



ANNOUNCEMENT OF OPPORTUNITY TO ACCESS PROPOSAL PRICING FOR  
**CATCH BASIN CLEANING**

To: Director of Public Works

From: Grace J. Kast, Executive Officer  
GWMA

Subject: Municipal Storm Sewer Catch Basin Cleaning

Date: November 9, 2017

The Gateway Water Management Authority "GWMA" is a coalition of municipalities and water agencies responsible for the regional water planning needs of 2 million people in the Gateway Region of Southeast Los Angeles County. While current membership is 29 voting members comprised of cities and water agencies, the interests, activities and services of the GWMA expand to the entire region regardless of membership.

Earlier this year, the GWMA Board directed staff to prepare and issue a Request for Proposal for catch basin cleaning. The Board felt it was necessary and prudent to solicit competitive pricing on behalf of the entire region's cities for retrofitted and non-retrofitted catch basin cleaning. GWMA's role is limited to conducting the competitive proposal process with the Board accepting the proposers that meet the requirements. **GWMA is not the contracting agency.** But rather, it is presenting the results of the Request for Proposal process to all Gateway Region cities wishing to take advantage of the competitive pricing. In the event the city wishes to avail themselves of this process, each city is free to contact and/or to enter into contracts with any of the three proposers (see below).

For purposes of the Catch Basin Cleaning proposal process and in order to take advantage of the pricing, eligibility is limited to the following Gateway regional cities:

*Artesia, Bell, Bell Gardens, Bellflower, Cerritos, Commerce, Compton, Cudahy, Downey, Hawaiian Gardens, Huntington Park, La Mirada, Lakewood, Long Beach, Lynwood, Maywood, Montebello, Norwalk, Paramount, Pico Rivera, Santa Fe Springs, Signal Hill, South Gate, Vernon, and Whittier.*

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To that end, the Board presents the following proposals. All three proposers meet the proposal requirements as set forth in the documents enclosed herein:

Ron's Maintenance, Inc.  
P.O. Box 4562  
Downey, CA 90241  
Phone: 562-861-2430  
Fax: 562-861-2418  
Email: [ronsmaintenance@aol.com](mailto:ronsmaintenance@aol.com)

Catch Basin Cleaning Prices:

ARS Catch Basins	\$16.00 per cleaning
CPS Catch Basin	\$16.00 per cleaning
ARS & CPS Catch Basin	\$16.00 per cleaning
Non-retrofitted Catch Basins	\$13.00 per cleaning

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United Storm Water, Inc.  
14000 E. Valley Blvd.  
City of Industry, CA 91746  
Phone: 626-961-9326  
Fax: 626-961-3166  
Email: [terry@unitedstormwater.com](mailto:terry@unitedstormwater.com)

Catch Basin Cleaning Prices:

ARS Catch Basins	\$30.00 per cleaning
CPS Catch Basin	\$30.00 per cleaning
ARS & CPS Catch Basin	\$30.00 per cleaning
Non-retrofitted Catch Basins	\$30.00 per cleaning

Nationwide Environmental Services  
11914 Front Street  
Norwalk, CA 90650  
Phone: 562-860-0604  
Fax: 562-868-5726  
Email: [ani@nes-sweeping.com](mailto:ani@nes-sweeping.com)

Catch Basin Cleaning Prices:

ARS Catch Basins	\$36.00 per cleaning
CPS Catch Basin	\$36.00 per cleaning
ARS & CPS Catch Basin	\$36.00 per cleaning
Non-retrofitted Catch Basins	\$36.00 per cleaning

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In the list of documents below which can be found on our website, you will find a staff report to the GWMA Board dated November 9, 2017, which describes the proposal process. In addition, the documents pertaining to the proposal process, including the description of work to be included in the pricing, can also be found on our website. If your city wishes to utilize the competitive pricing from GWMA's RFP process, please contact the proposer directly to enter into a contract with your city.

We hope that you will find this type of service to our region's cities helpful. If you have any questions, or need more information, please do not hesitate to contact Bibi Weiss at [bibiweiss.gateway@gmail.com](mailto:bibiweiss.gateway@gmail.com).

All Documents listed below can be found and downloaded from [www.gatewaywater.org](http://www.gatewaywater.org) "Request for Proposal – Municipal Storm Sewer Catch Basin Cleaning".

- Staff Letter to GWMA Board regarding the proposal process
- Proposal analysis
- Request for Proposal
- Description of Work
- Instructions to Proposals
- Q & A
- Proposal from each responsive proposer (3 proposers)

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November 9, 2017

**SECTION NO. 9: DISCUSSION/ACTION REGARDING REQUEST FOR PROPOSAL FOR CATCH BASIN CLEANING**

**SUMMARY:**

At the last GWMA Board Meeting on October 12, 2017, Ms. Kast reported to the Board that three (3) Notice Inviting Sealed Bids for Catch Basin Cleaning had been received. The sealed bids were opened on September 21, 2017 at 12:00 p.m. The three bids were from Ron's Maintenance, Inc., United Storm Water, Inc. and Nationwide Environmental Services.

A protest letter was received from United Storm regarding the types of licenses to conduct the work. After thorough review by staff, legal counsel and engineers, it was recommended to the Board that all three bids be rejected in order to conduct the entire process again. It was further recommended that the process for these services be conducted as a Request for Proposal ("RFP") rather than a Notice Inviting Bids, since the work to be done was for cleaning services only.

After discussion, the Board moved to accept Ms. Kast's recommendation and to issue an RFP as a 10-day process and bring the results back to the Board for approval. The RFP was issued on Tuesday, October 23, 2017, through well-known electronic media, as well as email and posting to GWMA's website. The deadline for questions was Wednesday, October 25th at 5:00 pm. Staff received one question from Ron's Maintenance and the Question & Answer was posted through the same process as mentioned before, on October 25th. The deadline to receive Proposals was Monday, October 30 at 11:00 AM.

On October 30<sup>th</sup>, three (3) Proposals were received and opened at the GWMA headquarters by GWMA staff, which were from Nationwide Environmental Services, Ron's Maintenance, and United Stormwater. After careful review, 3 of 3 proposals were deemed responsive to GWMA's requirements (see Willdan Engineering Proposal Analysis attached).

Staff is recommending that the board authorize staff to receive and file the Proposals and to distribute the entire Request for Proposal package with Willdan Engineering's Proposal Analysis to assist cities with their respective selection. GWMA will not be making recommendations to Gateway Region Cities regarding proposals.

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**FISCAL IMPACT:**

None.

**RECOMMENDATION:**

- a. Receive and File Proposals and direct staff to distribute the complete Request for Proposal Package to each of the Gateway Region Cities with no proposal recommendation.

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To: Ms. Toni Penn

From: Elroy Kiepke

Date: October 31, 2017

Subject: Analysis of Proposals Received for the Catch Basin Cleaning

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Ms. Penn, as requested I have reviewed the three proposals submitted on October 30, 2017 for the second request to obtain responses for Catch Basin Cleaning. Proposals were submitted by Ron's Maintenance, United Stormwater and Nationwide Environmental Services. All proposals meet the qualifications required for the work and the proposals were reasonably grouped. There were differences in the scopes of services as I will mention below.

Ron's Maintenance proposed \$16 per modified catch basins and \$13 for unmodified basins for a total proposal amount of \$203,394. Ron's services are a manual cleaning of catch basins. The City is provided with a total weight for trash removed at the end of the cleaning.

United Stormwater proposed \$30 per catch basin modified or unmodified which came to a proposal amount of \$400,140. United's proposal was based on a Vactor truck cleaning with all personnel trained in confined space entry. United's proposal did not include disposal of the removed trash, leaving that responsibility to the City unless their fee is adjusted to deal with trash disposal.

Nationwide Environmental Services proposed a uniform \$36 per catch basin modified or unmodified which came to a proposal amount of \$480,168. It was unclear if the basins were to be cleaned with Vactor equipment, because it was not stated in the proposal.

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## **GATEWAY WATER MANAGEMENT AUTHORITY**

### **REQUEST FOR PROPOSALS FOR**

### **MUNICIPAL STORM SEWER CATCH BASIN CLEANING PROPOSAL**

Public notice is hereby given that The Los Angeles Gateway Region Integrated Regional Water Management Joint Powers Authority ("Gateway Water Management Authority" or "GWMA") invites proposals for the above-stated project and will receive such proposals via email to: [bibiweiss.gateway@gmail.com](mailto:bibiweiss.gateway@gmail.com) or via hard copy in the office of the Gateway Water Management Authority, 16401 Paramount Blvd., CA 90723 up to the hour of Monday, October 30, 2017 at 11:00 AM.

The description of work to be done is available at the offices of the Gateway Water Management Authority at 16401 Paramount Blvd., Paramount, CA 90723 or upon written request via e-mail. Direct your request to Bibi Weiss at [bibiweiss.gateway@gmail.com](mailto:bibiweiss.gateway@gmail.com) with the subject line, "Request for Instructions and Description of Work to be Done for MSS Catch Basin Cleaning Proposal". E-mail requests without such subject line may not receive the requested information.

**This is a catch basin cleaning proposal which does not require a Contractor's License or prevailing wage payments as determined by the Department of Industrial Relation (DIR) pursuant to DIR opinion PW 2005-014 (Sediment Removal from Storm Drains – California Department of Transportation). No maintenance work as provided in California Labor Code Section 1771 nor any other work requiring the payment of prevailing wages shall be performed under the contract or contracts entered into pursuant to this solicitation.**

Please note this is not a low bid solicitation and each individual municipality may decide to enter into a contract with one or more of the Companies or can negotiate prices with any Company or chose another Company altogether.

Proposals must be prepared in conformance with the Instructions to Proposers  
The GWMA reserves the rights to reject any or all proposals, to waive any irregularity in any proposals, and to take all proposals under advisement for a period of 30 days.

**Christopher Cash (Paramount), Board Chair • Adriana Figueroa (Norwalk), Vice-Chair • Kelli Tunnicliff (Signal Hill), Secretary/Treasurer**  
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**GATEWAY WATER MANAGEMENT AUTHORITY  
MUNICIPAL STORM SEWER CATCH BASIN CLEANING PROPOSAL**

**DESCRIPTION OF WORK TO BE DONE**

The Los Angeles Gateway Region Integrated Regional Water Management Joint Powers Authority (“Gateway Water Management Authority” or “GWMA”) is a coalition of 26 public agencies responsible for the regional water planning needs of 2 million people in the Gateway Region of Southeast Los Angeles County.

In 2009, the Gateway Water Management Authority was awarded \$10,000,000 stimulus grant through the America Reinvestment and Recovery Act (ARRA) to retrofit over 10,000 catch basins in 16 cities tributary to the Los Angeles River to meet Trash Total Maximum Daily Load (TMDL) targets.

