EPA/DTSC Transportable Treatment Unit Under Conditional Exemption: USWDW1
- EPA Identification Number: CAR000064931
- California Highway Patrol Hazardous Materials Transportation License Control Number: 132487
- US DOT Hazardous Materials Certificate of Registration Number: 020613 550 009UV
- United States DOT Number: 1637075.
- SCAQMD Rule 1166 Contaminated Soil Mitigation Plan Company Number: 466283
- OSHA Trench and/or Excavation Permit Number: 2007-906094

#### Insurance Coverage

United Storm Water currently holds sufficient insurance coverage to perform the scope of work. A summary of our bonding and insurance capacities are indicated below. Certificate of Liability Insurance naming the customer as additional insured available upon request.

Bonding Agent:

Liberty Mutual

Bonding Company:

Sierra Summit \$5,000,000

Bonding Capacity: Insurance Agent:

Wilshire Insurance Agency

Insurance Company: Great Divide Insurance Company

Corporate Office: 14000 E. Valley Blvd., Industry CA 91746

#### References

The following references have knowledge of our firm's recent work performing pump station inspection and maintenance, scheduled catch basin and CDS cleaning, trouble drain and spill emergency response services, and installing storm drain BMPs. Ramon Menjivar was the assigned Project Manager for these contracts:

Caltrans (2012 – Present) 100 S. Main Street Los Angeles, CA 90012 213/620-6318 Roger Castillo

City of Long Beach (2005 – Present) 1651 San Francisco Ave Long Beach, CA 90813 Art Cox 562/570-6384

City of Dana Point (1999 – 2011) 33282 Golden Lantern Dana Point, CA 92629 Robert French 948/248-3589

Sincerely,

Daniel C. Perry Vice President

626/ 961-9326 Office 626/ 961-3166 Fax 626/ 890-7071 Cell

dan\_p@pnitedpumping.com

## Experience Since 2000

40 HR OSHA HAZWOPER Certification, 2009, refresher annually
40 HR Hazardous Materials and Safety in the Workplace Training Program, 2009
30 HR OSHA Training in Construction Safety and Health, 2009
24 HR SWPPP Certification, 2009
CPR/First Aid/AED Certification, 2012
Completion of e-RAILSAFE System program and background check, 2009
Caltrans Traffic Control training 2009
24 HR Permit Required Confined Space Rescue, 2010
Excavation and Trenching for Competent Person 2012

## Management Experience

Mr. Welham joined United in 2008 after eight years of owning his own business in the storm water industry. In this position he developed and expanded a storm drain maintenance company from the ground up to over 100 clients serviced. He managed labor force in completing a variety of jobs in a timely and effective manner. Performed all facets of running a business, including: human resources, payroll, accounting, A/P, A/R, proposals, marketing, regulation compliance, insurance requirements and job costing. Mr. Welham's current responsibilities within United Storm Water include those of Sale Representative. In his position as Sale Representative he performs job walks, provides quotes and plans projects, oversees contracts, and coordinates with his customers to ensure their satisfaction. He is skilled in reading and interpreting technical drawings, is detail oriented, and has strong oral and communication skills and the ability to work independently. Mr. Welham is also results-oriented with the ability to coordinate multiple projects and teams simultaneously, coupled with the skill to effectively manage staff of all levels and diverse backgrounds.

## Recently Completed Projects

- City of Newport Beach (2004 to 2008)—Managed and coordinated all service requests as contracted for storm drain maintenance. Includes cleaning of approximately 17,000 linear feet of V-Ditch per year, cleaning of approximately 3,500 catch basins per year.
- City of Perris (2010 to Present)—Managed and coordinated all service requests as contracted for storm drain maintenance. Included CCTV inspection of storm drain lines, and general cleaning and maintenance of storm drain pipes (17,000 linear feet), (1500) storm drain catch basins and filters, (25) CDS units, and installation of BMP devices.
- Terranea Resort (2010 to Present)---Managed and coordinated all service requests for storm drain maintenance including 7 storm water filter vault and 45 catch basins. Installed DrainPac catch basin filters in 45 catch basins and recharged 360 media filters.