The Gateway Water Management Authority is now seeking proposals for cleaning of catch basins within the entire Gateway Region (Los Angeles River and San Gabriel River tributaries). The Gateway Region is comprised of the following municipalities: the cities of Artesia, Bell, Bell Gardens, Cerritos, Commerce, Compton, Cudahy, Downey, Hawaiian Gardens, Huntington Park, La Habra Heights, La Mirada, Lakewood, Long Beach, Lynwood, Maywood, Montebello, Norwalk, Paramount, Pico Rivera, Santa Fe Springs, Signal Hill, South Gate, Vernon, and Whittier. All, some, or none of the municipalities within the Gateway Region may accept a proposer’s pricing and terms. Individual municipalities may also negotiate terms with any proposer. The maximum total number of catch basins, if all municipalities enter into contracts (“The Contracting Agencies”), is estimated at between 14,000 and 18,000. The Gateway Water Management Authority will not enter into a contract for this work.

Each proposer whose proposal is accepted will be required to clean catch basins with connector pipe screens (CPS) and/or automatic retractable screens (ARS) and unmodified catch basins in accordance with the agreements entered into with the individual Contracting Agencies. Each Contracting Agency has a varying number of catch basins; therefore, proposals shall be made on a per catch basin basis and will remain in effect for **3 years** from the date of acceptance.

Contract Work (the cleaning of catch basins owned by the Contracting Agencies):

Each successful proposer (“Company”) shall inspect and clear all debris in catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract a minimum of one time between May 1 and September 30 of each year. In addition, the Company shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract during the months of October, January, and April. The Company shall immediately clean any catch basin sumps found to have a blocked screened inlet, screened outlet, or be at least forty percent (40%) full of trash and debris. The Company shall not perform repair, maintenance or other work that would require a Contractor’s License or the payment of prevailing wages. The Company shall report to the appropriate Contracting Agency any damaged catch basin screens and missing stenciling requirements. The Company shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the appropriate Contracting Agencies within twenty-four (24) hours of discovery.

The Company shall take a photo documenting the before and after conditions of all debris cleaning, from the same vantage points, in an amount not less than five (5) of each condition. All photos



shall be at least 4 megapixel (MP) in quality, in peg (.jpg) format, and submitted with the invoice to the appropriate Contracting Agency.

Proposed pricing shall be submitted for each type of catch basin and shall include costs to clean each type for a twelve-month period including inspections and debris removal, as specified. The appropriate Contracting Agency will pay the Company for each of the required inspections and cleanings based on the Company's proposal or such other terms to which the Contracting Agency Company shall otherwise agree. Requests for payment shall be submitted to the appropriate Contracting Agency upon completion of each of the four required inspections and cleanings. The Contracting Agency may request additional cleanings based on the Company proposal.

The following tables are an approximate total of catch basins that the municipalities own and are responsible for. If the Contracting Agencies sign contracts based on this proposal, the awarding Companies are advised to work with the appropriate Contracting Agencies to arrive at an accurate and complete list of catch basins within the appropriate Contracting Agencies.

City Catch basins – San Gabriel River Watershed Catch Basins:

Artesia	0
Bellflower	125
Cerritos	344
Hawaiian Gardens	49
La Habra Heights	27
La Mirada	221
Lakewood	90
Long Beach	3
Norwalk	55
Paramount	58
Pico Rivera	83
Santa Fe Springs	312
Signal Hill	12
Whittier	59
<b>Total</b>	<b>1488</b>

Current Gateway Cities Los Angeles River Watershed Catch Basins:

	<u>ARS CB</u>	<u>CPS CB</u>	<u>Unmodified CB</u>
Long Beach	1130	2691	750
Vernon	13	848	46
Compton	854	1145	99
Commerce	320	545	115
South Gate	499	682	59
Montebello	881	919	135
Bell Gardens	154	248	25
Downey	76	395	43
Huntington Park	284	442	37
Lynwood	359	579	14
Paramount	229	320	
Bell	137	238	
Maywood	116	151	
Signal Hill	114	139	

Cudahy	105	130	
Pico Rivera	47	56	
Lakewood	2	2	4
<b>Total</b>	4452	9530	1327

**Gateway Water Management Authority**

**INSTRUCTIONS TO PROPOSERS**  
**FOR**

**MUNICIPAL STORM SEWER CATCH BASIN CLEANING PROPOSAL**

Cover Letter (to be attached to the front of the Proposal Packet):

- o Introduce your company and summarize your proposal in the cover letter. Describe your understanding of the Description of Work (DOC) as well as your general approach. Include the name and telephone number of the person who is completely familiar with the proposal.
- o The proposal cover letter shall be signed by an official authorized to bind the proposer (Company) contractually.

• Proposer (Company) Information

- o Owner's full name and address and year company was founded

General Requirements:

- o Names of subsidiaries or parent company, if applicable
- o Names of company owners and senior management team
- o Resumes of proposed individuals that shall participate in providing services, including their title and years of experience.
- o List references for at least 3 different catch basin cleaning projects.

Note: Contractor's License and Prevailing Wage Determination are not required for this Cleaning Catch Basin Contract as described in the Request for Proposals.

Minimum Qualifications:

- o 3 years' experience of catch basin cleaning services.

A proposer's failure to provide proof of meeting the minimum qualifications shall result in an immediate rejection of the proposal.

Examination of Documents:

By submitting a proposal, the proposer represents that it has thoroughly examined and become familiar with the work required under this request for proposals, and that it is capable of performing quality work within the established schedule to achieve the objectives of the Contracting Agencies Management Authority as specified in this request for proposals. All proposers are required to comply with all of the provisions of this request for proposals. By submitting a bid, each proposer agrees to perform the required work at not more than the price quoted.

Addenda:

If the Executive Officer, in the Executive Officer's sole discretion, believes there is a need for clarification, the Executive Officer will issue an Addendum to all prospective proposers. The Gateway Water Management Authority shall make any changes to the requirements of this request for proposals by written addenda only. Changes to the proposal will be posted on the Gateway Water Management Authority's website ([www.gatewaywater.org](http://www.gatewaywater.org)).

Clarifications:

Should a proposer have questions about this request for proposals or require clarifications or comments, the proposer shall notify the Gateway Water Management Authority via email ONLY. All questions or requests for clarifications and/or comments submitted shall be clearly labeled "Written Questions," and e-mailed to Bibi Weiss at [bibiweiss.gateway@gmail.com](mailto:bibiweiss.gateway@gmail.com) with the email subject line "MSS Catch Basin Cleaning Proposal – Written Questions." All questions or requests for clarifications and/or comments must be received by the Gateway Water Management Authority no later than October 25, 2017 at 5:00 p.m. The Gateway Water Management Authority shall not be responsible for failure to respond to a question or request for clarification and/or comment that has not been properly labeled.

Additional Information Regarding this Request for Proposal:

For further information regarding this request for proposals, proposers may contact Bibi Weiss at [bibiweiss.gateway@gmail.com](mailto:bibiweiss.gateway@gmail.com).

Last Day to Receive Proposals:

Proposals must be received by GWMA at or before October 30, at 11 a.m., Pacific Standard Time (PST). Any proposal received after the date and time specified above will be rejected, considered non-responsive, and returned to the proposer(s).

Submission of Proposals:

Proposals shall be addressed as follows:

Gateway Water Management Authority  
Attn: Bibi Weiss  
REQUEST FOR PROPOSAL FOR MSS CATCH BASIN CLEANING  
16401 Paramount Blvd.  
Paramount, CA 90723

Proposers may submit a hard copy of their proposal document, addressed as shown above, bearing the proposers' names and addresses or via email addressed to [bibiweiss.gateway@gmail.com](mailto:bibiweiss.gateway@gmail.com). Hard copy proposals may be mailed or delivered by messenger. However, it is the proposer's responsibility alone to ensure delivery of the proposal, whether a hard copy or an e-mail, to the Gateway Water Management Authority office at the address listed above by the deadline provided in this document. Late proposals will not be considered.

Acceptance of Proposals:

The Gateway Water Management Authority reserves the right to accept or reject any and all proposals, or any item or part thereof, or to waive any informalities or irregularities in a proposal.

GWMA reserves the right to withdraw this request for proposals at any time without prior notice, and GWMA makes no representations that any contract will be awarded to any proposer responding to this request for proposals by any of the municipalities. The municipalities reserve the right to contract with other entities for catch-basin cleaning services. GWMA reserves the right to postpone for its own convenience the date for receipt of the proposals. The Gateway Water Management Authority reserves the right to modify the schedule.



Pre-Contractual Expenses:

The Gateway Water Management Authority shall not pay or reimburse proposers for expenses incurred by any proposer in order to submit a proposal, including but not limited to those identified below:

1. Submitting a proposal to the Gateway Water Management Authority; and/or
2. Any other expenses incurred by proposer prior to the date of execution of contract documents constituting the agreement between the proposer and any of the Contracting Parties.

**GATEWAY AUTHORITY**  
**MUNICIPAL STORM SEWER CATCH BASIN CLEANING**  
**CATCH BASIN CLEANING PROPOSAL FORM**

Company Name and Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Company: \_\_\_\_\_  
\_\_\_\_\_

Proposal pricing shall be based on a per catch basin costs and shall include the following work to be performed:

Each Company shall inspect and clear all debris in catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract a minimum of one time between May 1 and September 30 of each year. In addition, the Company shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract during the months of October, January, and April. The Company shall immediately clean any catch basin sumps found to have a blocked screened inlet, screened outlet, or be at least forty percent (40%) full of trash and debris. The Company shall not perform repair, maintenance or other work that would require a Contractor's License or the payment of prevailing wages. The Company shall report to the appropriate Contracting Agency any damaged catch basin screens and missing stenciling requirements. The Company shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the appropriate Contracting Agencies within twenty-four (24) hours of discovery.

The Company shall take a photo documenting the before and after conditions of all debris cleaning, from the same vantage points, in an amount not less than five (5) of each condition. All photos shall be at least 4 megapixel (MP) in quality, in jpeg (.jpg) format, and submitted with the invoice to the appropriate Contracting Agency.

Proposal prices shall be guaranteed.

	Unit Price	# of CB	Extended Price
ARS Catch Basin ...	\$_____ each	1000	\$_____
CPS Catch Basin ...	\$_____ each	5000	\$_____
ARS & CPS Catch Basin ...	\$_____ each	4000	\$_____
Non-retrofitted Catch Basin ...	\$_____ each	3338	\$_____
	TOTAL		\$_____

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Date

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## Catch Basin Maintenance Questions and Answers 10/25/17

**Question** – The Request for Proposal states “the Company shall immediately clean any catch basin sumps found to have a blocked screened inlet, screened outlet, or be at least forty (40%) full of trash debris.” However, the Los Angeles MS4 Permit Order indicates that “any catch basin that is determined to be at least 25% full of trash shall be cleaned out” Please clarify which standard should be followed by the Contractor/Company.

**Answer** – After review, please use the standards set forth in the Los Angeles MS4 Permit Order R4-2-12-0175 VI.9.h.iii, which states that “any catch basin that is determined to be at least 25% full of trash shall be cleaned out” when preparing your proposal.

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Fax (562) 868-5726 [info@nes-sweeping.com](mailto:info@nes-sweeping.com)

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# **GATEWAY WATER MANAGEMENT AUTHORITY**

## **MUNICIPAL STORM SEWER CATCH BASIN CLEANING PROPOSAL**

**DUE DATE: OCTOBER 30, 2017 @ 11:00 AM**

*SUBMITTED BY:*



11914 FRONT STREET, NORWALK, CA 90650  
PH. (562) 860-0604 • FAX (562) 868-5726  
[www.nes-sweeping.com](http://www.nes-sweeping.com)



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<b><u>ENCLOSURE</u></b>	
Flyer of Services .....	Enclosed



## COVER LETTER

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October 30, 2017

Ms. Bibi Weiss  
Gateway Water Management Authority  
16401 Paramount Blvd.  
Paramount, CA 90723

Re: Municipal Storm Sewer Catch Basin Cleaning Proposal

Dear Ms. Weiss:

### **Introduction**

Nationwide Environmental Services (NES), has provided services to over 50 municipalities in the Southern California region since 1968. NES is a second generation and family owned business providing state-of-the-art catch basin cleaning, street sweeping, graffiti abatement, bus stop maintenance, parking lot sweeping and roll-off services at competitive prices. As a division of Joe's Sweeping, Inc., NES pledges to continue to provide the excellent and professional service that, historically, has been proven to be our company's most distinguishing attribute.

NES is committed in providing quality services with a dedicated staff to ensure a clean, healthy and safe environment. NES is known for its reliability, reputation and quality services with a courteous and responsive customer service department. Furthermore, NES is proud to state that we currently provide services (catch basin cleaning, street sweeping, bus stop maintenance, graffiti abatement) to several of the Cities which are part of the Gateway Region, such as, Montebello, Norwalk and Downey.

### **Company History**

Nationwide Environmental Services (NES), a division of Joe's Sweeping, Inc., is one of the largest street sweeping companies in the nation. Through ceaseless dedication, founder Joe Samuelian, who started sweeping parking lots in 1968, created a company that has served over 50 municipalities throughout California. The company's success lies in its mission statement: to provide the highest level of customer satisfaction with quality services using state-of-the-art, environmentally friendly technologies. By implementing this mission statement to every service provided, NES has not only created a cleaner environment, but has also inspired the true beauty of every municipality to shine.





## COVER LETTER

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Our extensive fleet of sweeping and cleaning vehicles continues to maintain municipalities, residential communities, homeowner's associations (HOA), business parks, parking facilities, construction sites, private companies, various unified school districts and transportation authorities. Our current contracts cover services within the Greater Los Angeles Area and the surrounding areas of Orange, Ventura, San Bernardino, and Riverside Counties, serving over 1.5 million citizens.

NES implements only the most technologically advanced softwares and employs the most experienced and dedicated management and personnel. Through this dedication to excellence, NES proactively addresses the needs of the communities we serve. Our clean and efficient services enhance a community's appearance and consistently ensure a cleaner environment in which to reside and work. This type of environment promotes community pride and helps increase property values.

At NES, we realize the importance of a clean and dependable fleet. This is why our vehicles are routinely cleaned and inspected to make sure they provide the highest level of service. Our equipment technicians are highly qualified and every operator is a trained professional. Everyone at NES is dedicated to keeping our fleet on the road and on time. Here at NES, great service is our priority, and we are serious about keeping your community clean.

### **Description of Work**

Nationwide Environmental Services (NES) general work plan to meet catch basin cleaning requirements incorporates a well-managed administration and operational structure supported by interdepartmental team work. NES' management will meet with each City representative to examine and evaluate the locations and schedule according to specifications.

NES will maintain catch basins and connector pipe screens (CPS) and/or automatic retractable screens (ARS) and unmodified catch basins in accordance with each agencies requirements. NES will inspect, clear all debris, and will report to each City any evidence of rodents and/or vectors breeding/living in the storm drain system within 24 hours of discovery. NES will also take a before and after photos and will submit the photos with the invoice to the appropriate agency.

NES will provide services at a minimum one time per year between May 1 and September 30 each year. Also, inspections will be performed during October, January, and April. During the inspections, NES will clean any catch basin sumps that have blocked screened inlets, screened outlet or if the basins are at least 25% full of trash/debris. In addition, NES will report to the appropriate agency any damaged catch basin screens and missing stenciling requirements.



## COVER LETTER

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NES provides consistent and thorough services, thereby, ensuring not only a cleaner environment in which to reside and work, but additionally, assists communities in diverting debris from storm drain systems. The diversion of debris is an important step in meeting NPDES (National Pollutant Discharge Elimination System) mandates.

### **Contact Information**

Ani Samuelian  
Vice President  
(562) 860-0604  
[ani@nes-sweeping.com](mailto:ani@nes-sweeping.com)

Nejteh Der Bedrossian  
Operations Manager  
(562) 254-0205  
[nejteh@nes-sweeping.com](mailto:nejteh@nes-sweeping.com)

If you have any questions or need additional information, please feel free to contact me at (562) 860-0604. Thank you for your time and consideration.

Sincerely,

A handwritten signature in blue ink, appearing to read "Ani Samuelian". The signature is stylized and cursive.

Ani Samuelian  
Vice President



## PROPOSER INFORMATION

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Nationwide Environmental Services div. of Joe's Sweeping, Inc.  
11914 Front Street  
Norwalk, CA 90650  
Founded: 1968  
Legal Status: California Corporation  
License: CA #600689, B, C-33, C61/D38, C61/D24  
Storm Water Inspector Certification – See Attached  
FIN: 95-4251996



# CERTIFIED STORMWATER INSPECTOR

## NEJTEH DERBEDROSSIAN

HAS BEEN AWARDED THIS CERTIFICATE OF ACHIEVEMENT FOR HAVING SUCCESSFULLY COMPLETED ALL REQUIREMENTS OF THE NATIONAL STORMWATER CENTER TRAINING COURSE

THIS CERTIFICATION IS EFFECTIVE FOR A PERIOD OF FIVE YEARS AND INCLUDES 1.2 CONTINUING EDUCATION UNITS (CEUS)

DISCIPLINES DEVELOPED:  
STORMWATER PERMIT COMPLIANCE  
AND INSPECTIONS OF INDUSTRIAL  
ACTIVITIES, COMMERCIAL FACILITIES,  
CONSTRUCTION PROJECTS, AND  
MUNICIPAL OPERATIONS



POLLUTION PREVENTION  
ILLCIT DISCHARGE DETECTION AND  
ELIMINATION  
PUBLIC EDUCATION AND INVOLVEMENT  
CONSTRUCTION  
POST CONSTRUCTION

*Michele Lomax*

MICHELE LOMAX, DIRECTOR OF OPERATIONS

6658

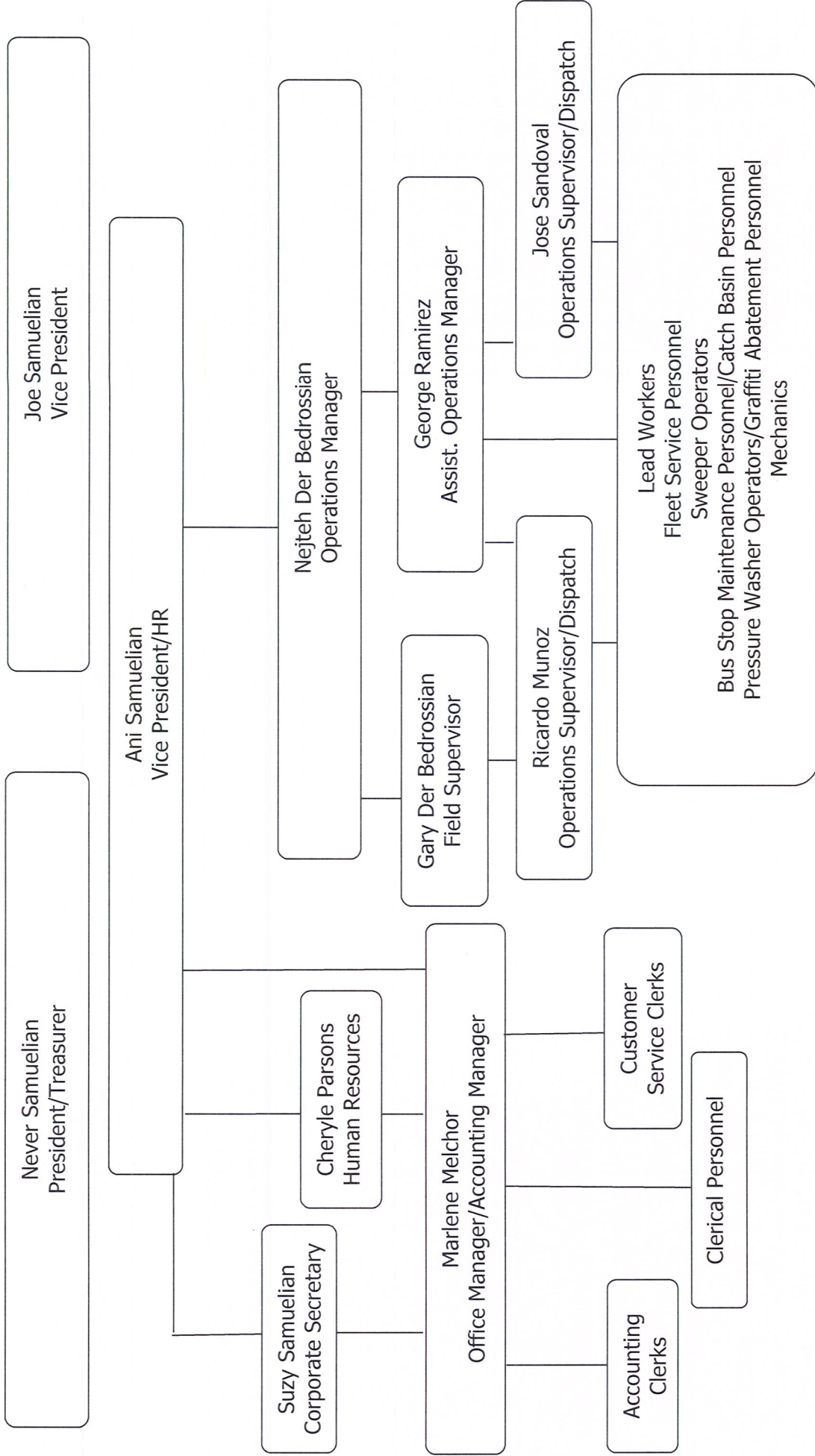
CERTIFICATE NUMBER

JANUARY 28, 2016

DATE

THE NATIONAL STORMWATER CENTER  
107-F EAST BROADWAY STREET BELAIR, MD 21014  
[WWW.NPDES.COM](http://WWW.NPDES.COM)