## Other Career Highlights

- Arizona Pipeline, Long Beach (2011)—Managed, coordinated and supervised four crews performing vacuum air excavation of 45 holes 8 feet in diameter and 15' deep for Southern California Edison power pole footings
- Cal Trans (2011-2012)—Managed, coordinated, and supervised vacuum excavation services for 9 Cal Trans districts averaging about 160 pothole locates a month.
- United Storm Water (2010)— Devised an innovative in-house process of recharging storm drain filtration media.

## Ramon Menjivar Senior Project Manager

Experience Since 1999

CPR & First Aid Training
Bloodborne Pathogens Training
40-Hour HAZWOPER Training
Confined Space Entry & Rescue Certification
Traffic Control Training Per Caltrans Standards
DOT HM-126F, HM-180 & HM-181 Certification
Forklift Operator Certified
SCBA Certified

### Management Experience

With experience at United Storm Water since 1999, Mr. Menjivar entered his position as Senior Project Manager after advancing from 6 years of field experience as a Technician, and 2 years of experience as Fabrication and Installation Manager. Mr. Menjivar's management experience includes the organization of road closure permits, projects involving hazardous material remediation, supervising tank removal and tank cleaning projects, pump house cleaning, sewer and storm drain cleaning, and development and installation of United fabricated structural Best Management Practices (BMPs). Mr. Menjivar is also noted for demonstrating leadership through professionalism, job ownership, commitment, teamwork, ethical behavior, and well-rounded project experience.

#### Recently Completed Projects

- Los Angeles County Department of Public Works (2012 to Present)— Serves as Project Manager for inspecting and cleaning 6,800 storm drains approximately 8 times per year, and BMP replacement as needed. This contract includes the management of all extracted storm drain waste, reporting of the weight and volume of waste extracted from each drain, providing the customer with a database, waste profiling, and disposal. This contract is currently funded for \$3,500,000 annually.
- 2. Caltrans— Serves as Project Manager for inspecting and cleaning approximately 7,200 storm drains yearly, performing pump house inspection 52 and maintenance and providing both trouble drain and spill emergency response services as required. This contract includes traffic control including road closures, the management of all extracted storm drain waste, reporting of the weight and volume of waste extracted from each drain, providing the customer with a database, waste profiling, and disposal. This contract is currently funded for \$3,200,000 annually.
- 3. City of Long Beach (2005-Present)—Serves as Project Manager for inspecting and cleaning 3,800 storm drains once a year, performing pump house inspection and maintenance, providing both trouble drain and spill emergency response services, and installing DrainPacs™ Storm Drain Filter Inserts, Automatic Rectractable Screen Covers and Connector Pipe Screens. This contract includes the management of all extracted storm drain waste, reporting of the weight and volume of waste extracted from each drain, providing the customer with an MSAccess database, waste profiling, and disposal. This contract is currently funded for \$500,000 annually.
- 4. City of Tustin (2003-Present)—Serves as Project Manager for city wide catch basin cleaning and installation of storm drain devices (automatic retractable screens, connector pipe screens, DrainPac).
- 5. City of Dana Point (1999-Present)—Served as Project Manager for installing 520 DrainPac™ Storm Drain Filter Inserts throughout the City. The DrainPacs™ are cleaned four times a year and the contract also includes the management of approximately 55 tons of storm drain waste, reporting of the weight and volume of waste extracted from each drain, providing the customer with an MSAccess database, waste profiling, and disposal. This contract is currently funded for \$277,930 annually.

#### Career Highlights

- County of Los Angeles (2002-2005)—Served as a Project Manager to install and clean over 600 DrainPacs™ throughout Los Angeles County. The DrainPacs™ were cleaned after every rain event of 1/4" or more and every three months during the dry season not to exceed 90 days without cleaning. This contract required that the extracted waste from each drain be sorted, measured, and weighed for the Trash and Litter Total Maximum Daily Load (TMDL) study and included the management of 400 tons of storm drain waste. This contract was funded for \$250,000 annually.
- Los Angeles Gateway Region (2010-2011)—Served as Project Manager for retrofitting 10,586 storm drains by
  removing existing BMPs and replacing them with ARS and CPS units within 16 cities who discharge into the Los
  Angeles River. United Storm Water was subcontracted by Bubalo Construction wherein United's products were
  fabricated and installed (jointly for CPS only) using United provided materials. This contract included the
  management of extracted storm drain waste, providing the customer with a database of drain sizes and installation
  locations, waste profiling, and disposal. This contract was funded for \$4,900,000.