# GENERAL REQUIREMENTS





## GENERAL REQUIREMENTS

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### Executive:

Never Samuelian  
Joe Samuelian  
Ani Samuelian  
Suzy Samuelian

President/Treasurer  
Vice President  
Vice President (**Contract Manager**)  
Corporate Secretary

### Administrative:

Marlene Melchor  
Cheryle Parsons

Office Manager/Accounting Manager  
Human Resources, PHR  
Accounting Clerks  
Customer Service Clerks  
Clerical Personnel

### Operations:

Nejteh Der Bedrossian  
George Ramirez  
Gary Der Bedrossian

Operations Manager (**Project Manager**)  
Assistant Operations Manager  
Field Supervisor  
Lead Workers  
Fleet Service Personnel  
Sweeper Operators  
Bus Stop Maintenance Personnel  
Catch Basin Personnel  
Pressure Washer Operators  
Graffiti Abatement Personnel

### Mechanics:

Jose Martinez

Fleet Maintenance Supervisor  
Lead Mechanic  
Mechanics





## GENERAL REQUIREMENTS

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NES prides itself on its excellent customer service. All employees at NES are courteous, responsive, timely, equitable and professional. Employees are trained whether in person or on the phone to be pleasant, respectful and professional. Employees give full attention to each customer's needs by asking questions and by providing accurate information. Our customer service representatives offer immediate action to requests and complaints.

NES maintains a drug-free workplace and employs a staff of over 80 operators including back-up personnel. This method of employing back-up operators allows NES to manage personnel changes without sacrificing the quality of service to any one of our customers. All personnel wear company uniforms which include identification patches identifying the company and employee.

At NES, employees are trained, licensed, insured and competent to assure quick response along with professional services. NES has been known for its remarkable quality of service and stands above all others in the industry by providing excellent customer service. All employees at NES have been screened and selected per NES' Driver Selection and Screening Policy.

NES believes that communication is a key factor in providing quality services, therefore, we have a 24/7 dispatch service available to assist Cities with additional, special or emergency requests. In addition, NES will provide all the Cities with NES' 24-hour dispatch telephone number and cellular telephone number of the project manager.

Safety comes first at NES; therefore, all managers, supervisors and employees receive ongoing safety training during their employment.

All operators have over five (5) years' experience, have completed training on the proper operating procedures of the vehicles assigned. Management personnel have over fifteen (15) years experience and are highly trained in maintaining the highest level of customer service by focusing on guaranteed satisfaction. All employees and management personnel are skilled, experienced and competent and all are capable of communicating in both written and oral English. If necessary, NES has a staff of management personnel, back-up operators and back-up vehicles which can be utilized.

NES also has fulltime in-house mechanics available 24/7 to handle any type of mechanical problem, should the need arise. Mechanics are trained and skilled to repair and maintain all types of vehicles.





## GENERAL REQUIREMENTS

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### **Ani Samuelian/Vice President (Contract Manager)**

Ani Samuelian has been employed with NES since 1994 and her responsibilities include: Oversee daily operations, contract management, accounts payable/receivable/payroll. Assist in establishing effective company goals and evaluate all insurance and bonding policies and procedures. Responsible for developing and implementing marketing strategies. Provide adequate communication with staff to identify problems and coordinate corrective action plans. Coordinate with department heads to facilitate efficient management functions. Participate in weekly meetings to discuss daily operations performance, regulatory issues, client concerns and company policies and procedures. Responsible for ensuring compliance of all State and Federal laws and regulations. Oversee Human Resources, Safety and Public/Government Relations. Ani is bilingual (English/Armenian) and has graduated from Southern California College of Business & Law. Ani is also a proud member of the L.A. Chapter Maintenance Superintendents Association (MSA) and the north american Power Sweeping association (naPSa). In 2016, Ani was honored as the "Woman of the Year" in the area of business from the 32<sup>nd</sup> Senate District.

### **Nejteh Der Bedrossian/Operations Manager (Project Manager)**

Nejteh Der Bedrossian has been employed with NES since 1991 and his responsibilities include: Oversee and supervise the daily operations of the plant. Responsible for designing new routes and organizing daily service routes and schedules for an effective operation. Managing and overseeing employees. Managing disposal operations; administer and oversee disposal program, including recycling and composting; establish programs with municipalities to meet AB 939 mandates. Monitoring and inspecting field operations; project point liaison for emergency callouts or request for services; monitors and reviews GPS tracking system reports. Perform cost comparison analysis to determine the most efficient and cost effective way to provide services to our clients. Responsible for inventory control of the plant and purchases for maintaining an effective operation. Participate in weekly meetings to discuss daily operations performance, regulatory issues, client concerns and company policies and procedures. Responsible for ensuring compliance of all State and Federal laws and regulations. Nejteh is a Certified Stormwater Inspector (see certificate, page 5). Nejteh is also multilingual and a proud member of the L. A. Chapter - Maintenance Superintendents Association (MSA) and the north american Power Sweeping association (naPSa).

### **George Ramirez/Assistant Operations Manager**

George Ramirez has been employed with NES since 2007 and his responsibilities include: assisting in the daily operations, organizing daily routes, scheduling, dispatch, field supervision, quality control, GPS monitoring and overseeing and supervising the daily maintenance and cleanliness of all vehicles. George is bilingual (English/Spanish) and has over 15 years experience.





## GENERAL REQUIREMENTS

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### **Gary Der Bedrossian/Field Supervisor**

Gary Der Bedrossian has been employed with NES since 1985 and his current responsibilities include: field supervision, quality control, monitoring and inspecting field operations, designing new routes and organizing daily service routes and schedules for an effective operation. Gary is multi-lingual (English, Armenian, Arabic, and Turkish).

### **Marlene Melchor/Office Manager**

Marlene Melchor has been employed with NES since 2000 and her current responsibilities include: office management, accounts payable, accounts receivable, payroll, scheduling, report administration and overseeing customer service department.



**REFERENCES\*CONFIDENTIAL\***

Customer Name Address	Contact Person Title	Phone # Fax # Email
City of Montebello 1600 W. Beverly Blvd. Montebello, CA 90640	Francesca Schuyler City Manager	Ph. (323) 887-4616 Fax (323) 887-4716 FSchuyler@cityofmontebello.com
City of Downey 11111 Brookshire Downey, CA 90241	John Oskoui Asst. City Manager	Ph. (562) 622-3398 Fax (562) 904-7296 jOskoui@downeyca.org
City of Pico Rivera 6615 Passons Blvd. Pico Rivera, CA 90660	Rene Bobadilla City Manager	Ph. (562) 801-4368 Fax (562) 801-4765 rbobadilla@pico-rivera.org

*Additional References Available Upon Request*

**GATEWAY AUTHORITY**

**MUNICIPAL STORM SEWER CATCH BASIN CLEANING**

**CATCH BASIN CLEANING PROPOSAL FORM**

Company Name and Address: Nationwide Environmental Services  
div. of Joe's Sweeping, Inc.  
11914 Front Street  
Norwalk, CA 90650

Company: Nationwide Environmental Services  
div. of Joe's Sweeping, Inc.


Proposal pricing shall be based on a per catch basin costs and shall include the following work to be performed:

Each Company shall inspect and clear all debris in catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract a minimum of one time between May 1 and September 30 of each year. In addition, the Company shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract during the months of October, January, and April. The Company shall immediately clean any catch basin sumps found to have a blocked screened inlet, screened outlet, or be at least forty percent (40%) full of trash and debris. The Company shall not perform repair, maintenance or other work that would require a Contractor's License or the payment of prevailing wages. The Company shall report to the appropriate Contracting Agency any damaged catch basin screens and missing stenciling requirements. The Company shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the appropriate Contracting Agencies within twenty-four (24) hours of discovery.

The Company shall take a photo documenting the before and after conditions of all debris cleaning, from the same vantage points, in an amount not less than five (5) of each condition. All photos shall be at least 4 megapixel (MP) in quality, in .jpg format, and submitted with the invoice to the appropriate Contracting Agency.

Proposal prices shall be guaranteed.

	Unit Price	# of CB	Extended Price
ARS Catch Basin ...	<u>\$36.00</u> each	1000	<u>\$36,000.00</u>
CPS Catch Basin ...	<u>\$36.00</u> each	5000	<u>\$180,000.00</u>
ARS & CPS Catch Basin ...	<u>\$36.00</u> each	4000	<u>\$144,000.00</u>
Non-retrofitted Catch Basin ...	<u>\$36.00</u> each	3338	<u>\$120,168.00</u>
		TOTAL	<u>\$480,168.00</u>

  
\_\_\_\_\_  
Authorized Signature

October 30, 2017  
Date



# CATCH BASIN CLEANING



◆ EPA (MS-4) COMPLIANT CATCH BASIN CLEANING.

◆ PREVENTING POLLUTANTS FROM FLOWING TO THE OCEAN.



◆ PRE AND POST RAIN CLEANING PREVENTS STREETS FROM FLOODING.

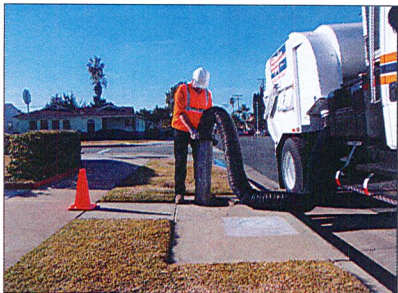
◆ REMOVING DECAYING DEBRIS REDUCES FOUL ODORS.



◆ COMPLIMENTS CLEAN WATER ACT

◆ HELPS TO CONTROL WEST-NILE VIRUS.

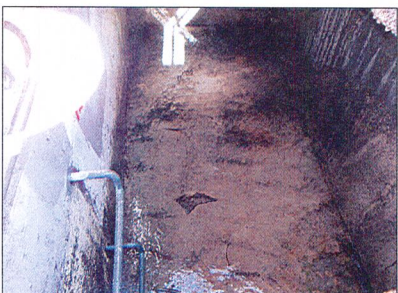
◆ ROUTINE CLEANING PROTECTS OUR ENVIRONMENT.



**BEFORE**



**BEFORE**



**AFTER**



**AFTER**

**Nationwide  
Environmental  
Services**<sup>®</sup> Division of Joe's Sweeping, Inc.

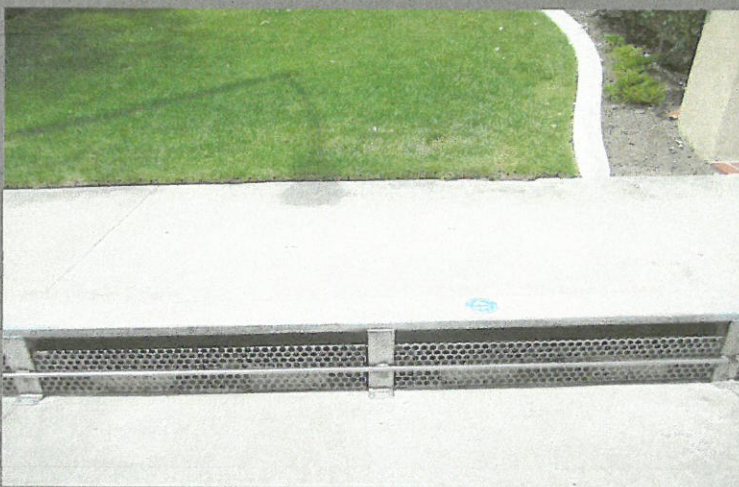
11914 Front St.  
Norwalk, CA 90650  
(562) 860-0604



October 30, 2017

# MUNICIPAL STORM SEWER CATCH BASIN CLEANING PROPOSAL

A PROPOSAL SUBMITTED TO: GATEWAY WATER  
MANAGEMENT AUTHORITY



**RMI**

Ron's Maintenance, Inc.  
P.O. Box 4562.  
Downey, CA 90241  
Tel: (562) 861-2430  
Fax: (562) 861-2418  
[www.ronsmaintenance.com](http://www.ronsmaintenance.com)



October 30, 2017

Bibi Weiss  
Gateway Water Management Authority  
16401 Paramount Blvd  
Paramount, CA 90723

**RE: MUNICIPAL STORM SEWER CATCH BASIN CLEANING PROPOSAL**

Dear Mrs. Weiss:

Ron's Maintenance, Inc., (RMI) has reviewed the requested for proposal and all questions and answers associated with it. We are pleased to submit the attached proposal to the Gateway Water Management Authority to perform annual catch basin inspection and cleaning services. RMI is a highly respected, service-oriented company specializing in performing catch basin clean-out and storm drains maintenance service. Our company is dedicated to providing the member agencies of the Gateway Water Management Authority with the tools necessary to maintain environmental standards in addition to providing superior catch basin cleaning services.

For the more than 23 years, RMI has been committed to protecting and improving the quality of our urban waterways and the environment. As part of our commitment to the Gateway Water Management Authority, RMI guarantees that our cost effective approach and level of service cannot be duplicated by our competitors.

RMI understands that the member agencies of the Gateway Water Management Authority are facing increased environmental oversight and ever-decreasing staffing and financial resources. The member agencies of the Gateway Water Management Authority have benefited from utilizing RMI for their municipal storm sewer catch basin maintenance services during our recent term as your service provider. For more than three years, RMI has provided the member agencies with the tools necessary to maintain compliance with the Los Angeles County Municipal Storm Sewer Permit, Order No. R4-2012-0175. If selected, RMI promises continued deliver of unparalleled service in inspection and cleaning of the 14,000–18,000 catch basins within the Gateway Water Management Authority boundaries.

As full-capture technologies have evolved so has the level of our services we offer, RMI has more than ten (10) years of experience cleaning and servicing Automatic Retractable Screen (ARS) and connector pipe screen (CPS) equipped catch basins for the Los Angeles County Department of Public Works, Orange County Department of Public works and municipalities throughout Southern California.

Our typical cleaning of a catch basin includes the removal of trash and sediments collected in the sump. RMI will inspect and clean catch basins within each jurisdiction at a minimum of once between May 1 and September 30. We will perform inspections of all catch basins during the months of November, February, and April. Ensuring that any unmodified or modified catch basins found to be blocked or at least 25% full of trash/debris (in accordance with Order No. R4-2012-0175 Part 9.h.iii.(2)) will be immediately cleaned.

RMI will perform catch basin inspections and cleaning services between the hours of 7:00 a.m. to 4:00 p.m., Monday through Friday, unless otherwise approved by the contracting jurisdiction. We will visually inspect the condition of the each Member Agency catch basins retrofitted with ARS and CPS devices verifying the legibility of "no dumping"

signage/stencils and Staff Gauge (per County of LADPW Appendix A-4), and note any build-up of debris outside the catch basin. RMI will look for evidence of any damage and/or malfunctioning of screens and locking mechanisms. RMI will report any evidence of rodents and/or vectors, damage or malfunction will be reported to the jurisdiction's representative within one (1) business day of discovery.

RMI will manually clean each catch basin, removing all accumulated waste and debris. We will take digital photographs prior to and after each catch basin cleaning. All information from inspections and cleaning will be documented in a field data log. This information will be provided to each jurisdiction along with digital photographs. RMI will document the before and after conditions of the catch basins, inspection findings, and the total tonnage amounts of waste removed upon the completion of the each round of cleaning and inspection activities.

We greatly appreciate this opportunity to submit the enclosed proposal. If you have any questions or need additional information, please feel free to contact me directly at (213) 359-3827.

Sincerely,

A handwritten signature in blue ink that reads "Ronni norm" with a long horizontal flourish extending to the right.

Ron Norman,  
President



October 30, 2017

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## Proposer (Company) INFORMATION

### COMPANY BACKGROUND

Ron's Maintenance, Inc. (RMI), was founded in 1994 by Ron Norman in the City of Los Angeles, with the goal of becoming the industry leader in catch basin cleaning.

### COMPANY PROFILE

- RMI is an S Corporation, owned and operated by Ron Norman
- RMI's Tax Identification Number: 20-1345634
- C61 and D63 General Contractor License: License number 972124

All project support and services associated with this project will be directed from RMI's Los Angeles, CA, office.

## RESUMES AND EXPERIENCE

### **Ron Norman, President / CEO**

Mr. Norman is the President and Owner of Ron's Maintenance, Inc. (RMI). He directs all aspects of the company's business affairs and oversees all client services. Mr. Norman is responsible for bottom-line results, client relations, and quality control. He is involved in all aspects of RMI's service to its municipal clients. He believes in providing the highest quality service for all RMI's municipal clients, doing whatever is necessary to ensure customer satisfaction.

#### **Education:**

Grambling State University, Grambling, Louisiana; Major – Business

#### **Key Qualifications and Experience:**

- Administration and implementation of more than fifteen (25) municipal catch basin cleaning contracts throughout Southern California
- More than 23 years of experience
- C-61 and D63 State Contractor's License
- Project Management and Quality Control
- Certification in Confined Space Entry
- Class B Commercial License
- Project Commitment

## PROJECT MANAGERS

### **Mario Gudino – Project Manager**

Mr. Gudino is a strong asset in our organization and has over 19 years of experience as a project manager with RMI. Mr. Gudino's duties include:

- On-site project supervision
- Clean, stencil, and repair catch basins
- Oversee large work crews to complete various contracts
- Manage supplies and keep track of business expenses
- Responsible for knowing and abiding by city ordinances and laws
- Organized and completed over 100 awarded contracts
- Assist in bid process
- Generate reports of work completed and report to respective authority

In addition, Mr. Gudino has ten (10) years of experience in cleaning CPS, APS, MRS, and FBI inserts and is certified in Confined Space Entry, First Response for Unusual and Hazmat Occurrences, and Traffic Management.



**Martin Nava – Project Manager**

Mr. Nava is a project manager with RMI. Mr. Nava has more than 16 years of experience in the field providing support on well over 100 contracts. Mr. Nava's current duties and accomplishments include:

- On-site project supervision
- Clean, stencil, and repair catch basins
- Oversee large work crews to complete various contracts
- Manage supplies and keep track business expenses
- Responsible for knowing and abiding by city ordinances and laws
- Organized and completed over 100 awarded contracts
- Assist in bid process
- Generate reports of work completed and report to respective authority

In addition, Mr. Nava has ten (10) years of experience in cleaning CPS, APS, MRS, and FBI inserts and has completed Certified in Confined Space Entry training.



## APPROACH

### Project Scheduling and Coordination:

- To ensure that all affected catch basins are cleaned prior to the start of the 2017–2018 Rainy Season (Oct 1), RMI will contact contracting agencies within seven (7) days of contract award to establish the lines of communication, obtain catch basin inventories, and obtain copies of catch basin location maps.
- After meeting with all contracting agencies, RMI will establish a master schedule to ensure that all contacting agencies receive the highest level of service, and that the established cleaning schedule (minimum of one cleaning between May 1<sup>st</sup> and September 30<sup>th</sup>) is maintained.

### Inspection and Cleaning Procedures:


- RMI will visually inspect the condition of the catch basin grates, ARS, and CPS units; the legibility of “no dumping” signage/stencils; and note any build-up of debris outside the catch basin.
- RMI will note the type and quantity of materials removed from each catch basin and storm drain (i.e. trash, green waste, and dirt /sediment). In addition, staff will document any signs of vector/rodents habitats.
- RMI will look for evidence of illegal dumping of hazardous wastes such as used oil and paint in the catch basin/storm drain system. Should our crews encounter these materials, they will immediately notify the contracting agency.
- RMI will provide photographic documentation of inspection and cleaning activities. Photographs shall be taken prior to cleaning and after completion of cleaning activities from the same vantage points (before and after). A minimum of five (5) photographs will be taken of each basin, using a digital camera.
- RMI will document all information from inspections/cleaning, repair, and stenciling activities using a Field Data Sheet. This information along with site photographs will be provided to the contracting agencies upon the completion of each round of cleaning and inspection activities.

### On-Going Inspections:

- RMI will perform inspections of all identified catch basins during the months of October, January, and April (on an annual basis).
- RMI will clean any catch basins observed having blocked screen inlets, blocked screened outlets, or being at least 25% full of trash/debris (in accordance with Order No. R4-2012-0175 Part 9.h.iii.(2)) will be immediately cleaned.

Proposal prices shall be guaranteed.

	Unit Price	# of CB	Extended Price
ARS Catch Basin ...	\$ <u>16.00</u> each	1000	\$ <u>16,000.00</u>
CPS Catch Basin ...	\$ <u>16.00</u> each	5000	\$ <u>80,000.00</u>
ARS & CPS Catch Basin ...	\$ <u>16.00</u> each	4000	\$ <u>64,000.00</u>
Non-retrofitted Catch Basin ...	\$ <u>13.00</u> each	3338	\$ <u>43,394.00</u>
	TOTAL		\$ <u>203,394.00</u>



\_\_\_\_\_  
Authorized Signature

10/30/2017

\_\_\_\_\_  
Date

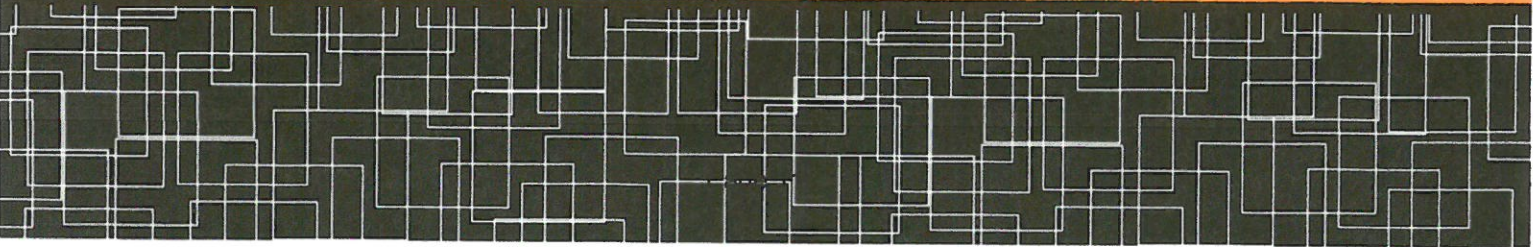
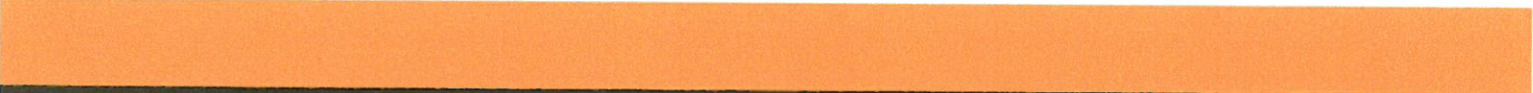
# ATTACHMENT A – PROPOSAL FORM







P.O. BOX 4562 Downey, CA 90037 | Phone: 213.359.3827 | Fax: 562.861.2418  
Ronsmaintenance@aol.com | [www.Ronsmaintenance.com](http://www.Ronsmaintenance.com)



**GATEWAY AUTHORITY**  
**MUNICIPAL STORM SEWER CATCH BASIN CLEANING**  
**CATCH BASIN CLEANING PROPOSAL FORM**

Company Name and Address: Ron's Maintenance, Inc.  
P.O. Box 4562  
Downey, CA 90241  
ron@ronsmaintenance.com

Company: Ron's Maintenance, Inc  
(213) 359-3827

Proposal pricing shall be based on a per catch basin costs and shall include the following work to be performed:

Each Company shall inspect and clear all debris in catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract a minimum of one time between May 1 and September 30 of each year. In addition, the Company shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract during the months of October, January, and April. The Company shall immediately clean any catch basin sumps found to have a blocked screened inlet, screened outlet, or be at least forty percent (40%) full of trash and debris. The Company shall not perform repair, maintenance or other work that would require a Contractor's License or the payment of prevailing wages. The Company shall report to the appropriate Contracting Agency any damaged catch basin screens and missing stenciling requirements. The Company shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the appropriate Contracting Agencies within twenty-four (24) hours of discovery.

The Company shall take a photo documenting the before and after conditions of all debris cleaning, from the same vantage points, in an amount not less than five (5) of each condition. All photos shall be at least 4 megapixel (MP) in quality, in peg (.jpg) format, and submitted with the invoice to the appropriate Contracting Agency.

Per the Q & A -10-25-17, Catch basins will be cleaned when 25% full of trash.



# REQUEST FOR PROPOSALS

## MUNICIPAL STORM SEWER CATCH BASIN CLEANING PROPOSAL

**Gateway Water Management Authority  
16401 Paramount Blvd.  
Paramount, CA 90723**

**Submitted by**



**UNITED STORM WATER INC.**

14000 E. Valley Blvd.  
City of Industry, CA 91746

Terry Flury  
Sales Manager  
626/ 961-9326 Office  
626/ 961-3166 Fax  
626/ 419-3521 Cell

[terry@unitedstormwater.com](mailto:terry@unitedstormwater.com)

**Due Date: October 30, 2017 @ 11:00 A.M.**





October 30, 2017

Bibi Weiss  
Gateway Water Management Authority  
16401 Paramount Blvd.  
Paramount, CA 90723

Subject: Municipal Storm Sewer Catch Basin Cleaning Proposal

Dear Ms. Weiss,

Incorporated in 1999 by the owners of United Pumping Service, United Storm Water is a family owned and operated minority business enterprise (MBE) that is a pioneer in storm water remediation and storm water management. United Storm Water is a Class A contractor with demonstrated experience and expertise in catch basin cleaning, the fabrication and installation of storm drain BMPs (DrainPac Filter Insert, Wing-Gate Automatic Retractable Screen, Connector Pipe Screens), and is the current holder of similar contracts with numerous public agencies.

Providing storm water management services that include storm drain inspection and monitoring, cleaning, and a robust documentation program, United Storm Water offers proactive means of complying with the numerous local, state, and federal regulations that govern illicit storm water discharge. Since 1999 United Storm Water has aided government agencies nationwide in reaching their trash Total Maximum Daily Load (TMDL) limits. Cleaning thousands of storm drain conveyance systems every year, and designing, fabricating and installing a myriad of custom made structural BMPs yearly, United Storm Water is considered experts in their field.

#### **Description of Work**

United Storm Water, Inc. (United), shall render to the Gateway Water Management Authority the services set forth in the specifications for Municipal Storm Sewer Catch Basin Cleaning. United will provide all labor, equipment and materials needed for inspecting and cleaning unmodified catch basins as well as catch basins containing Connector Pipe Screens (CPS) and/or Automatic Retractable Screens (ARS). United will enter into contracts with individual municipalities wishing to accept United's pricing and terms. The total number of catch basins, if all cities contracted, is estimated between 14,000 and 18,000. The term of the agreement will be for (3) years from the date of acceptance.

Services include traffic control, catch basin cleaning (includes BMP cleaning) and documentation. United shall inspect and clear all debris a minimum of one time between May 1 and September 30 of each year. In addition, United shall perform one inspection of all catch basins during the months of October, January and April. United will immediately clean any catch basin sump found to have blocked screens or to be 25% full of debris (ref Questions and Answers dated 10/25/17). Documentation will include before and after photos of cleaning from the same vantage points in an amount not less than (5) of each condition. Disposal of the extracted waste will be the responsibility of the Contracting Agency or per request as extra work.



### **General Approach**

United Storm Water operates out of an 8-acre fleet yard that is centrally located in the City of Industry and has all the manpower and resources in place for providing reliable services as required by this RFP without the use of subcontractors. We will employ a project management system for ensuring safe, legal, and accurate results for this contract. Individual contracts will be assigned to United's Project Management team.

United will provide confined space entry equipment that will be utilized as required for all inspection and cleaning services. Confined space entry equipment will include at a minimum an air monitor, air blower (if existing ventilation is insufficient), parachute harness, safety harness, and a tripod man lift hoisting device for lifting employees out of the space. A Confined Space Entry Permit will be completed for each site.

Catch basin cleaning will be performed utilizing Residential Vactron Trucks. Prior to beginning cleaning the work area in the streets will be coned off and/or construction signs will be posted per the approved traffic plan. Before leaving each cleaning site the service staff will sweep at least two feet around the catch basins. All extracted debris will be offloaded at the Contracting Agency's provided stockpile location.

There will be a Field Supervisor assigned to this project who will oversee all inspection and cleaning operations. The Field Supervisor will ensure compliance with all applicable laws (federal, state, and local), ordinances and regulations, and will coordinate with United's Project Manager to ensure that all customer needs are satisfied, and will approve or reject the work performed and methods used. All work will be performed in a timely manner per a schedule and route that has been pre-approved by the Contracting Agency.

All work will be performed in a manner that abides by all CAL/OSHA, OSHA, and City safety codes, policies, and procedures as well as all local, state, and federal environmental and storm water regulations, and current Caltrans traffic control guidelines will be adhered to. The appropriate safety equipment and procedures will be utilized for the protection of all service staff, customer staff, and the public. No discharges of any material will be allowed to enter the storm water conveyance system and United's service staff will be equipped with appropriate spill kits in the event of any accidental release or spill. Should an accidental non-permitted discharge occur United will immediately contain and clean the release and will notify the Contracting Agency.

During inspection and cleaning operations if chemicals or hazardous waste are found the Contracting Agency will be notified immediately, and a determination will be made by the Contracting Agency on a case-by-case basis on how the situation will be addressed. United Storm Water is hazardous substance removal certified and has all of the licenses and certifications in place to handle any type of hazardous waste incident.

### **Cost Summary**

Catch basin cleaning rates include considerations for permits, mobilization, traffic control, and documentation of inspection/cleaning services (excludes disposal). Per the RFP prevailing wage rates do not apply for labor, and all fees associated with transportation and disposal of the extracted waste will be negotiated with the Contracting Agency separately. Should the Department of Industrial Relations determine that prevailing wage rates apply for this project a change order will be issued to compensate United at an additional rate of \$43/hr for all personnel and operated equipment. United's is open to negotiating pricing.





**UNITED STORM WATER, Inc.**  
*Protecting Our Water Resources*

**Contacts**

Please contact Terry Flury (626/ 419-3521; [terry@unitedstormwater.com](mailto:terry@unitedstormwater.com)) should you require any additional information or to schedule an interview as part of the competitive bid process.

Thank you for your consideration of our proposal!

Sincerely,

Eduardo Perry Jr.  
President



## STATEMENT OF QUALIFICATIONS— UNITED STORM WATER, INC.

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### **Bidder Information**

- **Legal Name:** United Storm Water, Inc.
- **Address:** 14000 E. Valley Blvd., City of Industry, CA 91746
- **Year Founded:** 1999 (18 years)
- **Legal Form of Company:** S-Corporation
- **California Contractor License No.:** 768583, Class A (HAZ, C-21, C-27, C-31, C-42)
- **Tax Identification No.:** 95-4742126
- **Contact Regarding Proposal:** Terry Flury, Sales Manager, Cell 626/ 419-3521

### **General Requirements:**

- **Subsidiaries:** N/A
- **Parent Company:** N/A
- **Company Owners:** Eduardo Perry Jr., Daniel Perry, Lydia Perry, Dora Pina
- **Senior Management Team:**
  - Eduardo Perry Jr. President
  - Daniel Perry Executive Vice President
  - Lydia Perry Vice President of Marketing & Sales
  - Terry Flury Sales Manager

### **Staffing**

United Storm Water has all the manpower and resources in place for providing reliable services as required by this RFP without the use of subcontractors. All our employees are on-call 24-hours and our field staff is comprised of 35 Drivers, 50 Supervisors and Technicians, and 10 Project Managers. Designated Hazmat responders are assigned Emergency Response Utility vehicles that are in their possession 24-hours per day to facilitate the rapid response times that our customers rely on.

### **Key Personnel**

We will employ a project management system for ensuring safe, legal, and accurate results for this contract. Key personnel to be assigned to the work have been identified and their capabilities and proposed responsibilities are indicated below:

#### ***Project Managers***

Individual contracts will be assigned to United's Project Managers (Terry Flury, Ramon Menjivar and Justin Welham) who will have full responsibility for the projects and will coordinate with the Contracting Agency, and all other project team members to fulfill service requests. The Project Managers will be on-call 24-hours.

#### ***Contract Coordinator***

Dana De Guzman, Contract Coordinator for United Storm Water, will oversee all scheduling and administrative support staff. Mr. De Guzman will coordinate with United's Project Manager and field staff to ensure that projects are completed as scheduled. He will be responsible for preparing packets for field crews (work sheets, maps, manifests, work orders), directing crews to ensure that services are being performed as planned, and he will ensure that reports are completed accurately and on time.

#### ***Service Staff***

Our highly experienced, professional service staff are trained and medically monitored in accordance with O.S.H.A. Title 29 CFR 1910.120 to conduct tasks involving the handling of or exposure to hazardous materials, substances, or waste including:

- 40-Hour HAZWOPER Training (8-Hour Refresher Annually)
- Traffic Control Training Per Caltrans Chapter 8 Standards
- Confined Space Entry & Rescue Training (8-Hour Refresher Annually)

- DOT HM-126F, HM-180 & HM-181 (8-Hour Refresher Annually)
- CPR, First Aid & Bloodborne Pathogens Training (8-Hour Refresher Annually)
- Medical Surveillance Program
- O.M.V. & D.O.T. Drug & Driving Record Programs
- LiveScan (Required by Transportation Security Administration)

### Resumes for Project Managers

Resumes for the Project Managers to be assigned to this project are provided below:

#### **Terry Flury**

Sales Manager, United Storm Water, Inc.

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#### Experience Since 1994

40-Hour OSHA HAZWOPER Certification (8-Hour Refresher Annually)  
 40-Hour Hazardous Materials and Safety in the Workplace Training Program  
 30-Hour OSHA Training in Construction Safety & Health  
 CPR, First Aid & Bloodborne Pathogens Training (8-Hour Refresher Annually)  
 Completion of e-RAILSAFE System Program & Background Check  
 Caltrans Traffic Control Training  
 Confined Space Entry Training (8-Hour Refresher Annually)  
 DOT Certification (8-Hour Refresher Annually)  
 Excavation & Trenching for Competent Person

#### Management Experience

Mr. Flury was the Storm Water Manager for 8 years at a California storm water company before coming over to United Storm Water, Inc. Mr. Flury is a pioneer in the storm water BMP industry. Having designed one of the first automatic retractable screens (ARS) in California, he has developed two more ARS devices that also have been certified and approved by the Los Angeles County Public Works Engineering Division. Mr. Flury's current responsibilities within United Storm Water include those of Storm Water Sales Manager. In this position he oversees all sales representatives, contracts and projects that apply to the Storm Water Division. He is skilled in reading, interpreting and providing technical drawings, is detail oriented, and has strong oral and communication skills and the ability to work independently. Mr. Flury is also results-oriented with the ability to coordinate multiple projects and teams simultaneously, coupled with the skill to effectively manage staff of all levels and diverse backgrounds.

#### Recently Completed Projects

1. Miscellaneous Out-of-State Pilot Studies (2014 to Present)—Served as Project Manager for the installation of automatic retractable screens, connector pipe screens, and filter inserts within various cities throughout the USA.
2. Machado Lake Trash TMDL Project (2014 to 2015)—Served as Project Manager for the installation of (173) Connector Pipe Screens, (809) Automatic Retractable Screens, and the installation of over (5,400) "No Parking" sign posts within six cities that discharge into the Machado Lake watershed (cities of Torrance, Carson, Palos Verdes Estates, Lomita, Rolling Hills Estates, and Rancho Palos Verdes).
3. OCTA Measure M2 Program (2012-Present)—Serves as Project Manager for installation of storm drain BMPs (automatic retractable screens, connector pipe screens, DrainPac) for interested cities.
4. San Francisco Estuary Partnership (2012-Present)—Serves as Project Manager for installation of storm drain BMPs (automatic retractable screens, connector pipe screens, DrainPac) for interested cities.



**Ramon Menjivar**  
Senior Project Manager  

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Experience Since 1999

40-Hour OSHA HAZWOPER Certification (8-Hour Refresher Annually)  
CPR, First Aid & Bloodborne Pathogens Training (8-Hour Refresher Annually)  
Completion of e-RAILSAFE System Program & Background Check  
Caltrans Traffic Control Training  
Confined Space Entry Certification (8-Hour Refresher Annually)  
DOT Certification (8-Hour Refresher Annually)

Management Experience

With experience at United Storm Water since 1999, Mr. Menjivar entered his position as Senior Project Manager after advancing from six years of field experience as a Technician, and two years of experience as Fabrication and Installation Manager. Mr. Menjivar's management experience includes the organization of road closure permits, projects involving hazardous material remediation, supervising tank removal and tank cleaning projects, pump house cleaning, sewer and storm drain cleaning, and development and installation of United fabricated structural Best Management Practice (BMP) devices. Mr. Menjivar is also noted for demonstrating leadership through professionalism, job ownership, commitment, teamwork, ethical behavior, and well-rounded project experience.

Related Projects Completed

1. Los Angeles County Department of Public Works (2012 to Present)— Serves as Project Manager for inspecting and cleaning 6,800 storm drains approximately 8 times per year, and BMP replacement as needed. This contract includes the management of all extracted storm drain waste, reporting of the weight and volume of waste extracted from each drain, providing the customer with a database, waste profiling, and disposal.
2. State of California Department of Transportation (Caltrans), Los Angeles District 7 (2012 to 2014, 2016 to 2017)—Services are performed throughout the year for cleaning 8,500 storm drains on a scheduled basis, yearly cleaning of trouble storm drain lines, and yearly/as needed maintenance of 52 pump stations existing on highways in Los Angeles County. The cleaning frequency of storm drains per this contract is court ordered to be performed at the end of the dry season and before the wet season (within 75 working days). This contract includes the management of approximately 1,200 tons of hazardous storm drain waste, documentation of the weight and volume of waste extracted from each drain compiled in a report to depict trends over the life of the contract, waste profiling, and disposal. During cleaning operations United Storm Water planned and activated over 300 freeway static lane closures.
3. OCTA Measure M2 Program (2012-Present)—Serves as Project Manager for installation of storm drain BMPs (automatic retractable screens, connector pipe screens, DrainPac) for interested cities.
4. City of Long Beach (2005-Present)—Serves as Project Manager for inspecting and cleaning 3,800 storm drains once a year, performing pump house inspection and maintenance, providing both trouble drain and emergency response services, and installing DrainPacs™ Storm Drain Filter Inserts, Automatic Retractable Screen Covers, and Connector Pipe Screens. This contract includes the management of all extracted storm drain waste, reporting of the weight and volume of waste extracted from each drain, providing the customer with a Microsoft Access database, waste profiling, and disposal.

**Justin Welham**  
Sales Representative/Project Manager  

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Experience Since 2000

40-Hour OSHA HAZWOPER Certification (8-Hour Refresher Annually)  
40-Hour Hazardous Materials and Safety in the Workplace Training Program



30-Hour OSHA Training in Construction Safety & Health  
24-Hour SWPPP Certification  
CPR, First Aid & Bloodborne Pathogens Training (8-Hour Refresher Annually)  
Completion of e-RAILSAFE System Program & Background Check  
Caltrans Traffic Control Training  
Confined Space Entry & Rescue Training (8-Hour Refresher Annually)  
Excavation & Trenching for Competent Person  
DOT Certification (8-Hour Refresher Annually)

#### Management Experience

Mr. Welham joined United in 2008 after eight years of owning his own business in the storm water industry. In this position he developed and expanded a storm drain maintenance company from the ground up to over 100 clients serviced. He managed labor force in completing a variety of jobs in a timely and efficient manner. Performed all facets of running a business, including: human resources, payroll, accounting, A/P, A/R, proposals, marketing, regulation compliance, insurance requirements and job costing. Mr. Welham's current responsibilities within United Storm Water include those of Sales Representative/Project Manager. In this position he performs job walks, provides quotes and plans projects, oversees contracts, and coordinates with his customers to ensure their satisfaction. He is skilled in reading and interpreting technical drawings, is detail oriented, and has strong oral and communication skills and the ability to work independently. Mr. Welham is also results-oriented with the ability to coordinate multiple projects and teams simultaneously, coupled with the skill to effectively manage staff of all levels and diverse backgrounds.

#### Related Projects Completed

1. City of Agoura Hills (2014, 2016, 2017)---Managed and coordinated the retrofit of a total of approximately (600) catch basins throughout the City. The projects included catch basin cleaning, and fabrication and installation of DrainPac Filter Inserts and Connector Pipe Screens.
2. City of Carson (2016 to 2017)---Managed and coordinated the retrofit of approximately (1,500) catch basins throughout the City. The project included catch basin cleaning, and fabrication and installation of Wing-Gate Automatic Retractable Screens and Connector Pipe Screens.
3. Metropolitan Water District (2014 to Present)—Manages and coordinates the removal and disposal of approximately 5,100 tons of dewatered sludge yearly.
4. City of Perris (2010 to Present)—Manages and coordinates all service requests as contracted for storm drain maintenance. Includes CCTV inspection of storm drain lines, and general cleaning and maintenance of storm drain pipes (140,000 linear feet), (360) storm drain catch basins and filters, (25) CDS units, and installation of BMP devices.

#### **References**

##### **City of Long Beach**

Address: 1651 San Francisco Avenue, Long Beach, CA 90813

Contact Person: Art Cox

Contact Phone No.: 562/ 570-6384

Email: arthur\_cox@longbeach.gov

Start Date: 2006

Completion Date: Ongoing

Description of Work: Storm drain conveyance system maintenance including catch basin cleaning, as-needed emergency response storm drain pipe cleaning, and pump station cleaning

**City of Perris**

Address: 101 North D Street, Perris, CA 92570

Contact Person: Michael Morales

Contact Phone No.: 951/ 956-2120

Email: [mmoreles@cityofperris.org](mailto:mmoreles@cityofperris.org)

Start Date: 2008

Completion Date: Ongoing

Description of Work: Includes CCTV inspection of storm drain lines, and general cleaning and maintenance of storm drain pipes (130,000 linear feet), (1500) storm drain catch basins and filters, (25) CDS units, and installation of BMP devices.

**City of Tustin**

Address: 300 Centennial Way, Tustin, CA 92780

Contact Person: Alex Waite

Contact Phone No.: 714/573-3151

Email: [awaite@tustinca.com](mailto:awaite@tustinca.com)

Start Date: 2003

Completion Date: Ongoing

Description of Work: City wide catch basin cleaning and installation of storm drain BMPs (Automatic Retractable Screens, Connector Pipe Screens, DrainPac)

**Department of Transportation (Caltrans)**

Address: 100 South Spring Street, Los Angeles, CA 90012

Contact Person: Roger Castillo

Contact Phone Number: 213/ 620-6318

Email: [roger\\_e\\_castillo@dot.gov](mailto:roger_e_castillo@dot.gov)

Start Date: 5/1/13

Completion Date: 3/14/15

Description of Work: Services are performed throughout the year for cleaning 8,500 storm drains on a scheduled basis (hazardous waste), yearly cleaning of trouble storm drain pipes, and yearly maintenance of 52 pump stations existing on highways in Los Angeles County

**Minimum Qualifications**

United was the original firm who was contracted to design and implement what was at the time the largest storm water remediation project in Los Angeles County, and has been developing specialized services in storm water management for southern California cities as the industry continues to evolve. United has successfully performed storm water management services and installed BMP products for government agencies within Los Angeles County since 1999, including installation of thousands of ARS and CPS units as a subcontractor for the original Gateway Catch Basin Retrofit project. United's familiarity with the Contracting Agency's storm drain systems ensures that client expectations will be met and/or exceeded.

**Experience & Technical Competence****Capabilities of Organization**

United Storm Water has been in business for 18 years and has the established experience of its sister company, United Pumping Service, having 47 years of experience in hazardous waste removal and transportation, and in solving remedial action problems for clients. As a result, United brings an outstanding level of technical experience, physical resources, and practical know-how to each job. Additionally, as new regulations are imposed United responds quickly to provide the services that clients require to remain in compliance.



United Storm Water is a Class A general engineering contractor with the proper licenses, permits, qualifications, and approvals to perform the scope of work required by this RFP as well as hazardous substance removal, remedial actions, and demolition.

- Date Incorporated: 1999
- Federal Tax ID Number: 95-4742126
  
- California Contractor's Board License Number: 768583
  - A – General Engineering
  - HAZ - Hazardous Substance Removal and Remedial Actions Contractor
  - C21 – Building Moving/Demolition Contractor
  - C27 – Landscaping Contractor
  - C31 – Construction Zone Traffic Control Contractor
  - C42 – Sanitation System Contractor
  
- Hazardous Waste Transporter Registration Number: 4034
- EPA Identification Number: CAR000064931
- United States DOT Number: 1637075
- US DOT Hazardous Materials Certificate of Registration Number: 062006 551 081OP
- California Highway Patrol - Hazardous Materials Transportation License Control Number: 176579
- California Department of Motor Vehicles Motor Carrier Permit Number: 0203159
- SCAQMD Rule 1166 Contaminated Soil Mitigation Plan Company Number: 466283
- OSHA Trench and/or Excavation Permit Number: 2017-906094

All of United's employees are on-call 24-hours and our field staff is comprised of 35 Drivers, 50 Supervisors and Technicians, and 10 Project Managers. United owns and operates a wide variety of equipment required for storm drain cleaning, structural BMP maintenance, sludge dewatering, traffic control, and excavation.

Cleaning thousands of storm drain conveyance systems every year (catch basins and storm drain pipes), and fabricating and installing a myriad of custom made structural BMPs United Storm Water is considered experts in their field. Over the past 18 years United Storm Water has installed thousands of DrainPac™ Storm Drain Filter Inserts, Automatic Retractable Screen Covers, and Connector Pipe Screens for private and government entities alike. We are recognized by our clients for providing high quality services due to our vast resources and experienced staff.

### **Performance Record**

United Storm Water has an excellent performance record and has completed all contracts as agreed, and to the satisfaction of its clients:

- Has Respondent ever failed to enter into a contract or services agreement once selected? No
- Has Respondent ever withdrawn a proposal as a result of an error? No
- Has Respondent ever been terminated or failed to complete a contract? No
- Has Respondent ever been debarred by any municipal, county, state, federal or local agency? No
- Has Respondent ever been involved in litigation, arbitration or mediation for violating a state or federal antitrust law by bid or proposal rigging, collusion, or restrictive competition between bidders or proposers, or been convicted of violating any other federal or state law related to bidding or professional services Performance? No
- Has Respondent ever falsified information or submitted to deceptive or fraudulent statements in connection with a contract? No
- Has Respondent ever willfully disregarded applicable rules, laws or regulations? No

### **Resources**

United Storm Water and United Pumping Service share the same 8-acre property in the City of Industry that houses a large corporate office and fleet yard. Together we have effectively planned, managed, and delivered the professional, reliable, and innovative services that our customers deserve for over a decade.



United owns and operates a wide variety of equipment required for storm drain cleaning, structural BMP maintenance, sludge dewatering, traffic control, and excavation including yet not limited to the following:

Quantity	Equipment Type
3	Heavy Industrial Vactor Jettors
1	Heavy Industrial Vactor Jetter—Water Recycling Configuration
9	Heavy Industrial Vactors
14	Residential Industrial Vactrons
4	Portable Jettors
1	Rodder Truck
11	End Dump & Roll-Off Trucks
700	Roll-Off & Dewatering Bins
21	Vacuum Trucks
24	Stakebed Trucks
6	Dry Vans
3	Drop Deck & Flatbed Trailers
20	Portable Liquid Storage Tanks (2,000 gal to 10,000 gal capacity)
12	Various Washing Equipment/Pressure Washers
3	Hydrotech High Pressure Heated Wash Units
8	Forklifts (4,000 lb to 12,000 lb capacity)
1	Kabota 4-WD Tractor Front End Loader
1	950B Cat Loader
1	446 Cat Backhoe
2	853 Bobcat Loader
1	John Deere 555 Crawler Loader
1	Minnie Excavator
10	Wilden M-8 to M-15 Pumps
4	Six Person Air Purification Panels
12	Flood Lights w/Generators
12	Arrow Boards, Trailer Mounted w/Generators
3000	Reflective Traffic Cones, Caltrans Approved
250	Delineators, Caltrans Approved
150	Barricades, Caltrans Approved Warning Lights Types A, B, and C
200	Associated Construction, Safety, and Directional Signs
1	Bio-Hazard Trailer
1	Emergency Command Center
1	Emergency Response Center
5	Emergency Response Utility Vehicles
multiple	Other Specialized Equipment
multiple	24-Hour Access to any Rental Equipment in the Market Place

**Insurance Coverage**

United Storm Water currently holds sufficient insurance coverage to perform the scope of work. A summary of our bonding and insurance capacities are indicated below. Certificate of Liability Insurance naming the Contracting Agency as additional insured will be provided upon request.

Bonding Agent: The Liberty Company  
 Bonding Company: Sierra Summit/Philadelphia Indemnity Company  
 Bonding Capacity: \$11,000,000  
 Insurance Agent: Bolton & Company  
 Insurance Company: Greenwich Insurance Company

### **Added Value**

The Contracting Agency may request United Storm Water to perform extra services not covered in the RFP at a cost that is mutually agreed upon by both parties in writing. Such services may include yet are not limited to the following:

- As needed repair or replacement of existing BMPs that are installed within the Contracting Agency's City
- Catch basin retrofit for installing trash excluder devices such as Wing-Gate Automatic Retractable Screen Covers, Connector Pipe Screens, and/or DrainPac Storm Drain Filter Inserts
- Cleaning (scheduled or emergency response) of any storm water conveyance system that is not defined in the scope of work of this RFP
- Catch basin stenciling
- Trash quantification
- Closed circuit television (CCTV) pipeline inspection

**GATEWAY AUTHORITY**  
**MUNICIPAL STORM SEWER CATCH BASIN CLEANING**  
**CATCH BASIN CLEANING PROPOSAL FORM**

Company Name and Address: United Storm Water, Inc.  
14000 E. Valley Blvd.  
Industry, CA 91746

Company: United Storm Water, Inc.

Proposal pricing shall be based on a per catch basin costs and shall include the following work to be performed:

Each Company shall inspect and clear all debris in catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract a minimum of one time between May 1 and September 30 of each year. In addition, the Company shall perform one inspection of all catch basins within the jurisdiction of the Contracting Agencies with which the Company has entered into a contract during the months of October, January, and April. The Company shall immediately clean any catch basin sumps found to have a blocked screened inlet, screened outlet, or be at least forty percent (40%) full of trash and debris. The Company shall not perform repair, maintenance or other work that would require a Contractor's License or the payment of prevailing wages. The Company shall report to the appropriate Contracting Agency any damaged catch basin screens and missing stenciling requirements. The Company shall report evidence of rodents and/or vectors breeding/living in the storm drain system to the appropriate Contracting Agencies within twenty-four (24) hours of discovery.

The Company shall take a photo documenting the before and after conditions of all debris cleaning, from the same vantage points, in an amount not less than five (5) of each condition. All photos shall be at least 4 megapixel (MP) in quality, in peg (.jpg) format, and submitted with the invoice to the appropriate Contracting Agency.



Proposal prices shall be guaranteed.

	Unit Price	# of CB	Extended Price
ARS Catch Basin ...	\$ <u>30.00</u> each	1000	\$ <u>30,000.00</u>
CPS Catch Basin ...	\$ <u>30.00</u> each	5000	\$ <u>150,000.00</u>
ARS & CPS Catch Basin ...	\$ <u>30.00</u> each	4000	\$ <u>120,000.00</u>
Non-retrofitted Catch Basin ...	\$ <u>30.00</u> each	3338	\$ <u>100,140.00</u>
	TOTAL		\$ <u>400,140.00</u>

  
\_\_\_\_\_  
Authorized Signature

10/30/17  
\_\_\_\_\_  
Date